



# BRAZILIAN EXPORTS OF HIDES AND SKINS

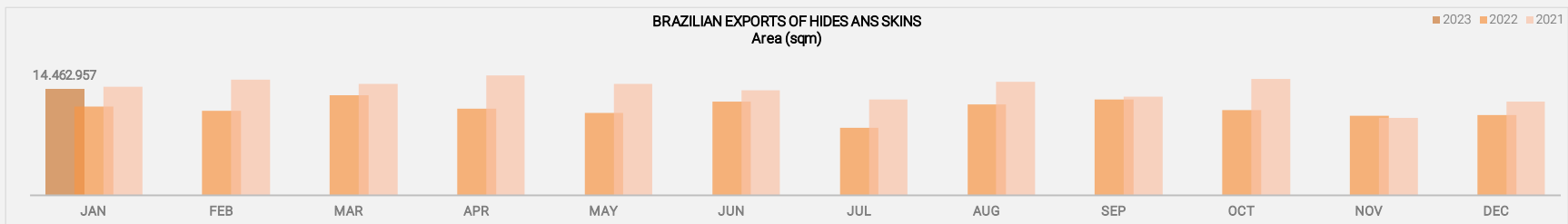
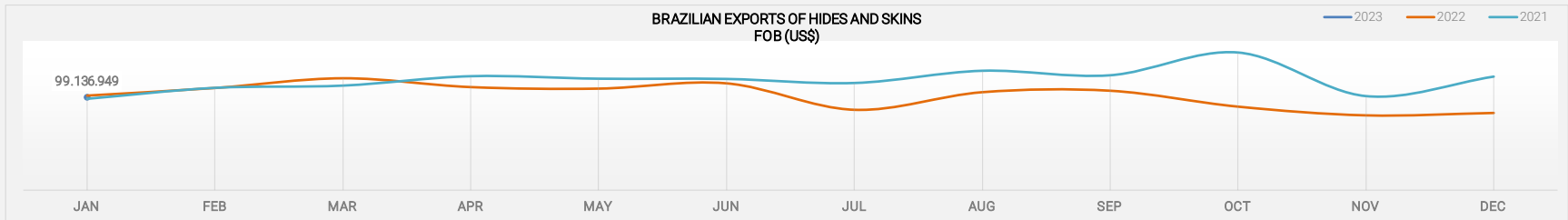
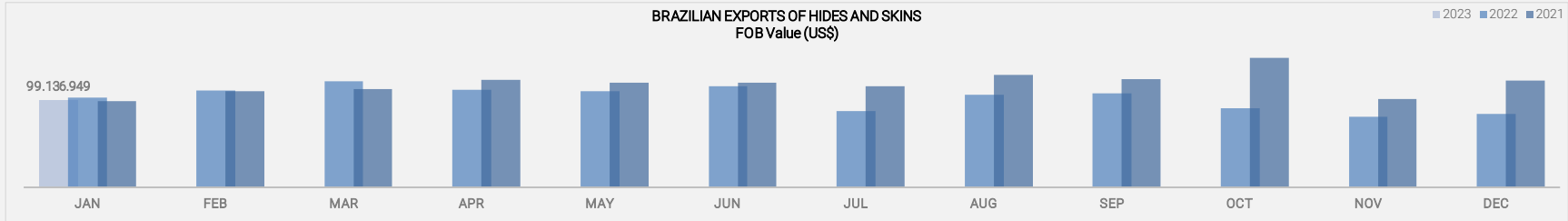
## January 2023

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# BRAZILIAN EXPORTS OF HIDES AND SKINS

MONTH	FOB VALUE (US\$)			Δ (%)			AREA (sqm)			Δ (%)			WEIGHT (Kg)			Δ (%)		
	2023	2022	2021	MONTH 2023	2023/2022	2023/2021	2023	2022	2021	MONTH 2023	2023/2022	2023/2021	2023	2022	2021	MONTH 2023	2023/2022	2023/2021
JAN	99.136.949	101.697.054	97.842.657	19,1%	-2,5%	1,3%	14.462.957	12.063.997	14.794.446	32,6%	19,9%	-2,2%	40.861.347	30.527.897	38.010.157	34,0%	33,8%	7,5%
FEB		109.794.363	109.528.720					11.518.363	15.698.373					25.501.700	38.218.258			
MAR		120.139.328	111.927.496					13.625.210	15.133.632					31.859.528	34.265.446			
APR		110.738.209	121.951.096					11.773.200	16.318.524					28.030.076	36.417.387			
MAY		109.124.938	119.279.811					11.199.958	15.163.923					24.982.739	33.656.700			
JUN		114.733.220	119.014.618					12.737.959	14.251.467					32.538.087	31.809.207			
JUL		86.582.958	114.704.199					9.168.223	12.987.305					21.825.224	28.797.843			
AUG		105.318.890	127.753.281					12.398.155	15.456.776					32.250.962	31.412.555			
SEP		106.870.559	122.947.850					12.998.266	13.406.581					35.798.746	32.398.066			
OCT		89.944.558	147.230.475					11.595.103	15.861.118					30.269.139	35.079.112			
NOV		80.665.640	100.737.179					10.767.130	10.511.289					30.454.895	25.844.344			
DEC		83.228.588	121.530.065					10.904.167	12.723.535					30.498.876	29.669.508			
<b>Total</b>	<b>99.136.949</b>	<b>1.218.838.305</b>	<b>1.414.447.447</b>		<b>-2,5%</b>	<b>1,3%</b>	<b>14.462.957</b>	<b>140.749.731</b>	<b>172.306.969</b>		<b>19,9%</b>	<b>-2,2%</b>	<b>40.861.347</b>	<b>354.537.869</b>	<b>395.578.583</b>		<b>33,8%</b>	<b>7,5%</b>

Source: SECEX - Prepared by: CICB



## ■ ANALYSIS OF TOTAL EXPORTS

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Exports of hides and skins presented by the SECEX (Foreign Trade Secretariat) of the Ministry of Industry and Foreign Trade and analyzed by CICB, referring to the month of January 2023, registered a value of US\$ 99.1 million, which means an increase of 19.1% over the previous month, however a reduction of 2.5% compared to the same month last year, when exports totaled US\$ 101.7 million.

As for the total exported in square meters, 14.5 million were shipped in January, up 32.6% over December, and 19.9% over January last year, when the total was 12.1 million m<sup>2</sup>.

## BRAZILIAN EXPORTS OF HIDES AND SKINS BY DESTINATION

COUNTRIES	FOB VALUE (US\$)			Share		AREA (sqm)			Share		WEIGHT (KG)			Share	
	Jan 2023	Jan 2022	Jan 2021	2023	2023/2022	Jan 2023	Jan 2022	Jan 2021	2023	2023/2022	Jan 2023	Jan 2022	Jan 2021	2023	2023/2022
1 China + Hong Kong	36.973.968	29.876.808	25.575.393	37,3%	23,8%	6.802.280	4.723.612	4.487.986	47,0%	44,0%	20.768.967	12.269.974	11.982.050	50,8%	69,3%
China	32.731.925	26.920.762	22.159.272	33,0%	21,6%	6.401.728	4.516.563	4.128.910	44,3%	41,7%	20.214.602	11.983.333	11.270.279	49,5%	68,7%
2 United States	16.138.907	13.215.692	13.826.815	16,3%	22,1%	1.179.149	847.724	1.266.943	8,2%	39,1%	1.013.736	733.928	1.064.119	2,5%	38,1%
3 Italy	15.505.320	19.611.701	24.119.440	15,6%	-20,9%	2.946.557	2.357.221	3.841.257	20,4%	25,0%	10.695.789	8.323.081	13.995.015	26,2%	28,5%
4 Vietnam	4.765.554	4.618.410	7.421.118	4,8%	3,2%	966.669	830.037	1.402.690	6,7%	16,5%	2.194.765	2.443.454	2.713.983	5,4%	-10,2%
5 Thailand	4.242.043	2.956.046	3.416.121	4,3%	43,5%	400.552	207.049	359.076	2,8%	93,5%	554.365	286.641	711.771	1,4%	93,4%
6 Germany	3.006.106	4.972.816	4.559.280	3,0%	-39,5%	207.709	334.661	426.399	1,4%	-37,9%	180.666	290.557	366.637	0,4%	-37,8%
7 South Korea	2.662.349	2.464.752	970.197	2,7%	8,0%	228.778	221.665	97.143	1,6%	3,2%	227.366	336.662	87.534	0,6%	-32,5%
8 Mexico	2.038.102	4.928.336	3.008.312	2,1%	-58,6%	172.605	387.112	214.705	1,2%	-55,4%	209.178	482.294	216.265	0,5%	-56,6%
Hong Kong	1.891.427	6.928.196	2.607.650	1,9%	-72,7%	317.507	741.274	385.015	2,2%	-57,2%	755.831	1.947.678	1.090.391	1,8%	-61,2%
9 Hungary	1.794.005	1.575.820	2.052.841	1,8%	13,8%	132.119	103.389	162.809	0,9%	27,8%	113.092	94.892	148.546	0,3%	19,2%
10 Argentina	1.701.934	945.002	272.138	1,7%	80,1%	98.894	72.721	29.690	0,7%	36,0%	108.376	60.517	24.037	0,3%	79,1%
11 Taiwan	1.488.094	969.539	2.065.528	1,5%	53,5%	299.649	203.214	853.391	2,1%	47,5%	890.545	519.222	2.223.587	2,2%	71,5%
12 Norway	969.159	704.764	818.953	1,0%	37,5%	58.392	37.679	63.071	0,4%	55,0%	41.920	27.447	46.359	0,1%	52,7%
13 Slovakia	734.423	0	111.965	0,7%	-	42.498	0	10.152	0,3%	-	43.522	0	6.281	0,1%	-
14 Poland	719.392	881.247	212.570	0,7%	-18,4%	67.727	79.398	24.035	0,5%	-14,7%	49.722	61.170	16.746	0,1%	-18,7%
15 Malaysia	681.737	706.081	561.225	0,7%	-3,4%	52.508	49.155	47.312	0,4%	6,8%	42.086	41.165	35.542	0,1%	2,2%
16 Indonesia	666.495	29.060	987.951	0,7%	2193,5%	73.594	1.352	145.239	0,5%	5343,3%	55.106	1.025	111.648	0,1%	5276,2%
17 India	610.758	1.837.227	1.476.294	0,6%	-66,8%	153.552	151.589	293.360	1,1%	1,3%	387.205	519.354	927.347	0,9%	-25,4%
18 Spain	539.109	483.061	566.346	0,5%	11,6%	105.023	155.495	217.601	0,7%	-32,5%	290.278	435.344	557.014	0,7%	-33,3%
19 Tunisia	487.281	678.583	572.156	0,5%	-28,2%	27.363	39.684	34.586	0,2%	-31,0%	44.861	59.514	54.682	0,1%	-24,6%
20 Bangladesh	473.876	0	0	0,5%	-	39.242	0	0	0,3%	-	75.038	0	0	0,2%	-
21 Japan	451.571	56.032	40.101	0,5%	705,9%	31.870	5.711	14.007	0,2%	458,0%	57.574	21.000	42.197	0,1%	174,2%
22 Canada	447.821	438.851	394.525	0,5%	2,0%	29.459	26.882	27.442	0,2%	9,6%	22.316	23.609	22.569	0,1%	-5,5%
23 Turkey	432.943	0	0	0,4%	-	40.227	0	0	0,3%	-	735.696	0	0	1,8%	-
24 Netherlands	419.920	1.131.584	982.131	0,4%	-62,9%	42.559	86.975	104.770	0,3%	-51,1%	44.369	77.967	95.472	0,1%	-43,1%
25 Uruguay	391.853	447.963	689.957	0,4%	-12,5%	35.551	70.926	95.349	0,2%	-49,9%	252.457	326.020	357.490	0,6%	-22,6%
26 Dominican Republic	380.905	480.323	194.716	0,4%	-20,7%	69.934	51.543	28.795	0,5%	35,7%	244.162	168.984	104.128	0,6%	44,5%
27 Portugal	359.884	317.630	551.567	0,4%	13,3%	44.061	36.577	85.759	0,3%	20,5%	128.322	125.498	168.631	0,3%	2,3%
28 Chile	262.296	623.498	251.843	0,3%	-57,9%	47.845	84.414	47.789	0,3%	-43,3%	64.130	105.669	45.945	0,2%	-39,3%
29 Romania	231.713	0	0	0,2%	-	13.905	0	0	0,1%	-	15.285	0	0	0,04%	-
30 Nigeria	219.793	28.080	125.854	0,2%	682,7%	0	0	0	0,0%	-	643.050	54.000	418.470	1,6%	1090,8%
Others (2023: +23 countries)	1.690.254	2.745.998	2.825.791	1,7%	-38,4%	135.731	363.987	387.151	0,9%	-62,7%	465.937	977.872	1.087.472	1,1%	-52,4%
<b>Total</b>	<b>99.136.949</b>	<b>101.697.054</b>	<b>97.842.657</b>		<b>-2,5%</b>	<b>14.462.957</b>	<b>12.063.997</b>	<b>14.794.446</b>		<b>19,9%</b>	<b>40.861.347</b>	<b>30.527.897</b>	<b>38.010.157</b>		<b>33,8%</b>

Source: MDIC/SECEX - Prepared by: CIGB

## ■ ANALYSIS OF DESTINATIONS

In the first month of the year, the three main destinations for Brazilian leather show the following information:

- China (without HK) is in the lead, with a share in value of 33.0% (22.9% in 2022) and 44.3% (30.7%) in area, with a monetary increase over the same month of 2022 of 21.6%, and 41.7% in area;

- United States with a share of 16.3% (18.4%) in value, and with 8.2% (10.6%) in area, showing increases of 22.1% in value and 39.1% in area;

- Italy with a share of 15.6% (16.7%) in value, and 20.4% (19.2%) in area, with drops of 20.9% in value and an increase of 25.0% in area;

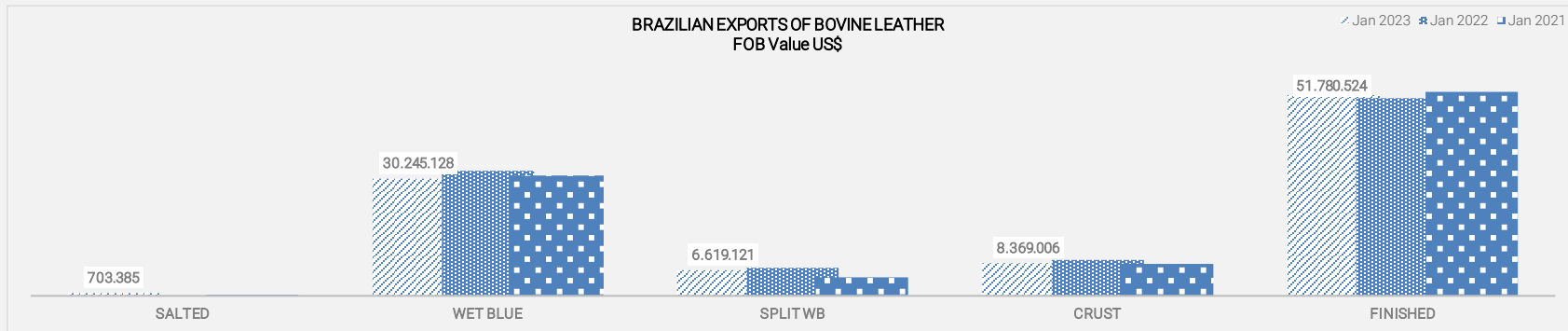
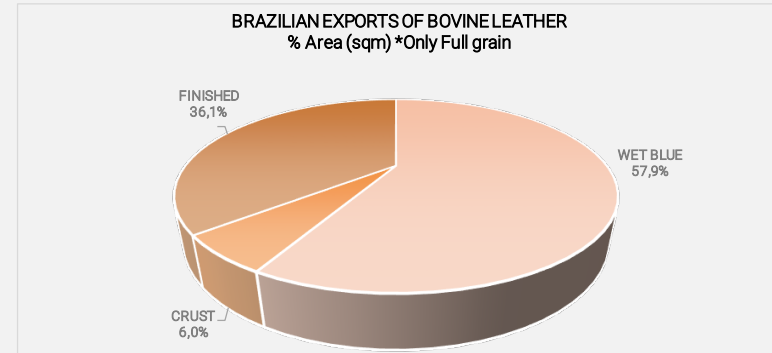
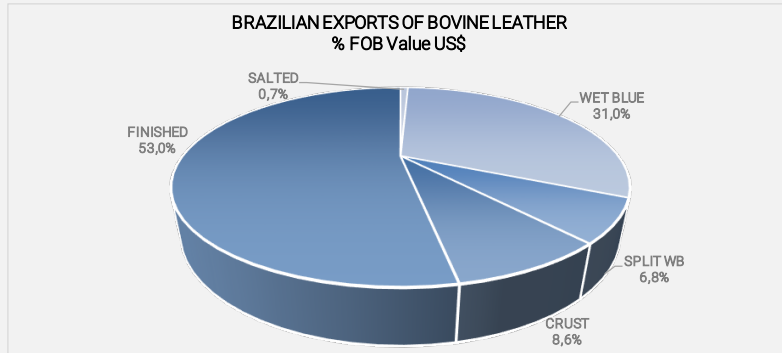
The January results allow for a primary analysis of the year, where the recovery in China is extremely important for the sector. Despite this increase, there were reductions in some significant European destinations, such as Italy (-20.9%) and Germany (-39.5%), making the total for the month still below January 2022.

Some markets in Central and Eastern Europe, such as Slovakia, Turkey and Romania, started the year with significant purchases, maintaining growth that had been registered in 2022, and showing that they can be essential alternatives considering traditional markets.

# BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE

TYPE OF LEATHER	FOB VALUE (US\$)			Δ		AREA (sqm)			Δ		WEIGHT (KG)			Δ	
	Jan 2023	Jan 2022	Jan 2021	2023/2022	2023/2021	Jan 2023	Jan 2022	Jan 2021	2023/2022	2023/2021	Jan 2023	Jan 2022	Jan 2021	2023/2022	2023/2021
SALTED	703.385	213.168	290.685	230,0%	142,0%	-	-	-	-	-	1.610.100	290.453	881.558	454,3%	82,6%
WET BLUE	30.245.128	32.204.018	31.000.422	-6,1%	-2,4%	6.783.671	4.156.679	5.166.983	63,2%	31,3%	27.118.583	16.542.856	22.394.816	63,9%	21,1%
SPLIT WB	6.619.121	7.238.737	4.732.506	-8,6%	39,9%	2.724.863	3.553.852	3.265.236	-23,3%	-16,5%	7.641.498	9.679.213	9.121.208	-21,1%	-16,2%
CRUST	8.369.006	9.355.889	8.264.324	-10,5%	1,3%	704.566	679.108	922.142	3,7%	-23,6%	753.073	679.556	848.813	10,8%	-11,3%
FINISHED	51.780.524	50.880.867	52.495.916	1,8%	-1,4%	4.221.481	3.628.815	5.384.698	16,3%	-21,6%	3.624.297	3.202.580	4.691.420	13,2%	-22,7%
<b>Total</b>	<b>97.717.164</b>	<b>99.892.679</b>	<b>96.783.853</b>	<b>-2,2%</b>	<b>1,0%</b>	<b>14.434.581</b>	<b>12.018.454</b>	<b>14.739.059</b>	<b>20,1%</b>	<b>-2,1%</b>	<b>40.747.551</b>	<b>30.394.658</b>	<b>37.937.815</b>	<b>34,1%</b>	<b>7,4%</b>

Source: MDIC/SECEX - Prepared by: CIOB



## ■ ANALYSIS OF EXPORTS BY TYPE OF LEATHER

The following variations in Brazilian exports of bovine leather by type were registered in January 2023, compared to the same month in 2022:

- Wet Blue with a reduction in value of 6.1%, but an increase of 63.2% in área.
- Split WB with drops of 8.6% in value and 23.3% in area.
- Crust with value 10.5% lower but increase of 3.7% in area.
- Finished with increases of 1.8% in value and 16.3% in area.

Even though Finished was the only type of leather with an increase in value and volume, the strong growth in the area exported for Wet Blue was the main factor behind the positive result of 19.9% in the month.

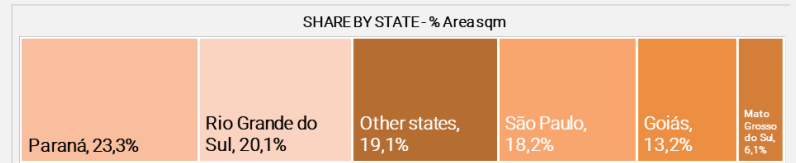
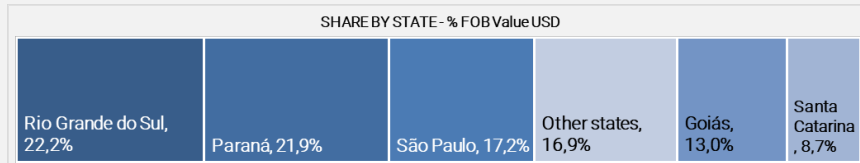
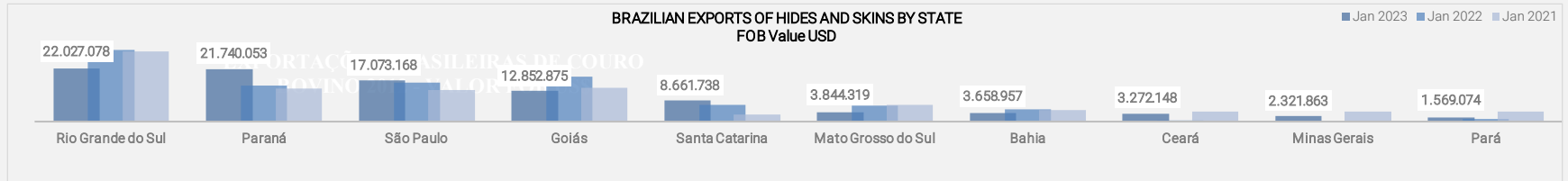
Salted hides, with the main origin in the state of Rio Grande do Norte, also had a strong increase in shipments in January, with +230% in value and +454% in weight.



# EXPORTS OF HIDES AND SKINS BY STATE

	FOB VALUE (US\$)					AREA (sqm)					WEIGHT (KG)				
	Jan 2023	Jan 2022	Jan 2021	2023	Δ 2023/2022	Jan 2023	Jan 2022	Jan 2021	2023	Δ 2023/2022	Jan 2023	Jan 2022	Jan 2021	2023	Δ 2023/2022
1 Rio Grande do Sul	22.027.078	29.446.259	28.935.685	22,2%	-25,2%	2.911.757	3.479.238	4.289.416	20,1%	-16,3%	7.283.958	7.536.433	8.214.639	17,8%	-3,4%
2 Paraná	21.740.053	14.810.430	13.572.313	21,9%	46,8%	3.369.950	1.792.269	2.274.375	23,3%	88,0%	10.193.261	4.909.607	6.122.507	24,9%	107,6%
3 São Paulo	17.073.168	15.935.720	13.109.490	17,2%	7,1%	2.632.575	1.938.648	1.932.873	18,2%	35,8%	6.172.324	3.616.468	4.276.619	15,1%	70,7%
4 Goiás	12.852.875	18.686.829	13.938.830	13,0%	-31,2%	1.902.747	2.445.075	1.996.650	13,2%	-22,2%	6.606.447	7.442.020	6.345.629	16,2%	-11,2%
5 Santa Catarina	8.661.738	6.905.246	2.804.999	8,7%	25,4%	867.719	608.091	468.152	6,0%	42,7%	1.626.234	1.168.463	1.116.997	4,0%	39,2%
6 Mato Grosso do Sul	3.844.319	6.671.814	6.962.675	3,9%	-42,4%	885.185	815.795	1.157.128	6,1%	8,5%	3.116.694	3.118.190	4.845.508	7,6%	0,0%
7 Bahia	3.658.957	5.139.458	4.654.212	3,7%	-28,8%	533.574	503.096	747.735	3,7%	6,1%	991.214	936.492	1.517.297	2,4%	5,8%
8 Ceará	3.272.148	616.818	4.053.368	3,3%	430,5%	378.509	113.778	391.724	2,6%	232,7%	755.059	255.763	459.283	1,8%	195,2%
9 Minas Gerais	2.321.863	46.253	4.113.923	2,3%	4919,9%	393.374	14.689	776.787	2,7%	2578,0%	817.208	39.268	1.167.426	2,0%	1981,1%
10 Pará	1.569.074	981.745	3.997.539	1,6%	59,8%	345.078	142.366	568.745	2,4%	142,4%	1.666.833	588.031	2.687.642	4,1%	183,5%
11 Rio de Janeiro	694.000	466.925	258.369	0,7%	48,6%	8.800	4.800	2.733	0,1%	83,3%	3.926	2.186	1.164	0,01%	79,6%
12 Mato Grosso	410.053	719.052	703.829	0,4%	-43,0%	110.616	92.280	120.564	0,8%	19,9%	351.640	344.410	549.057	0,9%	2,1%
13 Tocantins	291.504	0	0	0,3%	-	68.816	0	0	0,5%	-	333.165	0	0	0,8%	-
14 Rio Grande do Norte	219.886	28.080	73.845	0,2%	683,1%	0	0	0	0,0%	-	493.400	54.000	69.760	1,2%	813,7%
15 Pernambuco	183.353	74.348	54.142	0,2%	146,6%	7.446	5.488	3.677	0,1%	35,7%	318.879	6.908	324.910	0,8%	4516,1%
16 Piauí	163.817	414.553	385.015	0,2%	-60,5%	7.570	26.877	41.884	0,1%	-71,8%	4.385	13.346	27.903	0,01%	-67,1%
17 Maranhão	87.957	0	0	0,1%	-	26.696	0	0	0,2%	-	60.880	0	0	0,1%	-
18 Distrito Federal	65.106	0	159.872	0,1%	-	12.545	0	22.003	0,1%	-	65.840	0	117.076	0,2%	-
19 Amapá	0	65.972	55.247	0,0%	-100,0%	0	0	0	0,0%	-	0	77.760	142.620	0,0%	-100,0%
20 Amazonas	0	687.552	9.304	0,0%	-100,0%	0	81.507	0	0,0%	-100,0%	0	418.552	24.120	0,0%	-100,0%
<b>Total</b>	<b>99.136.949</b>	<b>101.697.054</b>	<b>97.842.657</b>	<b>100,0%</b>	<b>-2,5%</b>	<b>14.462.957</b>	<b>12.063.997</b>	<b>14.794.446</b>	<b>100,0%</b>	<b>19,9%</b>	<b>40.861.347</b>	<b>30.527.897</b>	<b>38.010.157</b>	<b>100,0%</b>	<b>33,8%</b>

Source: SECEX - Prepared by CICB - \*Advanced shipping, without prior information on the state of origin by the exporter



## ■ ANALYSIS OF STATES

Exports from the Brazilian states present, at the beginning of the year, the following highlights:

- Considering the ten largest exporters, there was growth in value in six states, but the highlight is in Minas Gerais, which exported 4920% more than the same month last year. Ceará also had significant growth of 431%;
- Regarding the traded area of the TOP10, only two states had reductions: Goiás, with -22.2%, and Rio Grande do Sul, with -16.3%. With this drop, RS lost first place in this index to Paraná, which now leads with a 33.3% share. Goiás also lost third place to São Paulo;
- Despite the double-digit drop in exports from Rio Grande do Sul and Goiás, there was no change in the ranking of value of the top five. Bahia, on the other hand, lost sixth place to Mato Grosso do Sul.

## ■ CLOSING REMARKS

The most important movement in the first month of the year was the increase in shipments to China, with emphasis on Wet Blue leather, the main product exported by the national sector to this market. The domestic sector is the leading supplier of leather to China at this stage, ahead of the United States.

In volume, the increase in WB was 137%, which may indicate that the end of restrictions is beginning to reflect on the activity of what is the largest industrial park in the world. The other stages of leather show declines for China, with the exception of the Finished leather area, which had a slight increase of 1.1%.

After a year of many challenges, which meant that 2022 ended with declines in values and volumes in total exports compared to the previous year, the indicators and news, which are still incipient, show positive signs that may be reflected in exports throughout of the new year. -