



## BRAZILIAN EXPORTS OF HIDES AND SKINS

OCTOBER 2018



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# 1 - ANALYSIS OF BRAZILIAN EXPORTS OF HIDES AND SKINS

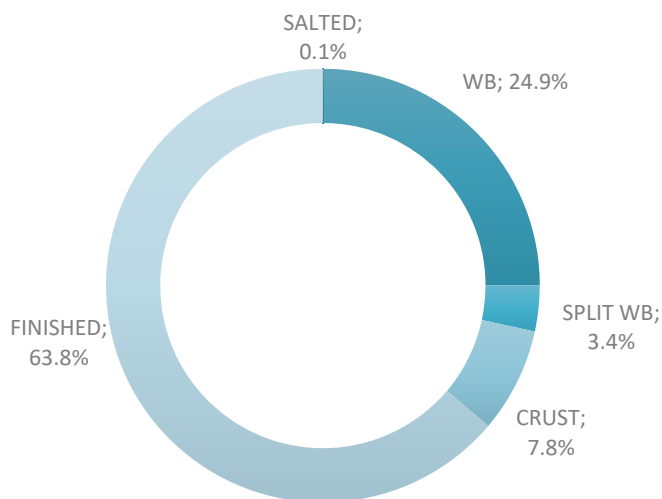
OCTOBER 2018

The Hides and Skins Exports released by SECEX (Foreign Trade Secretariat), for the month of October 2018, registered the amount of US\$ 120.8 million, down 19.1% compared to the same month last year, when total exports were US\$ 149.3 million, however higher 7.5% compared to September, when amount was US\$ 112.3 million.

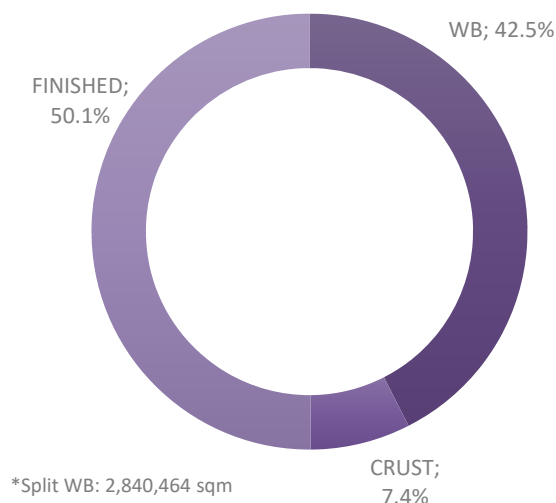
Considering exports in square meters, in October were shipped 16.0 million, 4.2% lower than October last year, when total was 16.7 million.

Profile of October 2018 exports is the following:

**FOB VALUE US\$**

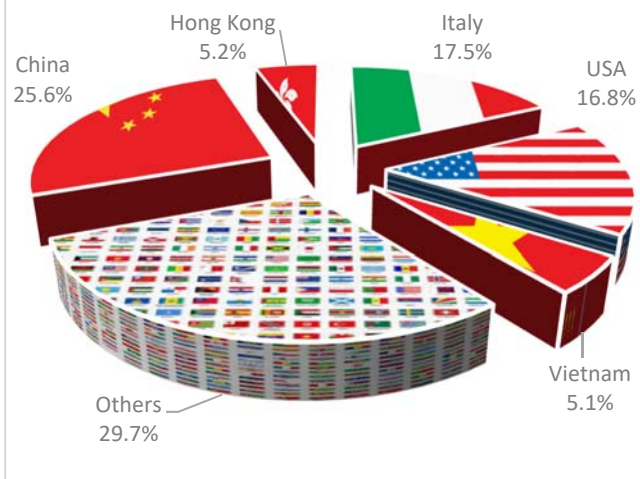


**AREA sqm**

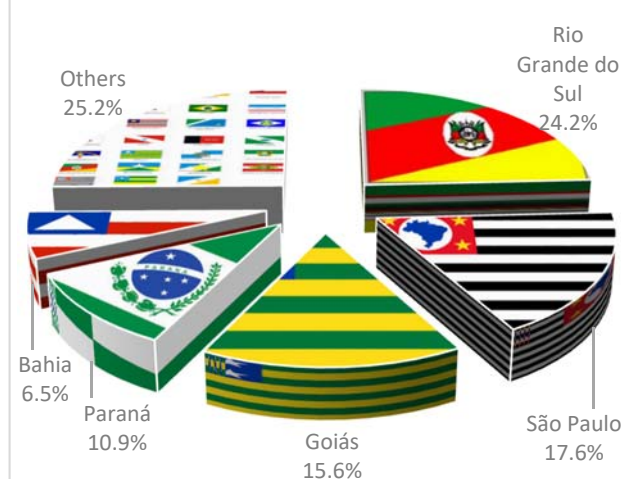


Below destinations and origins of export from January to October 2018:

**Destinations - Countries**  
% FOB Value FOB



**Origins - States**  
% FOB Value US\$

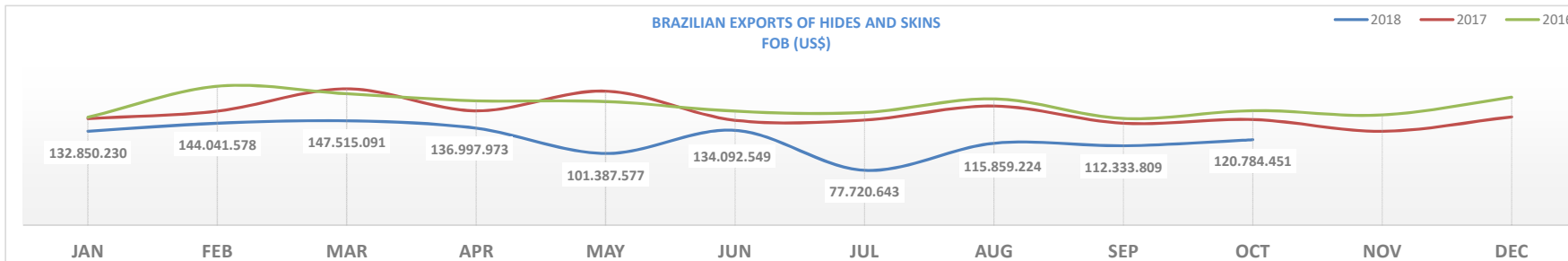
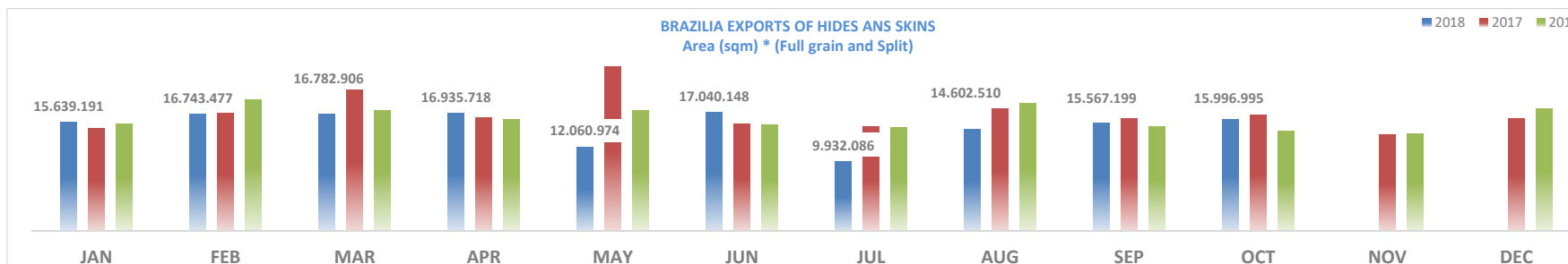
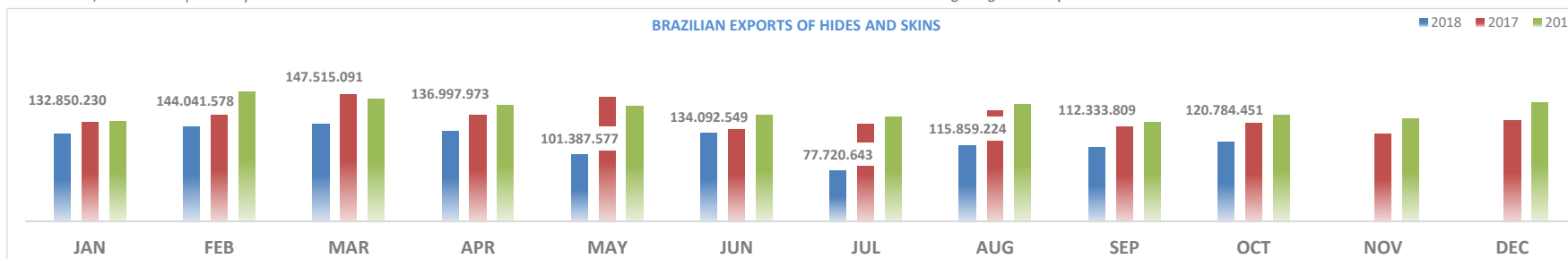


## 2 - BRAZILIAN EXPORTS OF HIDES AND SKINS

MONTH	FOB VALUE (US\$)			Δ (%)			AREA (sqm)			Δ (%)		
	2018	2017	2016	MONTH 2018	2018/2017	2018/2016	2018	2017	2016	MONTH 2018	2018/2017	2018/2016
JAN	132.850.230	150.594.334	152.457.585	-13,2%	-11,8%	-12,9%	15.639.191	14.722.853	15.373.904	-3,4%	6,2%	1,7%
FEB	144.041.578	161.129.539	196.164.787	8,4%	-10,6%	-26,6%	16.743.477	16.873.366	18.864.153	7,1%	-0,8%	-11,2%
MAR	147.515.091	192.569.385	185.618.998	2,4%	-23,4%	-20,5%	16.782.906	20.216.317	17.249.649	0,2%	-17,0%	-2,7%
APR	136.997.973	161.555.800	175.733.311	-7,1%	-15,2%	-22,0%	16.935.718	16.246.553	16.000.691	0,9%	4,2%	5,8%
MAY	101.387.577	189.315.724	174.671.885	-26,0%	-46,4%	-42,0%	12.060.974	23.543.748	17.259.084	-28,8%	-48,8%	-30,1%
JUN	134.092.549	148.251.832	160.948.772	32,3%	-9,6%	-16,7%	17.040.148	15.371.874	15.244.264	41,3%	10,9%	11,8%
JUL	77.720.643	148.621.433	159.222.540	-42,0%	-47,7%	-51,2%	9.932.086	14.941.320	14.864.646	-41,7%	-33,5%	-33,2%
AUG	115.859.224	168.323.058	178.477.077	49,1%	-31,2%	-35,1%	14.602.510	17.618.510	18.260.955	47,0%	-17,1%	-20,0%
SEP	112.333.809	144.028.851	150.781.276	-3,0%	-22,0%	-25,5%	15.567.199	16.067.573	14.961.275	6,6%	-3,1%	4,0%
OCT	120.784.451	149.290.587	161.870.007	7,5%	-19,1%	-25,4%	15.996.995	16.695.816	14.287.484	2,8%	-4,2%	12,0%
NOV		132.740.099	155.721.176					13.813.063	13.994.408			
DEC		153.081.851	180.738.566					16.183.078	17.559.225			
<b>Total</b>	<b>1.223.583.125</b>	<b>1.899.502.493</b>	<b>2.032.405.980</b>		<b>-24,2%</b>	<b>-27,9%</b>	<b>151.301.204</b>	<b>202.294.071</b>	<b>193.919.738</b>		<b>-12,2%</b>	<b>-6,8%</b>

Source: MDIC/SECEX - Prepared by: CICB

\*Area including Full grain and Split



**3 - DESTINATION OF BRAZILIAN EXPORTS OF HIDES AND SKINS**

COUNTRIES	FOB VALUE (US\$)			Δ		WEIGHT (Kg)			Δ	
	Jan-Oct 2018	Jan-Oct 2017	Jan-Oct 2016	Share 18	2018/2017	Jan-Oct 2018	Jan-Oct 2017	Jan-Oct 2016	Share 18	2018/2017
1 China + Hong Kong	377.007.805	508.260.282	560.558.992	30,8%	-25,8%	152.563.107	147.542.665	150.127.459	12,5%	3,4%
2 Italy	214.352.339	297.552.886	255.874.197	17,5%	-28,0%	103.665.969	103.513.284	85.621.759	8,5%	0,1%
3 United States	206.067.995	242.498.706	200.886.523	16,8%	-15,0%	12.083.445	12.235.149	9.911.742	1,0%	-1,2%
4 Hong Kong	83.741.471	72.988.703	90.822.113	5,3%	-12,7%	6.312.593	6.347.225	9.931.049	0,7%	30,8%
5 Vietnam	62.481.726	107.536.064	113.309.485	5,3%	-44,8%	29.003.680	58.685.902	57.645.326	2,4%	-50,6%
6 Hungary	55.543.595	91.079.166	96.439.044	4,5%	-30,0%	3.356.610	4.742.723	5.091.809	0,3%	-29,2%
7 Thailand	44.611.997	54.232.639	63.750.397	3,6%	-17,7%	7.523.594	4.689.645	8.294.778	0,6%	60,4%
8 Mexico	36.638.355	37.044.481	82.592.581	3,0%	-1,1%	3.461.436	2.471.614	4.489.295	0,3%	40,0%
9 Germany	33.027.044	42.199.439	39.827.069	2,7%	-21,7%	2.555.474	2.825.355	2.861.959	0,2%	-9,6%
10 Taiwan	22.843.995	22.510.459	22.624.612	1,9%	1,5%	23.422.533	13.809.925	11.644.512	1,9%	69,6%
11 Indonesia	19.666.355	24.109.204	20.966.978	1,6%	-18,4%	1.268.042	1.331.504	1.196.590	0,1%	-4,8%
12 South Korea	18.899.079	39.804.929	53.294.654	1,5%	-52,5%	3.876.048	4.849.357	5.136.980	0,3%	-20,1%
13 India	13.668.272	12.591.179	16.271.489	1,1%	8,6%	10.204.857	5.897.650	5.899.402	0,8%	73,0%
14 Uruguay	11.809.973	13.903.039	20.726.641	1,0%	-15,1%	4.064.498	2.748.165	2.309.594	0,3%	47,9%
15 Netherlands	10.597.199	11.618.912	19.128.891	0,9%	-8,8%	1.094.214	1.189.224	1.675.077	0,1%	-8,0%
16 Norway	10.207.537	14.488.360	13.661.262	0,8%	-29,5%	455.590	580.711	536.796	0,0%	-21,5%
17 Malaysia	10.065.617	6.570.581	6.731.665	0,8%	53,2%	604.450	321.079	314.499	0,0%	88,3%
18 Portugal	7.923.973	8.614.221	11.802.421	0,6%	-8,0%	2.565.948	2.310.525	3.080.570	0,2%	11,1%
19 South Africa	6.999.795	14.673.018	9.745.650	0,6%	-52,3%	903.050	1.870.361	1.349.105	0,1%	-51,7%
20 Canada	5.257.229	5.781.991	6.836.952	0,4%	-9,1%	245.082	264.280	391.993	0,0%	-7,3%
21 Tunisia	4.870.581	3.756.140	6.652.998	0,4%	29,7%	3.021.705	2.945.665	3.018.506	0,2%	2,6%
22 Dominican Republic	4.855.003	5.271.519	1.342.714	0,4%	-7,9%	418.402	437.195	110.233	0,0%	-4,3%
23 Japan	4.548.774	7.318.255	9.203.066	0,4%	-37,8%	1.433.784	1.233.691	1.752.798	0,1%	36,2%
24 Australia	3.954.668	3.174.147	12.889.912	0,3%	24,8%	1.071.603	732.479	3.378.917	0,1%	46,3%
25 Argentina	3.693.664	3.868.482	6.023.124	0,3%	-4,5%	201.469	194.429	347.651	0,0%	3,8%
26 United Kingdom	3.291.111	3.063.701	4.511.139	0,3%	7,4%	412.170	286.210	702.182	0,0%	44,0%
27 France	3.020.645	3.225.167	5.885.133	0,2%	-6,3%	459.907	691.516	652.685	0,0%	-33,5%
28 Turkey	2.923.035	1.451.847	2.476.355	0,2%	101,3%	202.563	113.808	165.359	0,0%	78,0%
29 Paraguay	2.782.573	3.246.705	1.828.553	0,2%	-14,3%	853.627	1.139.695	595.139	0,1%	-25,1%
30 Chile	2.198.765	4.379.339	2.842.969	0,2%	-49,8%	563.280	1.497.673	1.121.571	0,0%	-62,4%
31 Denmark	2.168.303	2.736.588	3.398.566	0,2%	-20,8%	264.496	275.934	374.979	0,0%	-4,1%
32 Poland	2.014.694	1.919.401	2.593.642	0,2%	5,0%	98.666	93.110	130.776	0,0%	6,0%
33 Cambodia	1.870.854	2.124.791	3.638.653	0,2%	-12,0%	237.798	337.759	301.175	0,0%	-29,6%
34 Slovenia	1.638.016	974.746	1.726.557	0,1%	68,0%	1.224.148	1.011.223	1.020.111	0,1%	21,1%
35 Nicaragua	1.522.263	1.323.333	1.088.857	0,1%	15,0%	94.802	290.530	91.910	0,0%	-67,4%
36 Lithuania	1.486.737	569.168	2.303.049	0,1%	161,2%	72.238	19.348	93.375	0,0%	273,4%
37 Peru	1.186.613	1.229.559	1.060.374	0,1%	-3,5%	60.557	62.897	53.487	0,0%	-3,7%
38 Russia	1.037.294	1.053.290	1.031.675	0,1%	-1,5%	38.516	38.691	55.356	0,0%	-0,5%
39 Sri Lanka	768.273	0	199.430	0,1%	-	50.731	0	12.071	0,0%	-
40 British Virgin Islands	622.629	1.195.729	718.703	0,1%	-47,9%	29.849	60.165	108.815	0,0%	-50,4%
41 Philippines	551.414	0	513.906	0,0%	-	550.552	0	206.675	0,0%	-
42 Colombia	538.510	1.319.659	2.416.307	0,0%	-59,2%	31.785	70.438	139.846	0,0%	-54,9%
43 Mongolia	519.637	362.097	2.436.532	0,0%	-7,6%	43.803	152.831	1.013.744	0,0%	-71,3%
44 Estonia	481.853	39.582	118.160	0,0%	117,7%	51.074	6.824	15.556	0,0%	648,4%
45 Belgium	437.799	354.254	1.422	0,0%	23,6%	300.775	100.965	52	0,0%	397,9%
46 Slovakia	431.551	714.004	370.800	0,0%	-39,6%	18.991	32.665	15.621	0,0%	-41,9%
47 Guatemala	413.723	1.987.488	1.119.069	0,0%	-79,2%	26.801	102.207	61.553	0,0%	-73,8%
48 Egypt	295.551	100.194	49.200	0,0%	195,0%	85.334	21.699	1.974	0,0%	293,3%
49 Ecuador	293.467	0	15.916	0,0%	-	102.755	0	11.179	0,0%	-
50 Israel	245.596	103.257	25.114	0,0%	137,8%	66.349	20.754	1.627	0,0%	219,7%
51 Macao	235.046	287.246	156.548	0,0%	-18,2%	79.821	160.874	177.802	0,0%	-50,4%
52 Bangladesh	169.620	0	74	0,0%	-	130.413	0	40	0,0%	-
53 Croatia	166.621	312.755	268.346	0,0%	-46,7%	58.928	113.037	108.363	0,0%	-47,9%
54 Dominica	166.366	0	83.012	0,0%	-	28.720	0	19.960	0,0%	-
55 Austria	137.106	0	0	0,0%	-	69.826	0	0	0,0%	-
56 Pakistan	111.739	103.748	60.714	0,0%	7,7%	5.097	3.956	3.783	0,0%	28,8%
57 Cuba	37.564	0	136.196	0,0%	-	60.302	0	233.178	0,0%	-
58 Finland	34.541	0	0	0,0%	-	3.122	0	0	0,0%	-
59 Czech Republic	33.548	46.739	84.318	0,0%	-28,2%	4.238	4.228	8.129	0,0%	0,2%
60 Namibia	30.809	11.544	89.152	0,0%	166,9%	2.969	545	42.982	0,0%	444,8%
61 United Arab Emirates	27.715	0	0	0,0%	-	27.850	0	0	0,0%	-
62 Sweden	27.301	1.342	0	0,0%	1984,4%	1.240	0	24	0,0%	5066,7%
63 Venezuela	17.790	62.869	20.418	0,0%	-71,7%	375	4.857	425	0,0%	-92,3%
64 North Korea	12.917	17.491	13.573	0,0%	-26,2%	535	696	529	0,0%	23,1%
65 New Zealand	12.645	0	257.141	0,0%	-	1.380	0	28.205	0,0%	-
66 Belarus	9.568	7.132	9.138	0,0%	34,2%	123	320	376	0,0%	-61,6%
67 Bolivia	5.503	0	0	0,0%	-	370	0	0	0,0%	-
68 Madagascar	3.000	1.285	969	0,0%	133,5%	270	6.062	3.690	0,0%	-95,5%
69 Antigua and Barbuda	2.972	0	0	0,0%	-	229	0	0	0,0%	-
70 Barbados	2.971	0	0	0,0%	-	112	0	0	0,0%	-
71 Angola	1.769	1.852	0	0,0%	-4,5%	116	87	0	0,0%	33,3%
72 Morocco	1.430	0	0	0,0%	-	28	0	0	0,0%	-
73 Jamaica	1.379	4.875	17.615	0,0%	-71,7%	86	152	762	0,0%	-43,4%
74 Honduras	137	0	0	0,0%	-	22	0	0	0,0%	-
75 Latvia	92	0	0	0,0%	-	18	0	0	0,0%	-
76 Romania	0	333.246	633.365	0,0%	-100,0%	0	18.910	35.845	0,0%	-100,0%
77 Benin	0	163.459	5.979	0,0%	-100,0%	0	11.425	434	0,0%	-100,0%
78 Greece	0	90.697	0	0,0%	-100,0%	0	6.806	0	0,0%	-100,0%
79 Costa Rica	0	34.449	0	0,0%	-100,0%	0	42.420	0	0,0%	-100,0%
80 Singapore	0	27.988	7.885	0,0%	-100,0%	0	1.267	333	0,0%	-100,0%
81 Kenya	0	23.512	183.040	0,0%	-100,0%	0	2.830	44.798	0,0%	-100,0%
82 Ethiopia	0	8.481	0	0,0%	-100,0%	0	19.940	0	0,0%	-100,0%
83 El Salvador	0	4.661	3.437	0,0%	-100,0%	0	156	124	0,0%	-100,0%
84 Serbia	0	1.709	0	0,0%	-100,0%	0	91	0	0,0%	-100,0%
85 Switzerland	0	947	0	0,0%	-100,0%	0	77	0	0,0%	-100,0%
86 Puerto Rico	0	513	465	0,0%	-100,0%	0	32	19	0,0%	-100,0%
87 Panama	0	3	0	0,0%	-100,0%	0	0	0	0,0%	-
88 Albania	0	2	0	0,0%	-100,0%	0	0	0	0,0%	-
89 Lebanon	0	0	154.592	0,0%	-	0	0	10.664	0,0%	-
90 Iceland	0	0	118.676	0,0%	-	0	0	110.063	0,0%	-
91 Nigeria	0	0	67.380	0,0%	-	0	0	18.200	0,0%	-
92 Granada	0	0	58.836	0,0%	-	0	0	8.603	0,0%	-
93 Botswana	0	0	2.305	0,0%	-	0	0	115	0,0%	-
Total	1.223.583.125	1.613.680.543	1.695.946.238		-24,2%	375.482.347	384.248.311	373.991.756		-2,3%

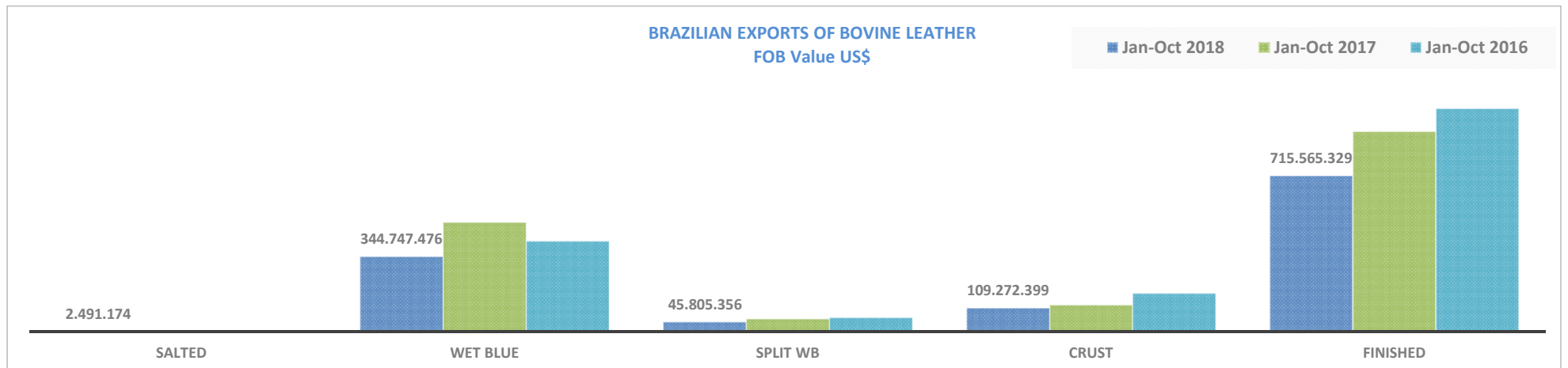
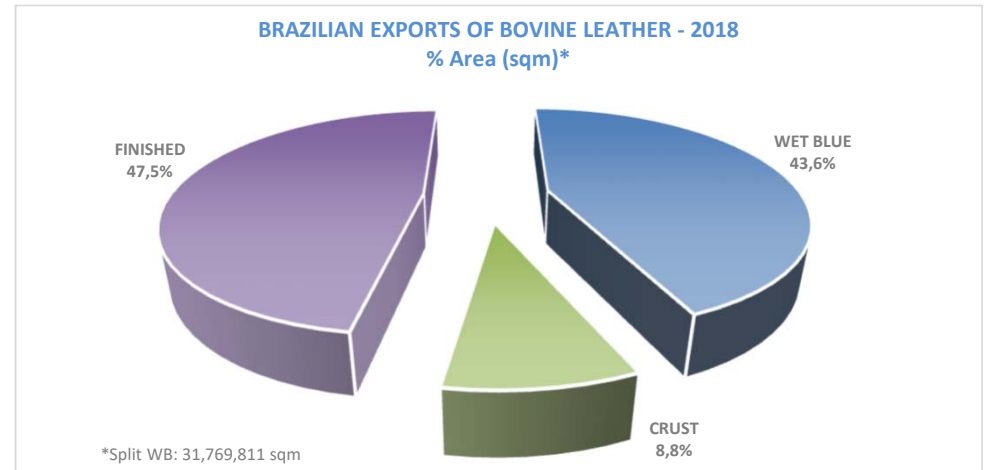
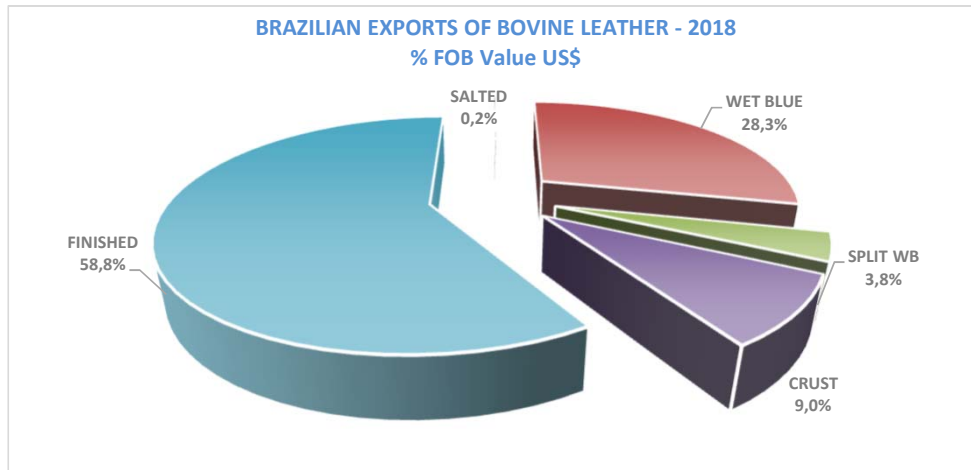
Source: MDIC/SECEX - Prepared by: CIB

## 4 - BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE

TYPE OF LEATHER	FOB VALUE (US\$)			Δ		AREA (sqm)*			Δ	
	Jan-Oct 2018	Jan-Oct 2017	Jan-Oct 2016	2018/2017	2018/2016	Jan-Oct 2018	Jan-Oct 2017	Jan-Oct 2016	2018/2017	2018/2016
SALTED	2.491.174	3.195.491	3.620.985	-22,0%	-31,2%	-	-	-	-	-
WET BLUE	344.747.476	501.798.942	416.170.142	-31,3%	-17,2%	52.070.676	58.732.527	41.023.168	-11,3%	26,9%
SPLIT WB	45.805.356	59.539.922	65.737.525	-23,1%	-30,3%	-	-	-	-	-
CRUST	109.272.399	123.216.539	177.278.039	-11,3%	-38,4%	10.535.194	9.370.828	14.781.241	12,4%	-28,7%
FINISHED	715.565.329	918.810.481	1.023.705.529	-22,1%	-30,1%	56.704.814	66.370.671	72.351.106	-14,6%	-21,6%
<b>Total</b>	<b>1.217.881.734</b>	<b>1.606.561.375</b>	<b>1.686.512.220</b>	<b>-24,2%</b>	<b>-27,8%</b>	<b>119.310.684</b>	<b>134.474.026</b>	<b>128.155.515</b>	<b>-11,3%</b>	<b>-6,9%</b>

Source: MDIC/SECEX - Prepared by: CICB

\*Only full grain



## 5 - BRAZILIAN EXPORTS OF HIDES AND SKINS BY STATE

	FOB VALUE (US\$)			Share 2018	Δ	
	Jan-Oct 2018	Jan-Oct 2017	Jan-Oct 2016		2018/2017	2018/2016
1 Rio Grande do Sul	296.280.335	311.924.758	365.526.284	24,2%	-5,0%	-18,9%
2 São Paulo	215.756.184	301.518.245	353.253.643	17,6%	-28,4%	-38,9%
3 Goiás	190.534.964	250.075.950	253.540.353	15,6%	-23,8%	-24,9%
4 Paraná	133.096.953	211.187.489	148.873.086	10,9%	-37,0%	-10,6%
5 Bahia	79.964.650	104.174.934	81.214.484	6,5%	-23,2%	-1,5%
6 Mato Grosso do Sul	71.230.584	85.083.916	91.187.422	5,8%	-16,3%	-21,9%
7 Santa Catarina	69.497.404	79.822.954	71.011.335	5,7%	-12,9%	-2,1%
8 Ceará	58.312.763	105.660.405	126.410.240	4,8%	-44,8%	-53,9%
9 Pará	39.549.475	42.836.966	41.100.470	3,2%	-7,7%	-3,8%
10 Minas Gerais	29.512.640	58.364.704	80.167.527	2,4%	-49,4%	-63,2%
11 Mato Grosso	27.748.574	42.051.499	55.727.703	2,3%	-34,0%	-50,2%
12 Rio de Janeiro	2.560.778	1.663.448	1.713.720	0,2%	53,9%	49,4%
13 Maranhão	2.501.354	3.079.120	3.594.295	0,2%	-18,8%	-30,4%
14 Amazonas	1.511.168	0	0	0,1%	-	#DIV/O!
15 Tocantins	1.361.498	9.844.752	18.913.078	0,1%	-86,2%	-92,8%
16 Pernambuco	1.195.580	2.289.353	2.138.620	0,1%	-47,8%	-44,1%
17 Piauí	950.875	1.390.106	481.223	0,1%	-31,6%	-
18 Sergipe	909.445	1.435.127	471.373	0,1%	-36,6%	92,9%
19 Not declared*	772.662	758.156	64.086	0,1%	1,9%	1105,7%
20 Amapá	314.249	457.281	530.882	0,0%	-31,3%	-40,8%
21 Espírito Santo	20.990	61.380	13.202	0,0%	-65,8%	59,0%
22 Rio Grande do Norte	0	0	8.039	0,0%	-	-
23 Nationalized merchandise**	0	0	5.173	0,0%	-	-100,0%
<b>Total</b>	<b>1.223.583.125</b>	<b>1.613.680.543</b>	<b>1.695.946.238</b>	<b>100,0%</b>	<b>-24,2%</b>	<b>-27,9%</b>

Source: MDIC/SECEX - Prepared by: CICB

\*Exporter did not declare the state of origin

\*\*Re-export of imported merchandise

