

BRAZILIAN EXPORTS OF HIDES AND SKINS

JUNE 2017

SUMMARY

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1 - ANALYSIS OF BRAZILIAN EXPORTS OF HIDES AND SKINS

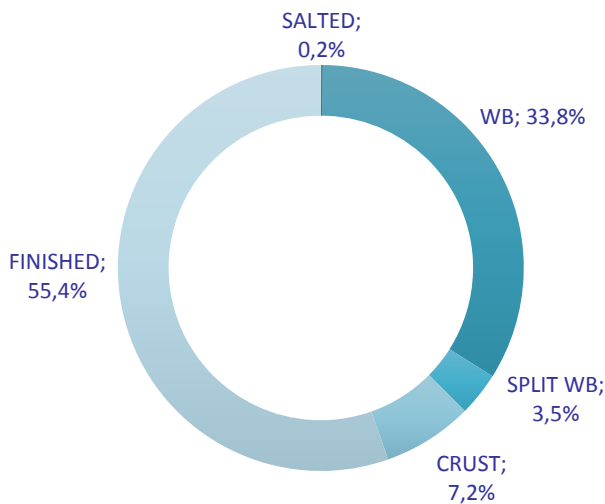
JUNE 2017

The Hides and Skins Exports released by SECEX (Foreign Trade Secretariat), for the month of June 2017, registered the amount of US\$ 148.3 million, down 7.9% compared to the same month last year, when total exports were US\$ 161.0 million. Considering May, it was also lower 21.7%, when amount was US\$ 189.3 million.

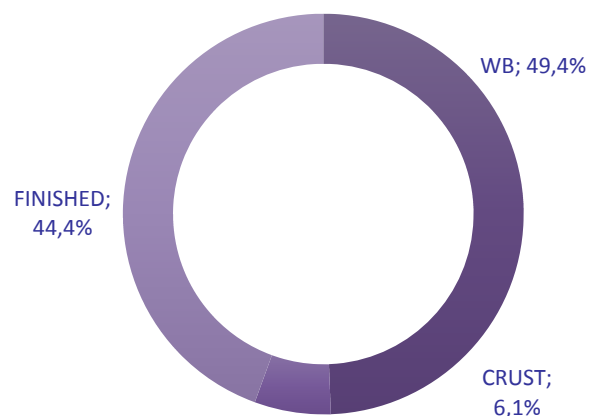
Concerning the exports in square meters, in June were shipped 15.4 million, 0.8% higher than June last year, when total was 15.2 million.

The following is the profile of June 2017 exports:

FOB VALUE US\$

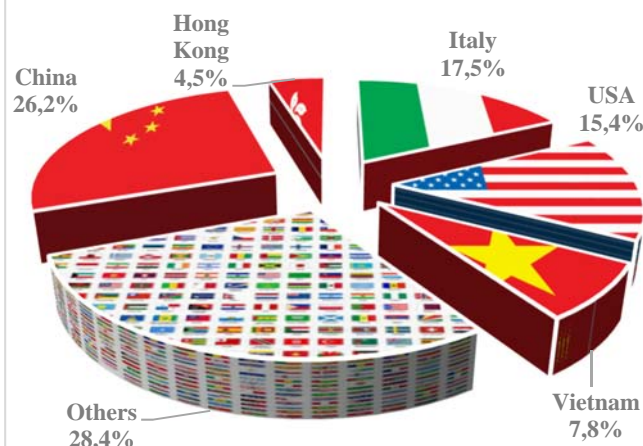


AREA sqm



Below destinations and origins of first semester 2017:

Destinations - Countries
% FOB Value FOB



Origins - States
% FOB Value US\$

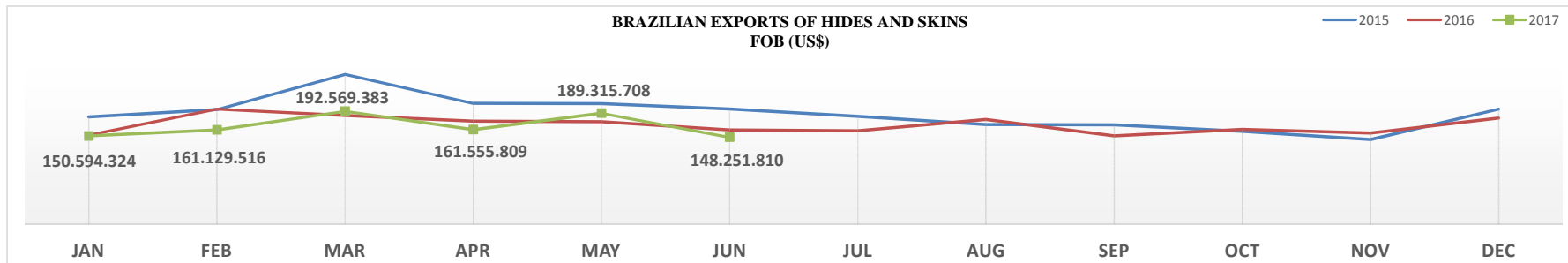
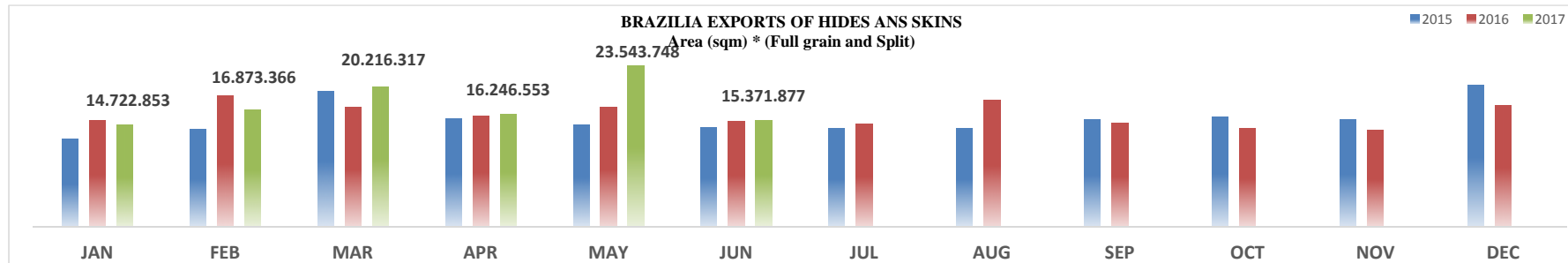
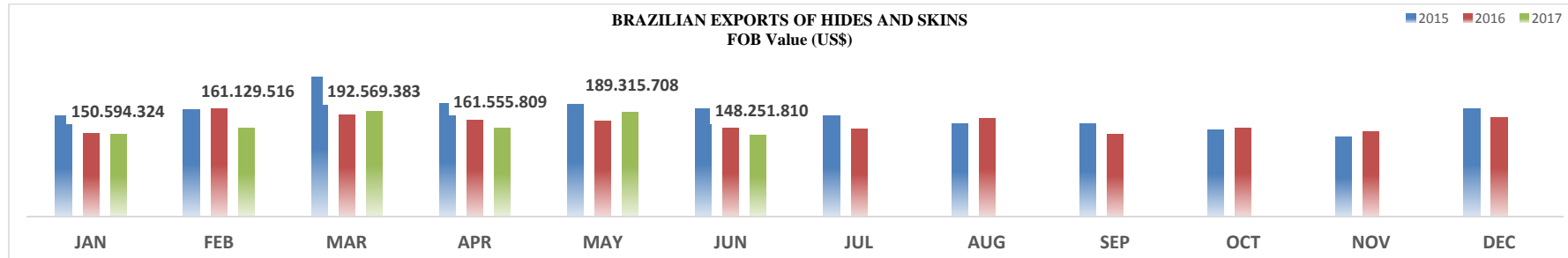


2 - BRAZILIAN EXPORTS OF HIDES AND SKINS

| MONTH | FOB VALUE (US\$) | | | Δ (%) | | | AREA (sqm) | | | Δ (%) | | |
|--------------|----------------------|----------------------|----------------------|--------|--------------|---------------|--------------------|--------------------|--------------------|--------|-------------|--------------|
| | 2015 | 2016 | 2017 | MONTH | 2017/2016 | 2017/2015 | 2015 | 2016 | 2017 | MONTH | 2017/2016 | 2017/2015 |
| JAN | 183.245.063 | 152.457.576 | 150.594.324 | -16,7% | -1,2% | -17,8% | 12.719.072 | 15.373.904 | 14.722.853 | -16,2% | -4,2% | 15,8% |
| FEB | 195.358.092 | 196.164.757 | 161.129.516 | 7,0% | -17,9% | -17,5% | 14.118.327 | 18.864.153 | 16.873.366 | 14,6% | -10,6% | 19,5% |
| MAR | 255.658.489 | 185.618.974 | 192.569.383 | 19,5% | 3,7% | -24,7% | 19.565.827 | 17.249.649 | 20.216.317 | 19,8% | 17,2% | 3,3% |
| APR | 206.183.285 | 175.733.288 | 161.555.809 | -16,1% | -8,1% | -21,6% | 15.629.476 | 16.000.691 | 16.246.553 | -19,6% | 1,5% | 3,9% |
| MAY | 205.760.895 | 174.671.852 | 189.315.708 | 17,2% | 8,4% | -8,0% | 14.668.758 | 17.259.084 | 23.543.748 | 44,9% | 36,4% | 60,5% |
| JUN | 196.291.744 | 160.948.755 | 148.251.810 | -21,7% | -7,9% | -24,5% | 14.399.664 | 15.244.256 | 15.371.877 | -34,7% | 0,8% | 6,8% |
| JUL | 184.167.415 | 159.222.548 | | | | | 14.258.546 | 14.864.642 | | | | |
| AUG | 169.860.490 | 178.477.074 | | | | | 14.251.536 | 18.260.919 | | | | |
| SEP | 169.406.801 | 150.781.284 | | | | | 15.436.037 | 14.961.275 | | | | |
| OCT | 158.261.786 | 161.869.979 | | | | | 15.817.062 | 14.287.484 | | | | |
| NOV | 144.585.293 | 155.721.169 | | | | | 15.548.168 | 13.994.408 | | | | |
| DEC | 196.562.992 | 180.873.621 | | | | | 20.497.380 | 17.559.225 | | | | |
| Total | 2.265.342.345 | 2.032.540.877 | 1.003.416.550 | | -4,0% | -19,2% | 186.909.853 | 193.919.690 | 106.974.714 | | 7,0% | 17,4% |

Source: MDIC/SECEX - Prepared by: CICB

*Area including Full grain and Split



3 - DESTINATION OF BRAZILIAN EXPORTS OF HIDES AND SKINS

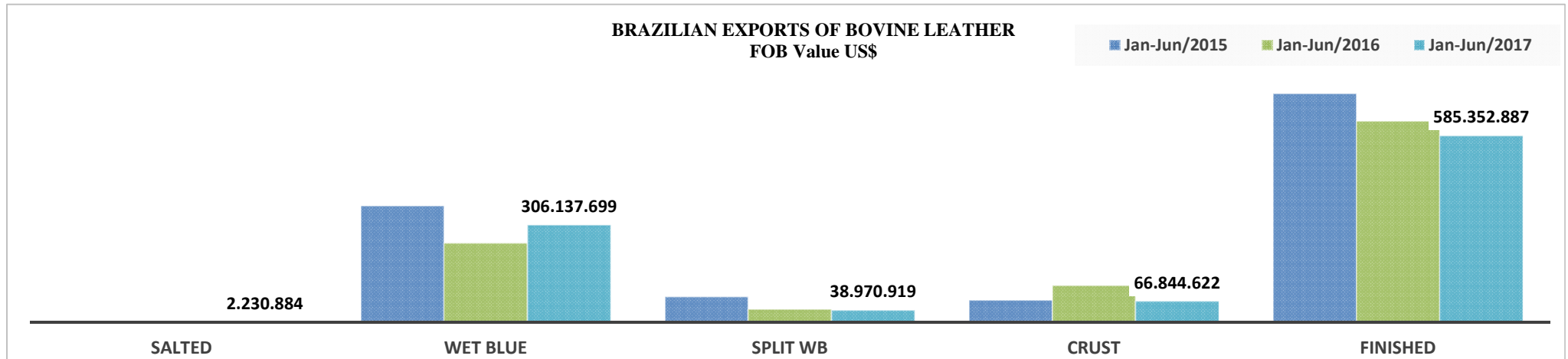
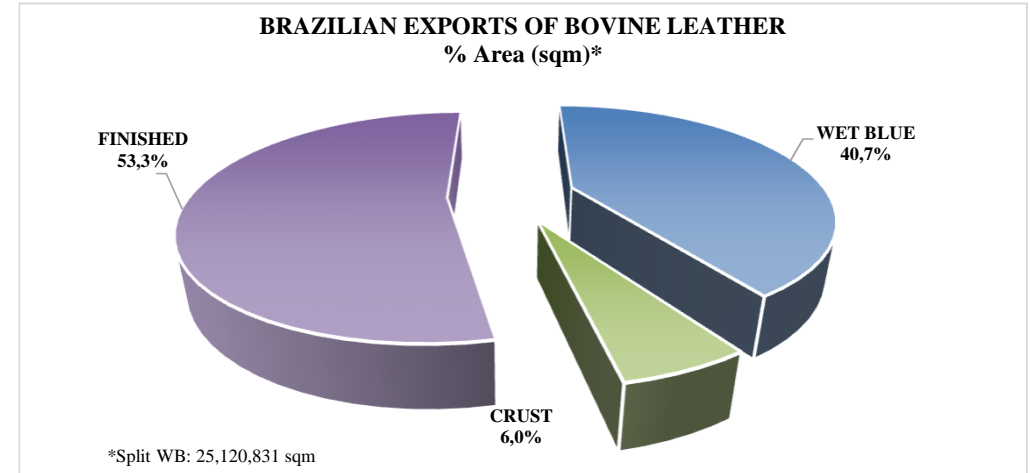
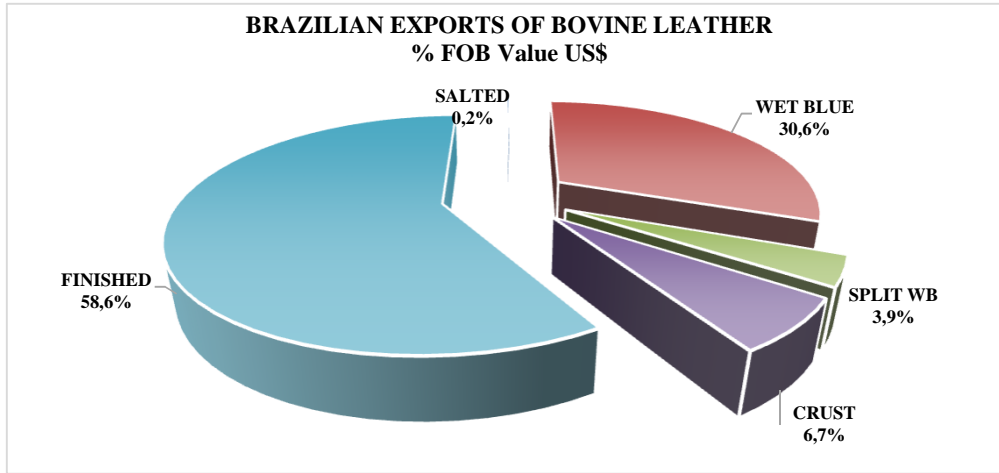
| COUNTRIES | FOB VALUE (US\$) | | | | | AREA (sqm)* | | | | |
|-------------------------|----------------------|----------------------|----------------------|----------|--------------|-------------------|-------------------|--------------------|----------|-------------|
| | Jan-Jun/2015 | Jan-Jun/2016 | Jan-Jun/2017 | Share 17 | 2017/2016 | Jan-Jun/2015 | Jan-Jun/2016 | Jan-Jun/2017 | Share 17 | 2017/2016 |
| 1 China + Hong Kong | 427.220.670 | 339.171.266 | 308.859.303 | 30,8% | -8,9% | 30.289.734 | 34.471.090 | 35.384.552 | 33,1% | 2,6% |
| China | 344.608.559 | 281.228.535 | 263.231.422 | 26,2% | -6,4% | 25.702.292 | 30.773.307 | 28.807.239 | 26,9% | -6,4% |
| 2 Italy | 199.958.307 | 156.448.811 | 176.050.571 | 17,5% | 12,5% | 14.540.916 | 16.218.044 | 20.206.007 | 18,9% | 24,6% |
| 3 United States | 132.648.778 | 115.958.340 | 154.419.698 | 15,4% | 33,2% | 6.821.610 | 7.425.320 | 9.696.637 | 9,1% | 30,6% |
| 4 Vietnam | 84.983.386 | 69.355.182 | 78.630.873 | 7,8% | 13,4% | 13.624.199 | 12.324.041 | 17.926.067 | 16,8% | 45,5% |
| 5 Hungary | 60.014.911 | 60.979.696 | 59.290.928 | 5,9% | -2,8% | 3.022.960 | 3.868.239 | 3.669.628 | 3,4% | -5,1% |
| Hong Kong | 82.612.111 | 57.942.731 | 45.627.881 | 4,5% | -21,3% | 4.587.442 | 3.697.783 | 6.577.313 | 6,1% | 77,9% |
| 6 Thailand | 35.980.644 | 36.604.950 | 33.395.483 | 3,3% | -8,8% | 1.870.609 | 3.054.077 | 2.457.186 | 2,3% | -19,5% |
| 7 Germany | 48.269.245 | 24.192.605 | 27.974.120 | 2,8% | 15,6% | 2.527.789 | 1.537.030 | 1.948.792 | 1,8% | 26,8% |
| 8 South Korea | 29.767.047 | 36.846.696 | 25.477.274 | 2,5% | -30,9% | 2.285.682 | 2.759.019 | 2.148.160 | 2,0% | -22,1% |
| 9 Mexico | 48.944.253 | 51.494.831 | 19.722.205 | 2,0% | -61,7% | 2.478.552 | 3.403.109 | 1.142.333 | 1,1% | -66,4% |
| 10 Indonesia | 13.452.568 | 14.836.303 | 18.299.550 | 1,8% | 23,3% | 919.884 | 1.236.995 | 1.433.784 | 1,3% | 15,9% |
| 11 Taiwan | 28.300.634 | 14.911.339 | 13.555.865 | 1,4% | -9,1% | 4.184.258 | 2.717.353 | 3.099.859 | 2,9% | 14,1% |
| 12 Norway | 11.455.484 | 9.040.692 | 9.353.192 | 0,9% | 3,5% | 505.834 | 477.914 | 490.231 | 0,5% | 2,6% |
| 13 South Africa | 4.878.372 | 6.330.338 | 9.226.447 | 0,9% | 45,7% | 281.790 | 478.850 | 784.157 | 0,7% | 63,8% |
| 14 Netherlands | 6.959.080 | 13.249.598 | 8.445.533 | 0,8% | -36,3% | 464.493 | 984.949 | 630.071 | 0,6% | -36,0% |
| 15 India | 9.866.620 | 10.971.322 | 7.653.345 | 0,8% | -30,2% | 771.831 | 1.497.624 | 1.086.737 | 1,0% | -27,4% |
| 16 Uruguay | 12.500.767 | 14.403.188 | 7.553.861 | 0,8% | -47,6% | 733.888 | 1.025.059 | 492.173 | 0,5% | -52,0% |
| 17 Portugal | 10.192.671 | 7.860.636 | 5.056.170 | 0,5% | -35,7% | 768.599 | 746.889 | 527.319 | 0,5% | -29,4% |
| 18 Dominican Republic | 12.378.923 | 6.198.577 | 4.254.832 | 0,4% | -31,4% | 690.354 | 481.795 | 280.066 | 0,3% | -41,9% |
| 19 Malaysia | 6.191.972 | 4.971.826 | 3.757.056 | 0,4% | -24,4% | 319.768 | 294.080 | 232.208 | 0,2% | -21,0% |
| 20 Canada | 5.641.136 | 4.297.291 | 3.452.561 | 0,3% | -19,7% | 256.920 | 280.010 | 180.734 | 0,2% | -35,5% |
| 21 Tunisia | 0 | 316.385 | 2.813.502 | 0,3% | 789,3% | 0 | 16.995 | 164.344 | 0,2% | 867,0% |
| 22 Australia | 6.348.246 | 4.722.824 | 2.638.718 | 0,3% | -44,1% | 295.556 | 265.673 | 147.815 | 0,1% | -44,4% |
| 23 Spain | 4.612.112 | 5.026.247 | 2.509.496 | 0,3% | -50,1% | 360.468 | 1.050.712 | 947.677 | 0,9% | -9,8% |
| 24 Paraguay | 3.030.580 | 2.077.513 | 2.427.013 | 0,2% | 16,8% | 304.430 | 235.587 | 298.700 | 0,3% | 26,8% |
| 25 United Kingdom | 3.486.748 | 4.587.118 | 2.253.217 | 0,2% | -50,9% | 228.623 | 301.394 | 263.126 | 0,2% | -12,7% |
| 26 Argentina | 1.119.476 | 2.915.619 | 2.143.108 | 0,2% | -26,5% | 70.706 | 293.294 | 154.149 | 0,1% | -47,4% |
| 27 Japan | 16.288.166 | 8.452.514 | 1.865.020 | 0,2% | -77,9% | 1.041.096 | 820.356 | 150.225 | 0,1% | -81,7% |
| 28 Turkey | 488.222 | 639.600 | 1.727.305 | 0,2% | 170,1% | 36.545 | 91.576 | 227.397 | 0,2% | 148,3% |
| 29 Chile | 1.795.946 | 1.820.937 | 1.484.023 | 0,1% | -18,5% | 169.256 | 185.837 | 133.683 | 0,1% | -28,1% |
| 30 Slovakia | 0 | 62.164 | 1.055.959 | 0,1% | 1598,7% | 0 | 3.285 | 51.066 | 0,05% | 1454,5% |
| 31 Slovenia | 1.125.150 | 720.187 | 913.465 | 0,1% | 26,8% | 61.058 | 48.617 | 94.354 | 0,1% | 94,1% |
| 32 France | 2.821.913 | 1.677.489 | 794.211 | 0,1% | -52,7% | 102.100 | 86.832 | 48.259 | 0,05% | -44,4% |
| 33 Denmark | 239.067 | 1.505.905 | 758.235 | 0,1% | 49,6% | 9.772 | 94.809 | 42.601 | 0,04% | -55,1% |
| 34 Lithuania | 1.005.428 | 596.006 | 738.086 | 0,1% | 23,8% | 54.264 | 33.293 | 45.595 | 0,04% | 37,0% |
| 35 Peru | 712.767 | 517.800 | 631.776 | 0,1% | 22,0% | 105.078 | 23.003 | 24.630 | 0,02% | 7,1% |
| 36 Poland | 1.871.428 | 3.103.992 | 590.143 | 0,1% | -81,0% | 117.520 | 227.818 | 73.603 | 0,1% | -67,7% |
| 37 Philippines | 1.072.512 | 1.952.486 | 509.994 | 0,1% | -73,9% | 39.999 | 88.382 | 19.332 | 0,02% | -78,1% |
| 38 Belgium | 153.862 | 101.589 | 470.600 | 0,05% | 363,2% | 7.359 | 5.852 | 26.540 | 0,02% | 353,5% |
| 39 Cambodia | 663.873 | 770.902 | 415.748 | 0,04% | -46,1% | 39.893 | 212.382 | 112.251 | 0,1% | -47,1% |
| 40 Nicaragua | 1.108.523 | 1.657.517 | 383.794 | 0,04% | -76,8% | 39.192 | 73.826 | 16.842 | 0,02% | -77,2% |
| 41 Sri Lanka | 788.128 | 423.221 | 365.153 | 0,04% | -13,7% | 44.839 | 36.330 | 19.466 | 0,02% | -46,4% |
| 42 Colombia | 778.621 | 2.069.194 | 357.840 | 0,04% | -82,7% | 44.895 | 251.683 | 26.064 | 0,02% | -89,6% |
| 43 Latvia | 0 | 191.145 | 333.246 | 0,03% | 74,3% | 0 | 10.098 | 19.205 | 0,02% | 90,2% |
| 44 Israel | 76.709 | 101.018 | 234.720 | 0,02% | 132,4% | 5.395 | 2.949 | 6.988 | 0,01% | 137,0% |
| 45 Romania | 4.828 | 0 | 132.398 | 0,01% | - | 336 | 0 | 6.255 | 0,01% | - |
| 46 Estonia | 165.039 | 1.422 | 131.222 | 0,01% | 9128,0% | 10.289 | 158 | 8.129 | 0,01% | 5044,9% |
| 47 Sweden | 21.593 | 11.585 | 56.130 | 0,01% | 384,5% | 3.822 | 598 | 3.664 | 0,00% | 512,7% |
| 48 Bangladesh | 180.392 | 192.165 | 49.821 | 0,00% | -74,1% | 356.309 | 45.443 | 2.645 | 0,00% | -94,2% |
| 49 Guatemala | 0 | 0 | 40.025 | 0,00% | - | 0 | 0 | 2.074 | 0,00% | - |
| 50 Singapore | 65.057 | 124.923 | 23.512 | 0,00% | -81,2% | 4.201 | 14.457 | 582 | 0,00% | -96,0% |
| 51 Costa Rica | 0 | 7.885 | 22.206 | 0,00% | 181,6% | 0 | 324 | 983 | 0,00% | 203,4% |
| 52 Ecuador | 128.363 | 14.140 | 22.195 | 0,00% | 57,0% | 6.179 | 839 | 1.242 | 0,00% | 48,0% |
| 53 Greece | 153.261 | 0 | 18.475 | 0,00% | - | 8.846 | 0 | 4.803 | 0,00% | - |
| 54 Finland | 53.309 | 42.330 | 13.630 | 0,00% | -67,8% | 3.190 | 2.955 | 517 | 0,00% | -82,5% |
| 55 Czech Republic | 243.305 | 84.738 | 11.544 | 0,00% | -86,4% | 16.114 | 7.724 | 361 | 0,00% | -95,3% |
| 56 Austria | 21.799 | 16.442 | 11.410 | 0,00% | -30,6% | 977 | 604 | 497 | 0,00% | -17,7% |
| 57 Venezuela | 329.354 | 13.457 | 11.043 | 0,00% | -17,9% | 11.280 | 683 | 561 | 0,00% | -17,9% |
| 58 Kenya | 0 | 0 | 8.481 | 0,00% | - | 0 | 0 | 4.900 | 0,00% | - |
| 59 New Zealand | 1.718 | 3.742 | 4.985 | 0,00% | 33,2% | 49 | 359 | 294 | 0,00% | -18,1% |
| 60 Morocco | 2.044 | 5.229 | 4.875 | 0,00% | -6,8% | 107 | 221 | 172 | 0,00% | -22,2% |
| 61 Ethiopia | 0 | 0 | 4.661 | 0,00% | - | 0 | 0 | 178 | 0,00% | - |
| 62 Barbados | 2.274 | 0 | 1.852 | 0,00% | - | 104 | 0 | 84 | 0,00% | - |
| 63 El Salvador | 5.942 | 0 | 1.709 | 0,00% | - | 493 | 0 | 61 | 0,00% | - |
| 64 United Arab Emirates | 0 | 0 | 1.342 | 0,00% | - | 0 | 0 | 24 | 0,00% | - |
| 65 Bolivia | 1.754 | 218 | 1.282 | 0,00% | 488,1% | 11.978 | 2.102 | 6.061 | 0,01% | 188,3% |
| 66 Switzerland | 3.154 | 0 | 513 | 0,00% | - | 112 | 0 | 14 | 0,00% | - |
| 67 Saudi Arabia | 2.500 | 0 | 0 | 0,0% | - | 10 | 0 | 0 | 0,0% | - |
| 68 Bahrain | 980 | 0 | 0 | 0,0% | - | 32 | 0 | 0 | 0,0% | - |
| 69 Botswana | 0 | 1.641 | 0 | 0,0% | -100,0% | 0 | 72 | 0 | 0,0% | -100,0% |
| 70 North Korea | 199.198 | 257.142 | 0 | 0,0% | -100,0% | 11.649 | 18.135 | 0 | 0,0% | -100,0% |
| 71 Croatia | 882.008 | 83.012 | 0 | 0,0% | -100,0% | 69.374 | 9.360 | 0 | 0,0% | -100,0% |
| 72 Kuwait | 774 | 0 | 0 | 0,0% | - | 24 | 0 | 0 | 0,0% | - |
| 73 Egypt | 327.464 | 3.020 | 0 | 0,0% | -100,0% | 18.344 | 1 | 0 | 0,0% | -100,0% |
| 74 Grenada | 0 | 2.305 | 0 | 0,0% | -100,0% | 0 | 97 | 0 | 0,0% | -100,0% |
| 75 Ireland | 84.007 | 0 | 0 | 0,0% | - | 5.719 | 0 | 0 | 0,0% | - |
| 76 Iceland | 0 | 67.380 | 0 | 0,0% | -100,0% | 0 | 5.700 | 0 | 0,0% | -100,0% |
| 77 Lebanon | 0 | 118.676 | 0 | 0,0% | -100,0% | 0 | 26.345 | 0 | 0,0% | -100,0% |
| 78 Mongolia | 0 | 90.674 | 0 | 0,0% | -100,0% | 0 | 14.762 | 0 | 0,0% | -100,0% |
| 79 Nigeria | 0 | 58.836 | 0 | 0,0% | -100,0% | 0 | 9.841 | 0 | 0,0% | -100,0% |
| 80 Pakistan | 142.208 | 136.196 | 0 | 0,0% | -100,0% | 13.453 | 81.779 | 0 | 0,0% | -100,0% |
| 81 Russia | 276.161 | 125.185 | 0 | 0,0% | -100,0% | 10.151 | 7.108 | 0 | 0,0% | -100,0% |
| 82 Ukraine | 6.137 | 0 | 0 | 0,0% | - | 268 | 0 | 0 | 0,0% | - |
| Total | 1.242.497.568 | 1.045.595.202 | 1.003.416.550 | | -4,0% | 91.101.124 | 99.991.737 | 106.974.714 | | 7,0% |

4 - BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE

| TYPE OF LEATHER | FOB VALUE (US\$) | | | Δ | | AREA (sqm)* | | | Δ | |
|-----------------|----------------------|----------------------|--------------------|--------------|---------------|-------------------|-------------------|-------------------|-------------|--------------|
| | Jan-Jun/2015 | Jan-Jun/2016 | Jan-Jun/2017 | 2017/2016 | 2017/2015 | Jan-Jun/2015 | Jan-Jun/2016 | Jan-Jun/2017 | 2017/2016 | 2017/2015 |
| SALTED | 3.954.266 | 1.950.555 | 2.230.884 | 14,4% | -43,6% | - | - | - | - | - |
| WET BLUE | 365.456.518 | 249.239.105 | 306.137.699 | 22,8% | -16,2% | 23.637.004 | 24.764.287 | 33.264.697 | 34,3% | 40,7% |
| SPLIT WB | 81.207.266 | 41.682.749 | 38.970.919 | -6,5% | -52,0% | - | - | - | - | - |
| CRUST | 70.349.658 | 115.972.558 | 66.844.622 | -42,4% | -5,0% | 4.451.210 | 9.587.743 | 4.902.629 | -48,9% | 10,1% |
| FINISHED | 717.145.399 | 631.388.138 | 585.352.887 | -7,3% | -18,4% | 39.082.167 | 44.836.373 | 43.527.729 | -2,9% | 11,4% |
| Total | 1.238.113.107 | 1.040.233.105 | 999.537.011 | -3,9% | -19,3% | 67.170.381 | 79.188.403 | 81.695.055 | 3,2% | 21,6% |

Source: MDIC/SECEX - Prepared by: CICB

*Only full grain



5 - BRAZILIAN EXPORTS OF HIDES AND SKINS BY STATE

| | FOB VALUE (US\$) | | | Share 2017 | Δ | |
|------------------------------|----------------------|----------------------|----------------------|---------------|--------------|---------------|
| | Jan-Jun/2015 | Jan-Jun/2016 | Jan-Jun/2017 | | 2017/2016 | 2017/2015 |
| 1 RIO GRANDE DO SUL | 254.684.579 | 238.091.260 | 191.338.083 | 19,1% | -19,6% | -24,9% |
| 2 SÃO PAULO | 267.597.394 | 219.587.093 | 188.834.161 | 18,8% | -14,0% | -29,4% |
| 3 GOIAS | 178.732.848 | 158.524.862 | 152.704.178 | 15,2% | -3,7% | -14,6% |
| 4 PARANA | 110.567.560 | 82.072.864 | 134.740.178 | 13,4% | 64,2% | 21,9% |
| 5 BAHIA | 77.139.442 | 47.262.405 | 67.895.226 | 6,8% | 43,7% | -12,0% |
| 6 CEARA | 92.482.981 | 80.123.012 | 67.596.527 | 6,7% | -15,6% | -26,9% |
| 7 SANTA CATARINA | 38.060.005 | 42.253.758 | 49.856.306 | 5,0% | 18,0% | 31,0% |
| 8 MATO GROSSO DO SUL | 65.161.001 | 58.242.615 | 46.550.906 | 4,6% | -20,1% | -28,6% |
| 9 MINAS GERAIS | 61.656.286 | 45.452.702 | 40.891.779 | 4,1% | -10,0% | -33,7% |
| 10 MATO GROSSO | 43.721.061 | 32.338.788 | 25.323.205 | 2,5% | -21,7% | -42,1% |
| 11 PARA | 37.608.039 | 24.227.777 | 25.263.366 | 2,5% | 4,3% | -32,8% |
| 12 TOCANTINS | 8.579.872 | 11.598.012 | 5.818.103 | 0,6% | -49,8% | -32,2% |
| 13 MARANHAO | 1.363.901 | 2.373.963 | 2.090.082 | 0,2% | -12,0% | 53,2% |
| 14 PERNAMBUCO | 2.298.154 | 1.589.004 | 1.583.029 | 0,2% | -0,4% | -31,1% |
| 15 SERGIPE | 83.001 | 109.812 | 1.346.141 | 0,1% | 1125,9% | 1521,8% |
| 16 RIO DE JANEIRO | 1.388.622 | 1.166.821 | 681.040 | 0,1% | -41,6% | -51,0% |
| 17 PIAUI | 415.672 | 276.030 | 488.978 | 0,05% | 77,1% | 17,6% |
| 18 AMAPA | 183.154 | 283.101 | 380.572 | 0,04% | 34,4% | 107,8% |
| 19 BOARD CONSUMPTION | 0 | 11.495 | 22.663 | 0,002% | 97,2% | - |
| 20 ESPIRITO SANTO | 772.305 | 4.655 | 12.027 | 0,001% | 158,4% | -98,4% |
| 21 NATIONALIZED MERCHANDISE* | 1.691 | 5.173 | 0 | 0,0% | -100,0% | -100,0% |
| Total | 1.242.497.568 | 1.045.595.202 | 1.003.416.550 | 100,0% | -4,0% | -19,2% |

Source: MDIC/SECEX - Prepared by: CICB

*Reexport of imported merchandise

