



Brazilian leather

BRAZILIAN EXPORTS OF HIDES AND SKINS

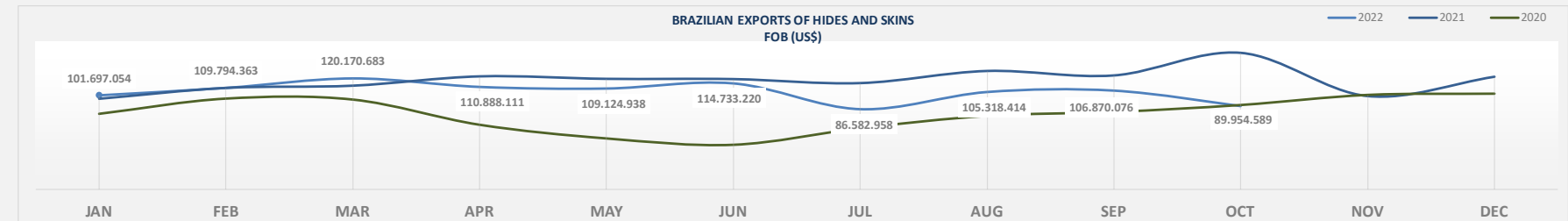
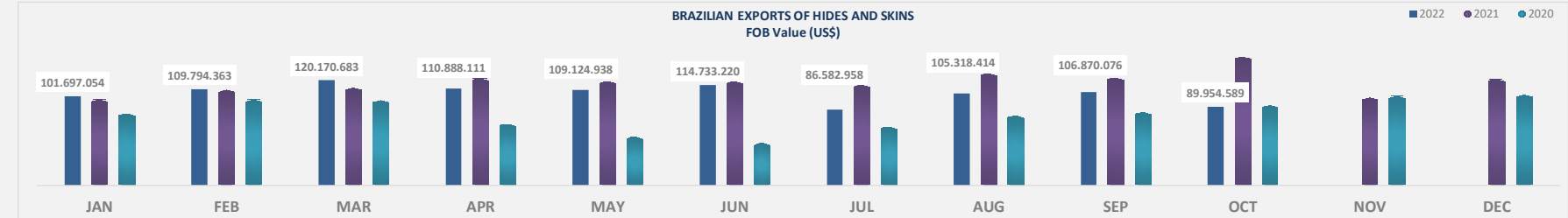
October 2022

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BRAZILIAN EXPORTS OF HIDES AND SKINS

MONTH	FOB VALUE (US\$)			Δ (%)			AREA (sqm)			Δ (%)			WEIGHT (Kg)			Δ (%)		
	2022	2021	2020	MONTH 2021	2022/2021	2022/2020	2022	2021	2020	MONTH 2021	2022/2021	2022/2020	2022	2021	2020	MONTH 2021	2022/2021	2022/2020
JAN	101.697.054	97.842.657	81.668.858	-16,3%	3,9%	24,5%	12.063.997	14.794.446	14.641.337	-5,2%	-18,5%	-17,6%	30.527.897	38.010.157	39.515.855	2,9%	-19,7%	-22,7%
FEB	109.794.363	109.528.720	98.050.502	8,0%	0,2%	12,0%	11.518.363	15.698.373	16.093.955	-4,5%	-26,6%	-28,4%	25.501.700	38.218.258	41.069.707	-16,5%	-33,3%	-37,9%
MAR	120.170.683	111.927.496	96.997.936	9,5%	7,4%	23,9%	13.625.210	15.133.632	15.827.958	18,3%	-10,0%	-13,9%	31.859.528	34.265.446	37.463.401	24,9%	-7,0%	-15,0%
APR	110.888.111	121.951.096	69.882.283	-7,7%	-9,1%	58,7%	11.774.800	16.318.524	12.510.483	-13,6%	-27,8%	-5,9%	28.030.808	36.417.387	30.043.895	-12,0%	-23,0%	-6,7%
MAY	109.124.938	119.279.811	55.183.982	-1,6%	-8,5%	97,7%	11.199.958	15.163.923	10.065.078	-4,9%	-26,1%	11,3%	24.982.739	33.656.700	28.624.906	-10,9%	-25,8%	-12,7%
JUN	114.733.220	119.014.618	48.359.626	5,1%	-3,6%	137,3%	13.377.656	14.251.467	8.673.424	19,4%	-6,1%	54,2%	32.538.087	31.809.207	26.925.237	30,2%	2,3%	20,8%
JUL	86.582.958	114.704.199	66.205.213	-24,5%	-24,5%	30,8%	9.168.223	12.987.305	12.498.957	-31,5%	-29,4%	-26,6%	21.825.224	28.797.843	38.114.991	-32,9%	-24,2%	-42,7%
AUG	105.318.414	127.753.281	79.465.110	21,6%	-17,6%	32,5%	12.398.155	15.456.776	14.965.253	35,2%	-19,8%	-17,2%	32.250.962	31.412.555	42.425.488	47,8%	2,7%	-24,0%
SEP	106.870.076	122.947.850	83.687.412	1,5%	-13,1%	27,7%	12.998.266	13.406.581	15.976.282	4,8%	-3,0%	-18,6%	35.798.746	32.398.066	45.844.633	11,0%	10,5%	-21,9%
OCT	89.954.589	147.230.475	91.164.639	-15,8%	-38,9%	-1,3%	11.862.614	15.861.118	16.061.025	-8,7%	-25,2%	-26,1%	30.269.139	35.079.112	43.793.546	-15,4%	-13,7%	-30,9%
NOV		100.737.179	102.004.642					10.511.289	17.398.496					25.844.344	47.350.592			
DEC		121.530.065	103.329.787					12.723.535	16.769.768					29.669.508	40.510.343			
Total	1.055.134.406	1.414.447.447	975.999.990		-11,5%	83,5%	119.987.242	172.306.969	171.482.016		-19,5%	25,5%	293.584.830	395.578.583	461.682.594		-13,7%	5,8%

Source: SECEX - Prepared by: CICB



■ ANALYSIS OF TOTAL EXPORTS

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The exports of hides and skins presented by SECEX (Foreign Trade Secretariat) of the Ministry of Economy and analyzed by the CICB, referring to the month of October 2022, registered the value of US\$ 90.0 million, which means reductions of 38.9% compared to the same month last year, when US\$ 147.2 million were exported, and 15.8% over the previous month.

As for the total exported in square meters, 11.9 million were shipped in October, 25.2% below the same month in 2021, and 8.7% below September, when the total was 13.0 million sqm.

The period from January to October ended with a total of US\$ 1.06 billion, a decrease of 11.5% compared to the same period in 2021, and 19.5% lower in traded area, with 120.0 million square meters.

BRAZILIAN EXPORTS OF HIDES AND SKINS BY DESTINATION

COUNTRIES	FOB VALUE (US\$)			Share 2022	Δ 2021/2020	AREA (sqm)			Share 2022	Δ 2021/2020	WEIGHT (KG)			Share 2022	Δ 2021/2020
	Jan-Oct 2022	Jan-Oct 2021	Jan-Oct 2020			Jan-Oct 2022	Jan-Oct 2021	Jan-Oct 2020			Jan-Oct 2022	Jan-Oct 2021	Jan-Oct 2020		
1 China + Hong Kong	292.506.135	408.629.882	240.822.448	27,7%	-28,4%	43.898.509	59.755.197	55.040.688	36,6%	-26,5%	121.984.647	158.195.060	164.001.226	41,6%	-22,9%
China	238.557.863	355.229.041	209.434.891	22,6%	-32,8%	13.115.889	14.715.702	14.197.088	30,8%	-31,0%	35.204.283	38.595.028	38.214.641	35,5%	-26,7%
2 United States	196.424.826	170.348.392	136.505.103	18,6%	15,3%	3.919.996	3.927.349	5.310.414	10,8%	-2,7%	3.361.770	3.432.059	4.448.706	3,8%	-0,7%
3 Italy	179.041.983	169.545.681	120.404.009	17,0%	5,6%	6.337.704	8.482.030	8.947.349	19,0%	1,8%	21.150.266	29.033.249	33.227.952	26,2%	14,4%
4 Vietnam	55.093.605	90.339.910	46.112.801	5,2%	-39,0%	2.780.533	5.124.734	4.816.847	8,2%	-39,5%	6.769.359	11.378.328	11.537.210	8,1%	-30,6%
Hong Kong	53.948.272	53.400.841	31.387.557	5,1%	1,0%	2.301.600	1.802.705	2.896.118	5,7%	12,1%	6.054.192	5.130.113	8.828.690	6,1%	10,8%
5 Germany	44.978.035	42.296.170	31.389.842	4,3%	6,3%	942.601	1.213.924	1.265.227	2,5%	-13,8%	786.905	1.094.025	1.121.860	0,9%	-22,4%
6 Thailand	40.203.779	35.790.262	23.488.351	3,8%	12,3%	797.272	637.261	1.029.004	2,5%	-5,5%	831.106	641.361	1.193.962	1,7%	-0,7%
7 Mexico	37.136.753	47.789.599	28.516.353	3,5%	-22,3%	776.253	967.709	855.690	1,8%	-22,3%	1.048.456	1.988.628	1.737.379	0,7%	-15,2%
8 South Korea	22.332.388	37.295.784	10.076.343	2,1%	-40,1%	682.769	641.745	515.089	1,8%	-34,4%	1.385.928	769.220	1.086.974	1,5%	-5,5%
9 Hungary	21.030.172	21.840.410	17.885.977	2,0%	-3,7%	445.652	739.121	559.183	1,2%	-16,7%	411.549	667.249	492.679	0,4%	-17,2%
10 Indonesia	16.878.688	15.023.951	10.996.451	1,6%	12,3%	1.234.432	2.110.969	1.551.400	1,2%	5,0%	2.945.428	5.696.518	4.288.345	0,4%	-7,8%
11 Taiwan	15.462.442	20.784.900	15.943.827	1,5%	-25,6%	336.082	443.783	384.076	3,2%	-39,1%	258.447	334.917	348.129	3,3%	-40,4%
12 Norway	12.283.311	11.604.067	8.199.859	1,2%	5,9%	275.520	279.866	286.255	0,6%	-2,3%	247.883	259.335	330.212	0,2%	-6,7%
13 India	11.302.221	9.415.993	12.218.706	1,1%	20,0%	269.141	460.727	1.267.147	1,1%	20,6%	965.502	1.287.214	4.436.515	1,5%	56,3%
14 Argentina	9.619.986	5.826.265	3.132.552	0,9%	65,1%	255.530	142.937	111.756	0,6%	28,7%	210.894	110.290	98.667	0,3%	39,3%
15 Netherlands	9.486.154	11.165.694	7.955.736	0,9%	-15,0%	217.634	142.227	86.791	0,7%	-17,9%	190.612	133.559	74.442	0,3%	-17,7%
16 Tunisia	7.651.665	8.313.585	6.079.365	0,7%	-8,0%	149.691	183.103	148.209	0,4%	-11,6%	229.691	286.187	249.737	0,3%	-11,1%
17 Poland	7.515.000	6.172.809	3.639.699	0,7%	21,7%	214.148	157.712	85.190	0,6%	14,8%	289.102	166.913	145.204	0,2%	19,6%
18 Malaysia	7.269.642	5.364.235	3.167.570	0,7%	35,5%	113.831	158.496	103.549	0,4%	18,8%	95.462	120.598	86.526	0,1%	21,7%
19 Uruguay	6.994.471	7.879.794	4.958.003	0,7%	-11,2%	231.705	437.990	205.725	1,3%	36,6%	900.893	1.309.905	1.128.584	1,2%	-4,8%
20 Chile	4.631.740	4.507.557	1.706.815	0,4%	2,8%	104.756	39.069	75.416	0,4%	-3,0%	104.298	74.833	91.416	0,2%	6,8%
21 Spain	4.289.438	5.711.619	1.992.799	0,4%	-24,9%	459.625	1.068.774	141.914	1,2%	-43,8%	1.254.537	2.895.171	385.225	1,4%	-42,3%
22 Canada	4.221.479	4.445.994	3.544.775	0,4%	-5,0%	47.576	12.276	27.530	0,2%	-13,5%	76.790	19.491	37.300	0,1%	-7,7%
23 France	4.044.875	1.699.962	1.314.672	0,4%	137,9%	63.263	208.223	141.404	0,1%	109,4%	45.859	157.422	108.421	0,1%	111,4%
24 Dominican Republic	3.691.001	1.803.888	1.420.923	0,3%	104,6%	108.531	168.740	214.547	0,4%	135,6%	270.837	296.212	473.246	0,4%	133,0%
25 Portugal	3.644.317	5.208.819	3.547.839	0,3%	-30,0%	335.321	255.278	0	0,3%	-39,1%	1.286.340	663.070	0	0,2%	-23,8%
26 Australia	2.845.829	3.444.765	1.427.194	0,3%	-17,4%	109.722	144.925	192.979	0,1%	-21,6%	108.904	282.339	361.559	0,05%	-28,3%
27 Slovakia	2.832.544	338.283	600.972	0,3%	737,3%	87.999	89.896	139.674	0,1%	413,4%	259.667	290.159	484.243	0,1%	775,0%
28 South Africa	2.782.522	5.443.995	2.225.786	0,3%	-48,9%	46.469	71.385	84.087	0,3%	-44,2%	43.334	60.177	67.100	0,1%	-59,2%
29 Macau	2.728.802	4.240.648	1.970.665	0,3%	-35,7%	83.658	44.230	32.522	0,3%	-19,7%	253.230	116.320	81.088	0,7%	-21,7%
30 Paraguay	2.695.374	1.663.731	1.346.764	0,3%	62,0%	43.886	44.065	34.700	0,3%	18,0%	39.795	38.394	33.912	0,3%	75,8%
Others (2022: +46 countries)	23.515.229	28.243.559	18.073.362	2,2%	-16,7%	2.139.540	3.336.728	1.942.600	1,8%	-35,9%	10.542.357	9.958.180	12.214.807	3,6%	5,9%
Total	1.055.134.406	1.192.180.203	770.665.561		-11,5%	119.987.242	149.072.145	137.313.752		-19,5%	293.584.830	340.064.731	373.821.659		-13,7%

Source: MDIC/SECEX - Prepared by: CICB

■ ANALYSIS OF DESTINATIONS

Year-to-date, the three main destinations for Brazilian leather show the following information:

- China (without HK) has a share in value of 22.6% (from 22.9%) and 30.8% (31.5%) in area, with a monetary fall of 32.8% (-29, 7%), and -31.0% (-29.0%) in area.
- United States now with a share of 18.6% (18.9%) in value, and with 10.8% (11.0%) in area, showing an increase of 15.3% (+20.5%) in value, and fall of 2.7% (-0.9%) in area.
- Italy with a share of 17.0% (16.9%) in value, and 19.0% (18.8%) in area, increasing 5.6% (+13.1%) in value and 1, 8% (+2.6%) in area.

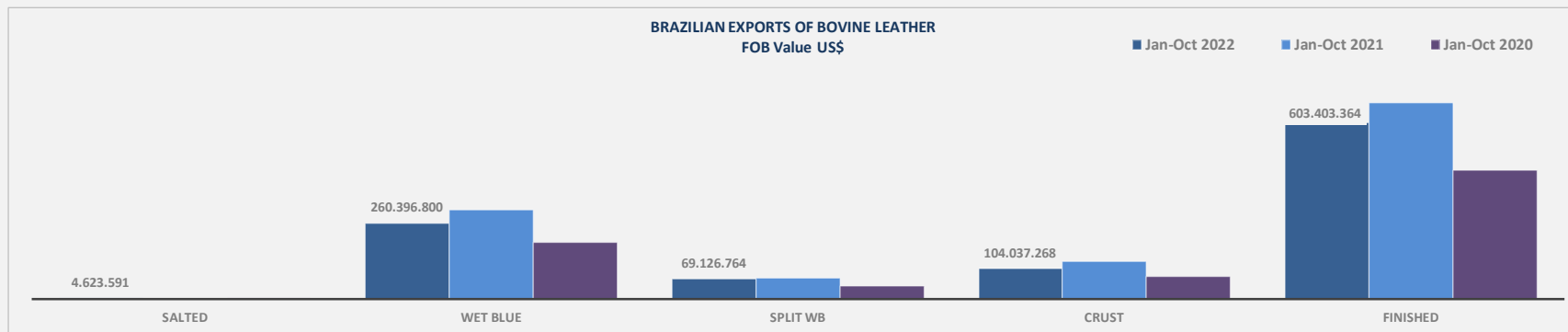
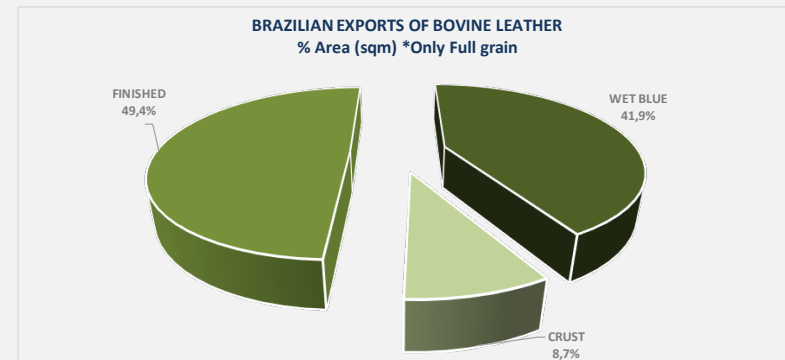
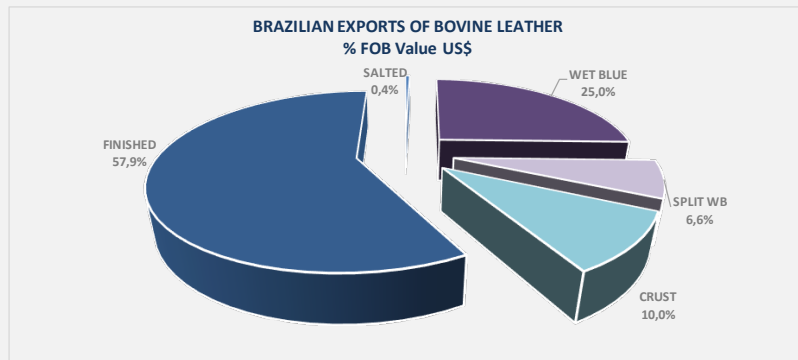
The three main destinations worsened the indicators with the results of October exports. The United States and Italy still maintain positive monetary performances, although they are still stable in terms of volume.

The 38.9% drop in the total value of exports this month, compared to October last year, had a generalized effect. The TOP10 countries in the ranking that still maintain a positive performance also reduced their growth, indicating that they may reach stability if this rate of decline continues for the two remaining months of the year.

3 BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE

TYPE OF LEATHER	FOB VALUE (US\$)			Δ		AREA (sqm)			Δ		WEIGHT (KG)			Δ	
	Jan-Oct 2022	Jan-Oct 2021	Jan-Oct 2020	2022/2021	2022/2020	Jan-Oct 2022	Jan-Oct 2021	Jan-Oct 2020	2022/2021	2022/2020	Jan-Oct 2022	Jan-Oct 2021	Jan-Oct 2020	2022/2021	2022/2020
SALTED	4.623.591	2.353.007	3.460.156	96,5%	33,6%	-	-	-	-	-	8.394.737	5.095.990	12.891.494	64,7%	-34,9%
WET BLUE	260.396.800	306.166.058	194.194.902	-14,9%	34,1%	37.197.509	40.373.719	51.570.662	-7,9%	-27,9%	153.997.843	160.089.395	222.203.505	-3,8%	-30,7%
SPLIT WB	69.126.764	71.979.916	45.610.930	-4,0%	51,6%	30.320.456	40.313.046	30.610.109	-24,8%	-0,9%	84.208.454	113.597.116	89.377.150	-25,9%	-5,8%
CRUST	104.037.268	128.722.975	78.170.756	-19,2%	33,1%	7.717.298	10.944.533	8.872.261	-29,5%	-13,0%	7.932.811	10.371.538	8.474.705	-23,5%	-6,4%
FINISHED	603.403.364	670.143.144	441.731.609	-10,0%	36,6%	43.799.952	57.023.063	45.922.093	-23,2%	-4,6%	38.151.316	49.741.069	39.932.329	-23,3%	-4,5%
Total	1.041.587.787	1.179.365.100	763.168.353	-11,7%	36,5%	119.035.215	148.654.361	136.975.125	-19,9%	-13,1%	292.685.161	338.895.108	372.879.183	-13,6%	-21,5%

Source: MDIC/SECEX - Prepared by: CICB



■ ANALYSIS OF EXPORTS BY TYPE OF LEATHER

The following variations were registered in Brazilian exports of bovine hides by stage, in the ten-month period of 2022, compared to the previous year:

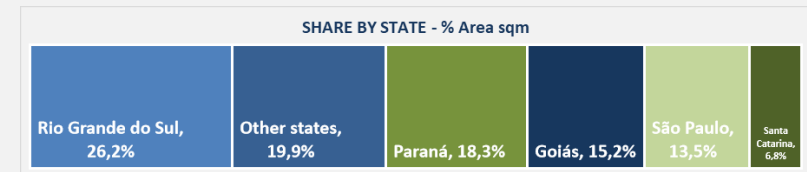
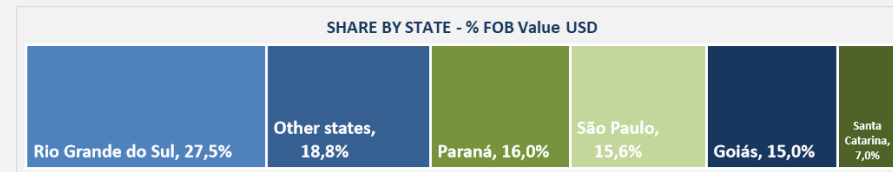
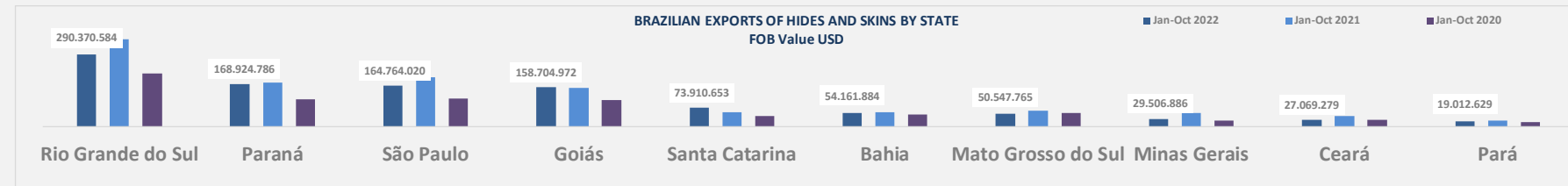
- Wet Blue with value reduction of 14.9% (-11.8%) and area reduction of 7.9% (-7.6%).
- WB Split with drops of 4.0% (-2.1%) in value and 24.8% (-23.8%) in area.
- Crust with drops of 19.2% (-14.0%) in value and 29.5% (-27.2%) in area.
- Finished with reductions of 10.0% (-5.8%) in value and 23.2% (-21.7%) in area.

The drops were accentuated in all types of leather, without exceptions. The Salted hides reduced the rhythm of exports, despite already approaching the double of last year.

EXPORTS OF HIDES AND SKINS BY STATE

	FOB VALUE (US\$)					Δ	AREA (sqm)					Δ	WEIGHT (KG)					Δ
	Jan-Oct 2022	Jan-Oct 2021	Jan-Oct 2020	2022	2021/2020		Jan-Oct 2022	Jan-Oct 2021	Jan-Oct 2020	2022	2021/2020		Jan-Oct 2022	Jan-Oct 2021	Jan-Oct 2020	2022	2021/2020	
1 Rio Grande do Sul	290.370.584	349.891.223	213.558.732	27,5%	-17,0%	31.431.583	43.321.005	31.725.563	26,2%	-27,4%	57.254.372	75.765.177	64.231.956	19,5%	-24,4%			
2 Paraná	168.924.786	176.692.666	107.465.146	16,0%	-4,4%	21.983.548	23.348.123	23.137.483	18,3%	-5,8%	57.945.478	59.605.339	65.100.487	19,7%	-2,8%			
3 São Paulo	164.764.020	197.097.669	111.064.169	15,6%	-16,4%	16.234.117	22.855.490	16.510.872	13,5%	-29,0%	31.434.297	44.732.252	37.245.572	10,7%	-29,7%			
4 Goiás	158.704.972	155.056.511	104.657.668	15,0%	2,4%	18.219.582	19.168.094	18.971.486	15,2%	-4,9%	51.459.605	54.307.536	55.375.446	17,5%	-5,2%			
5 Santa Catarina	73.910.653	57.090.920	40.159.372	7,0%	29,5%	8.192.217	7.456.284	7.183.321	6,8%	9,9%	22.925.566	19.220.266	20.399.609	7,8%	19,3%			
6 Bahia	54.161.884	56.542.881	48.818.144	5,1%	-4,2%	6.665.155	7.332.134	8.309.770	5,6%	-9,1%	11.403.382	13.914.698	15.558.163	3,9%	-18,0%			
7 Mato Grosso do Sul	50.547.765	63.153.936	52.280.762	4,8%	-20,0%	7.568.285	8.655.214	13.254.319	6,3%	-12,6%	28.302.233	31.760.335	53.995.609	9,6%	-10,9%			
8 Minas Gerais	29.506.886	53.004.450	23.170.951	2,8%	-44,3%	3.706.215	8.461.968	4.673.474	3,1%	-56,2%	7.007.159	14.594.921	7.259.835	2,4%	-52,0%			
9 Ceará	27.069.279	41.698.160	27.246.298	2,6%	-35,1%	1.820.771	4.046.389	3.132.002	1,5%	-55,0%	2.509.861	5.359.322	5.082.318	0,9%	-53,2%			
10 Pará	19.012.629	23.440.687	17.744.344	1,8%	-18,9%	2.789.482	2.804.198	4.625.769	2,3%	-0,5%	13.982.426	12.936.296	21.445.727	4,8%	8,1%			
11 Mato Grosso	6.527.310	7.711.522	8.309.308	0,6%	-15,4%	917.828	987.134	2.163.095	0,8%	-7,0%	3.299.426	3.624.116	8.512.769	1,1%	-9,0%			
12 Rio de Janeiro	4.357.876	4.442.622	2.718.976	0,4%	-1,9%	70.021	92.321	26.908	0,1%	-24,2%	41.444	84.138	353.278	0,01%	-50,7%			
13 Piauí	2.621.392	2.256.811	1.344.297	0,2%	16,2%	149.898	183.307	89.008	0,1%	-18,2%	93.096	101.794	49.118	0,03%	-8,5%			
14 Rio Grande do Norte	1.242.172	129.965	128.054	0,1%	855,8%	0	0	0	0,0%	-	2.326.700	194.560	329.860	0,8%	1095,9%			
15 Pernambuco	1.119.161	912.970	1.207.606	0,1%	22,6%	34.458	35.291	40.041	0,03%	-2,4%	1.754.564	1.454.116	2.858.914	0,6%	20,7%			
16 Amapá	766.065	403.026	549.862	0,1%	90,1%	0	0	0	0,0%	-	908.055	700.180	1.476.112	0,3%	29,7%			
17 Amazonas	747.152	644.685	2.093.041	0,1%	15,9%	82.011	78.914	896.684	0,1%	3,9%	418.995	614.056	3.227.788	0,1%	-31,8%			
18 Distrito Federal	451.156	1.747.512	389.438	0,04%	-74,2%	73.386	207.064	84.748	0,1%	-64,6%	367.750	1.006.347	466.566	0,1%	-63,5%			
19 Maranhão	167.162	114.039	968.763	0,02%	46,6%	23.032	29.815	385.681	0,02%	-22,8%	19.028	43.510	1.057.221	0,01%	-56,3%			
20 Tocantins	132.111	84.532	1.744.648	0,01%	56,3%	25.319	8.902	566.289	0,02%	184,4%	131.210	45.550	2.708.653	0,04%	188,1%			
21 Espírito Santo	28.026	62.313	28.573	0,003%	-55,0%	268	482	307	0,000%	-44,4%	149	209	149	0,000%	-28,7%			
22 Not Declared*	1.365	1.103	0	0,000%	23,8%	66	16	0	0,000%	312,5%	34	13	0	0,000%	161,5%			
23 Acre	0	0	2.285.899	0,0%	-	0	0	682.556	0,0%	-	0	0	3.226.499	0,0%	-			
24 Rondônia	0	0	1.795.262	0,0%	-	0	0	560.685	0,0%	-	0	0	2.583.835	0,0%	-			
25 Sergipe	0	0	936.248	0,0%	-	0	0	293.691	0,0%	-	0	0	1.276.175	0,0%	-			
Total	1.055.134.406	1.192.180.203	770.665.561	100,0%	-11,5%	119.987.242	149.072.145	137.313.752	100,0%	-19,5%	293.584.830	340.064.731	373.821.659	100,0%	-13,7%			

Source: SECEX - Prepared by CICB - *Advanced shipping, without prior information on the state of origin by the exporter



■ ANALYSIS OF STATES

The exports of the Brazilian states, in the accumulated of the year, present the following highlights:

- Among the ten largest exporters, we now have only two states with positive indices in value: Santa Catarina, with +29.5% (+31.0%) and Goiás, with +2.4% (+5.1%). The other states show reductions, where the largest falls are in Minas Gerais, with -44.3% (-41.6%) and Ceará, with -35.1% (-34.3%).

- Regarding the volume sold, the state of Santa Catarina is the only one with growth in both items among the TOP10, including improving performance this month: +9.9% (+7.3%) in area and +19.3 % (+14.9%) by weight. The state of Pará has an increase of 8.1% in weight, but a decrease in area of -0.5%.

- Rio Grande do Sul maintains its leadership in exports, with a share of 27.5% (27.7%) in value and 26.2% (26.2%) in area. Following the ranking of value are Paraná (16.0%), São Paulo (15.6%) and Goiás (15.0%). In terms of area, Goiás is in third place (15.2%), leaving São Paulo in fourth place (13.5%).

■ CLOSING REMARKS

This October's exports had the worst performance of the year, compared to the same month of the previous year (-38.9%). In total, it was the second worst month of the year, higher only than July. The fall was so intense that, for the first time in the year, the value was below the corresponding month of 2020, a period in which the world was still living under the impacts of the worst phase of the pandemic.

The main segments for Brazilian leather, automotive and furniture, have very restricted demand, as a result of markets weakened by inflation. High energy costs, added to interest rate increases and currency devaluation, reduce consumers' purchasing power and directly impact national exports. -