



# BRAZILIAN EXPORTS OF HIDES AND SKINS

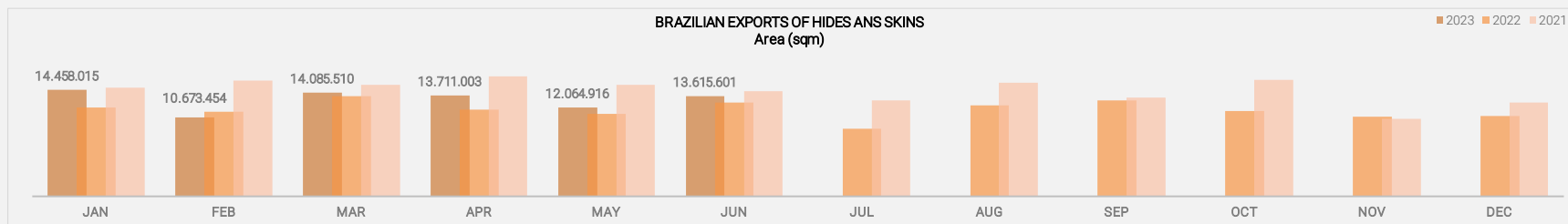
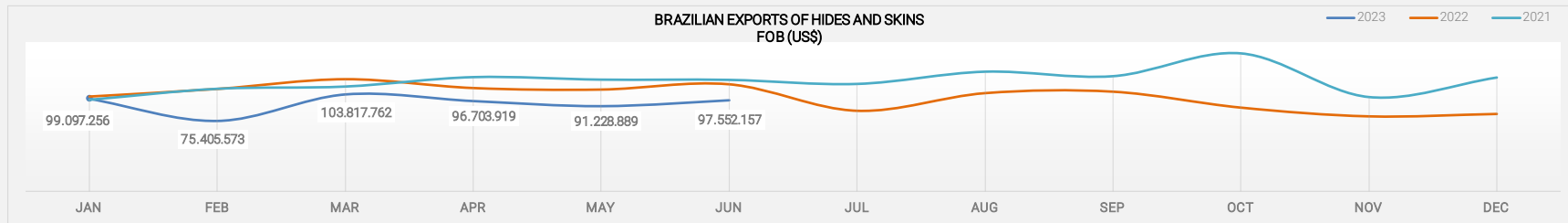
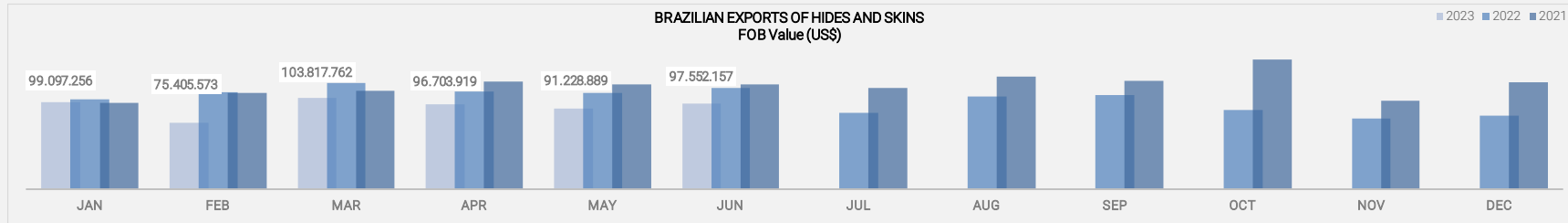
## June 2023

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# BRAZILIAN EXPORTS OF HIDES AND SKINS

| MONTH        | FOB VALUE (US\$)   |                      |                      | Δ (%)      |               |               | AREA (sqm)        |                    |                    | Δ (%)      |             |               | WEIGHT (Kg)        |                    |                    | Δ (%)      |              |              |
|--------------|--------------------|----------------------|----------------------|------------|---------------|---------------|-------------------|--------------------|--------------------|------------|-------------|---------------|--------------------|--------------------|--------------------|------------|--------------|--------------|
|              | 2023               | 2022                 | 2021                 | MONTH 2023 | 2023/2022     | 2023/2021     | 2023              | 2022               | 2021               | MONTH 2023 | 2023/2022   | 2023/2021     | 2023               | 2022               | 2021               | MONTH 2023 | 2023/2022    | 2023/2021    |
| JAN          | 99.097.256         | 101.697.054          | 97.842.657           | 19,1%      | -2,6%         | 1,3%          | 14.458.015        | 12.063.997         | 14.794.446         | 32,6%      | 19,8%       | -2,3%         | 40.842.514         | 30.527.897         | 38.010.157         | 33,9%      | 33,8%        | 7,5%         |
| FEB          | 75.405.573         | 109.794.363          | 109.528.720          | -23,9%     | -31,3%        | -31,2%        | 10.673.454        | 11.518.363         | 15.698.373         | -26,2%     | -7,3%       | -32,0%        | 29.781.690         | 25.501.700         | 38.218.258         | -27,1%     | 16,8%        | -22,1%       |
| MAR          | 103.817.762        | 120.139.328          | 111.927.496          | 37,7%      | -13,6%        | -7,2%         | 14.085.510        | 13.625.210         | 15.133.632         | 32,0%      | 3,4%        | -6,9%         | 36.975.642         | 31.859.528         | 34.265.446         | 24,2%      | 16,1%        | 7,9%         |
| APR          | 96.703.919         | 110.738.209          | 121.951.096          | -6,9%      | -12,7%        | -20,7%        | 13.711.003        | 11.773.200         | 16.318.524         | -2,7%      | 16,5%       | -16,0%        | 35.454.984         | 28.030.076         | 36.417.387         | -4,1%      | 26,5%        | -2,6%        |
| MAY          | 91.228.889         | 109.124.938          | 119.279.811          | -5,7%      | -16,4%        | -23,5%        | 12.064.916        | 11.199.958         | 15.163.923         | -12,0%     | 7,7%        | -20,4%        | 31.339.687         | 24.982.739         | 33.656.700         | -11,6%     | 25,4%        | -6,9%        |
| JUN          | 97.552.157         | 114.733.220          | 119.014.618          | 6,9%       | -15,0%        | -18,0%        | 13.615.601        | 12.737.959         | 14.251.467         | 12,9%      | 6,9%        | -4,5%         | 34.013.962         | 32.538.087         | 31.809.207         | 8,5%       | 4,5%         | 6,9%         |
| JUL          |                    | 86.582.958           | 114.704.199          |            |               |               |                   | 9.168.223          | 12.987.305         |            |             |               |                    | 21.825.224         | 28.797.843         |            |              |              |
| AUG          |                    | 105.318.890          | 127.753.281          |            |               |               |                   | 12.398.155         | 15.456.776         |            |             |               |                    | 32.250.962         | 31.412.555         |            |              |              |
| SEP          |                    | 106.870.559          | 122.947.850          |            |               |               |                   | 12.998.266         | 13.406.581         |            |             |               |                    | 35.798.746         | 32.398.066         |            |              |              |
| OCT          |                    | 89.944.558           | 147.230.475          |            |               |               |                   | 11.595.103         | 15.861.118         |            |             |               |                    | 30.269.139         | 35.079.112         |            |              |              |
| NOV          |                    | 80.665.640           | 100.737.179          |            |               |               |                   | 10.767.130         | 10.511.289         |            |             |               |                    | 30.454.895         | 25.844.344         |            |              |              |
| DEC          |                    | 83.228.588           | 121.530.065          |            |               |               |                   | 10.904.167         | 12.723.535         |            |             |               |                    | 30.498.876         | 29.669.508         |            |              |              |
| <b>Total</b> | <b>563.805.556</b> | <b>1.218.838.305</b> | <b>1.414.447.447</b> |            | <b>-15,4%</b> | <b>-17,0%</b> | <b>78.608.499</b> | <b>140.749.731</b> | <b>172.306.969</b> |            | <b>7,8%</b> | <b>-14,0%</b> | <b>208.408.479</b> | <b>354.537.869</b> | <b>395.578.583</b> |            | <b>20,2%</b> | <b>-1,9%</b> |

Source: SECEX - Prepared by: CICB



## ■ ANALYSIS OF TOTAL EXPORTS

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Exports of hides and skins presented by SECEX (Secretary of Foreign Trade) of the Ministry of Industry, Foreign Trade and Services and analyzed by CICB, referring to the month of June 2023, registered a value of US\$ 97.6 million, representing an increase of 6.9% over the previous month, but a reduction of 15.0% compared to the same month last year, when exports totaled US\$ 114.7 million.

As for volume, 13.6 million square meters and 34.0 thousand tons were exported, which meant, respectively, increases of 6.9% and 4.5%, over the same month of 2022. Compared to May, there were improvements of 12.9% in area and 8.5% in weight.

The first half of the year totaled US\$ 563.8 million, a decrease of 15.4% over the same period of 2022, but increases of 7.8% in traded area and 20.2% in weight.

## BRAZILIAN EXPORTS OF HIDES AND SKINS BY DESTINATION

| COUNTRIES                    | FOB VALUE (US\$)   |                    |                    | Share |               | AREA (sqm)        |                   |                   | Share |             | WEIGHT (KG)        |                    |                    | Share |              |
|------------------------------|--------------------|--------------------|--------------------|-------|---------------|-------------------|-------------------|-------------------|-------|-------------|--------------------|--------------------|--------------------|-------|--------------|
|                              | Jan-Jun 2023       | Jan-Jun 2022       | Jan-Jun 2021       | 2023  | 2023/2022     | Jan-Jun 2023      | Jan-Jun 2022      | Jan-Jun 2021      | 2023  | 2023/2022   | Jan-Jun 2023       | Jan-Jun 2022       | Jan-Jun 2021       | 2023  | 2023/2022    |
| 1 China + Hong Kong          | 173.463.596        | 188.204.363        | 224.116.245        | 30,8% | -7,8%         | 32.879.792        | 26.687.740        | 34.958.708        | 41,8% | 23,2%       | 97.639.539         | 70.822.150         | 90.947.124         | 46,9% | 37,9%        |
| China                        | 156.084.831        | 152.594.503        | 195.232.777        | 27,7% | 2,3%          | 29.404.941        | 22.758.244        | 31.245.434        | 37,4% | 29,2%       | 88.734.467         | 60.723.931         | 80.853.503         | 42,6% | 46,1%        |
| 2 United States              | 94.214.745         | 120.706.064        | 98.965.169         | 16,7% | -21,9%        | 7.065.404         | 7.703.971         | 8.336.967         | 9,0%  | -8,3%       | 6.254.983          | 6.637.371          | 7.178.185          | 3,0%  | -5,8%        |
| 3 Italy                      | 71.413.618         | 121.058.182        | 108.316.912        | 12,7% | -41,0%        | 12.379.644        | 14.330.595        | 14.364.587        | 15,7% | -13,6%      | 40.703.806         | 47.799.120         | 47.861.108         | 19,5% | -14,8%       |
| 4 Vietnam                    | 31.872.248         | 35.660.826         | 49.774.829         | 5,7%  | -10,6%        | 6.374.659         | 6.091.853         | 10.593.979        | 8,1%  | 4,6%        | 15.110.490         | 14.552.489         | 23.278.833         | 7,3%  | 3,8%         |
| 5 Mexico                     | 25.413.894         | 13.194.949         | 17.744.747         | 4,5%  | 92,6%         | 2.423.753         | 1.268.089         | 1.675.195         | 3,1%  | 91,1%       | 2.951.496          | 2.819.165          | 2.124.635          | 1,4%  | 4,7%         |
| 6 South Korea                | 24.673.334         | 20.380.375         | 21.605.038         | 4,4%  | 21,1%         | 2.451.262         | 1.258.525         | 1.368.617         | 3,1%  | 94,8%       | 3.507.541          | 1.267.452          | 1.263.246          | 1,7%  | 176,7%       |
| 7 Thailand                   | 21.297.594         | 24.488.568         | 18.035.346         | 3,8%  | -13,0%        | 2.217.261         | 1.755.252         | 1.753.704         | 2,8%  | 26,3%       | 4.144.501          | 2.952.016          | 3.309.510          | 2,0%  | 40,4%        |
| Hong Kong                    | 17.378.765         | 35.609.860         | 28.883.468         | 3,1%  | -51,2%        | 3.474.851         | 3.929.496         | 3.713.274         | 4,4%  | -11,6%      | 8.905.072          | 10.098.219         | 10.093.621         | 4,3%  | -11,8%       |
| 8 Germany                    | 16.742.284         | 29.144.627         | 27.846.174         | 3,0%  | -42,6%        | 1.264.468         | 1.978.474         | 2.479.699         | 1,6%  | -36,1%      | 1.077.084          | 1.637.205          | 2.246.412          | 0,5%  | -34,2%       |
| 9 Hungary                    | 11.622.771         | 12.405.253         | 15.318.100         | 2,1%  | -6,3%         | 921.973           | 840.901           | 1.243.151         | 1,2%  | 9,6%        | 803.411            | 778.856            | 1.144.574          | 0,4%  | 3,2%         |
| 10 Taiwan                    | 8.131.304          | 9.785.599          | 11.914.595         | 1,4%  | -16,9%        | 1.909.877         | 2.414.401         | 3.870.276         | 2,4%  | -20,9%      | 5.711.054          | 5.724.469          | 9.783.554          | 2,7%  | -0,2%        |
| 11 Argentina                 | 6.123.253          | 5.487.365          | 3.318.246          | 1,1%  | 11,6%         | 425.670           | 416.973           | 350.792           | 0,5%  | 2,1%        | 514.432            | 413.140            | 323.000            | 0,2%  | 24,5%        |
| 12 Tunisia                   | 5.841.140          | 3.654.275          | 5.102.260          | 1,0%  | 59,8%         | 369.035           | 235.601           | 355.186           | 0,5%  | 56,6%       | 572.121            | 367.678            | 551.213            | 0,3%  | 55,6%        |
| 13 Netherlands               | 5.475.837          | 6.470.954          | 5.546.337          | 1,0%  | -15,4%        | 554.213           | 524.236           | 514.726           | 0,7%  | 5,7%        | 539.257            | 480.628            | 488.504            | 0,3%  | 12,2%        |
| 14 Uruguay                   | 5.213.090          | 3.620.552          | 5.014.344          | 0,9%  | 44,0%         | 626.887           | 511.642           | 761.159           | 0,8%  | 22,5%       | 2.394.258          | 1.935.097          | 2.480.654          | 1,1%  | 23,7%        |
| 15 Spain                     | 4.805.309          | 2.738.523          | 4.749.352          | 0,9%  | 75,5%         | 1.258.375         | 911.816           | 2.083.988         | 1,6%  | 38,0%       | 3.628.874          | 2.458.809          | 5.718.705          | 1,7%  | 47,6%        |
| 16 Slovakia                  | 4.322.535          | 977.490            | 254.890            | 0,8%  | 342,2%        | 266.629           | 48.837            | 22.410            | 0,3%  | 446,0%      | 268.135            | 65.625             | 15.152             | 0,1%  | 308,6%       |
| 17 Norway                    | 3.972.452          | 5.934.036          | 7.261.334          | 0,7%  | -33,1%        | 271.323           | 333.291           | 485.546           | 0,3%  | -18,6%      | 192.033            | 236.504            | 361.372            | 0,1%  | -18,8%       |
| 18 India                     | 3.855.464          | 7.405.458          | 6.102.535          | 0,7%  | -47,9%        | 783.037           | 736.081           | 776.791           | 1,0%  | 6,4%        | 2.517.812          | 2.625.228          | 2.023.877          | 1,2%  | -4,1%        |
| 19 Poland                    | 3.248.141          | 4.917.093          | 3.459.658          | 0,6%  | -33,9%        | 299.817           | 430.689           | 339.469           | 0,4%  | -30,4%      | 241.761            | 359.605            | 262.960            | 0,1%  | -32,8%       |
| 20 Turkey                    | 2.924.601          | 288.135            | 142.801            | 0,5%  | 915,0%        | 62.106            | 18.714            | 10.038            | 0,1%  | 231,9%      | 6.226.777          | 311.023            | 9.339              | 3,0%  | 1902,0%      |
| 21 Malaysia                  | 2.673.903          | 3.549.697          | 4.353.561          | 0,5%  | -24,7%        | 208.802           | 243.668           | 346.727           | 0,3%  | -14,3%      | 165.488            | 201.683            | 272.416            | 0,1%  | -17,9%       |
| 22 Portugal                  | 2.621.378          | 2.568.742          | 3.571.995          | 0,5%  | 2,0%          | 269.049           | 225.993           | 381.633           | 0,3%  | 19,1%       | 719.028            | 507.962            | 635.659            | 0,3%  | 41,6%        |
| 23 Indonesia                 | 2.616.139          | 12.455.091         | 8.353.317          | 0,5%  | -79,0%        | 330.025           | 1.042.754         | 892.612           | 0,4%  | -68,4%      | 249.140            | 810.457            | 710.580            | 0,1%  | -69,3%       |
| 24 Japan                     | 2.598.963          | 1.370.521          | 908.916            | 0,5%  | 89,6%         | 225.565           | 104.559           | 177.253           | 0,3%  | 115,7%      | 304.302            | 252.535            | 505.702            | 0,1%  | 20,5%        |
| 25 France                    | 2.547.294          | 3.044.671          | 533.834            | 0,5%  | -16,3%        | 111.090           | 120.364           | 26.568            | 0,1%  | -7,7%       | 162.183            | 190.780            | 40.478             | 0,1%  | -15,0%       |
| 26 Switzerland               | 2.529.790          | 1.645.413          | 2.544.420          | 0,4%  | 53,7%         | 555.923           | 503.670           | 660.060           | 0,7%  | 10,4%       | 2.057.109          | 1.939.162          | 1.706.677          | 1,0%  | 6,1%         |
| 27 South Africa              | 2.222.378          | 1.869.024          | 3.014.516          | 0,4%  | 18,9%         | 237.370           | 225.523           | 350.155           | 0,3%  | 5,3%        | 356.510            | 240.378            | 664.851            | 0,2%  | 48,3%        |
| 28 Canada                    | 2.208.844          | 2.546.378          | 2.561.237          | 0,4%  | -13,3%        | 134.325           | 149.191           | 169.017           | 0,2%  | -10,0%      | 119.962            | 139.550            | 148.465            | 0,1%  | -14,0%       |
| 29 Cambodia                  | 1.832.717          | 1.068.893          | 993.340            | 0,3%  | 71,5%         | 151.393           | 44.601            | 194.375           | 0,2%  | 239,4%      | 1.059.746          | 47.751             | 493.923            | 0,5%  | 2119,3%      |
| 30 Chile                     | 1.772.536          | 3.715.804          | 2.523.811          | 0,3%  | -52,3%        | 226.628           | 404.407           | 306.636           | 0,3%  | -44,0%      | 263.992            | 495.589            | 327.698            | 0,1%  | -46,7%       |
| Others (2023: +42 countries) | 15.554.404         | 15.870.191         | 15.596.539         | 2,8%  | -2,0%         | 1.353.144         | 1.356.276         | 1.510.341         | 1,7%  | -0,2%       | 7.951.654          | 4.370.550          | 5.498.749          | 3,8%  | 81,9%        |
| <b>Total</b>                 | <b>563.805.556</b> | <b>666.227.112</b> | <b>679.544.398</b> |       | <b>-15,4%</b> | <b>78.608.499</b> | <b>72.918.687</b> | <b>91.360.365</b> |       | <b>7,8%</b> | <b>208.408.479</b> | <b>173.440.027</b> | <b>212.377.155</b> |       | <b>20,2%</b> |

Source: MDIC/SECEX - Prepared by: CICE

## ■ ANALYSIS OF DESTINATIONS

The three main destinations for Brazilian leather show the following information in the semester:

- China (without HK) has a share in value of 27.7% (previous 28.4%) and 37.4% (38.2%) in area, now with a monetary increase of 2.3% (-0.8%), and area of 29.2% (+25.5%).
- United States maintaining a share of 16.7% (16.7%) in value, and now with 9.0% (9.1%) in area, shows decreases of 21.9% (-24.1%) in value and 8.3% (-9.5%) in area.
- Italy continues with a share of 12.7% (12.7%) in value, but now with 15.7% (15.9%) in area, with drops of 41.0% (-37.0%) in value and 13.6% (-6.2%) in area.

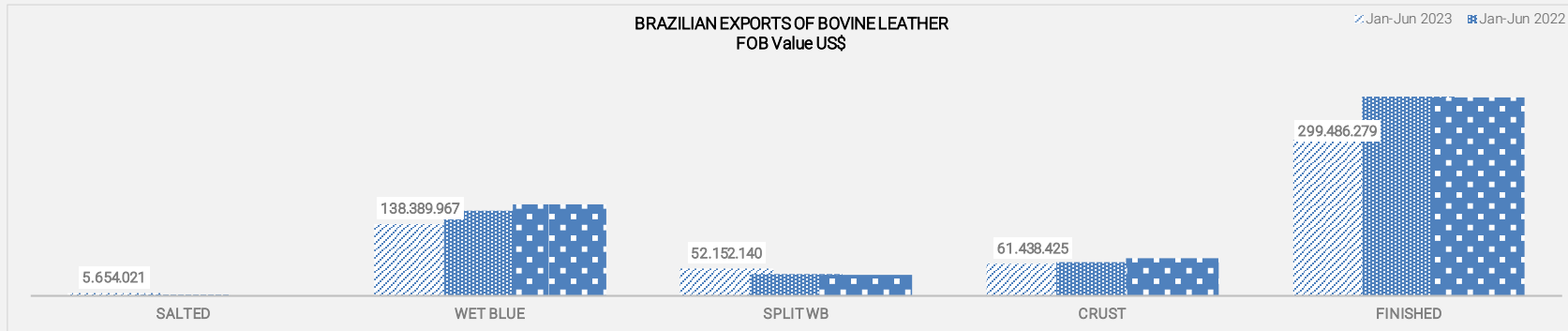
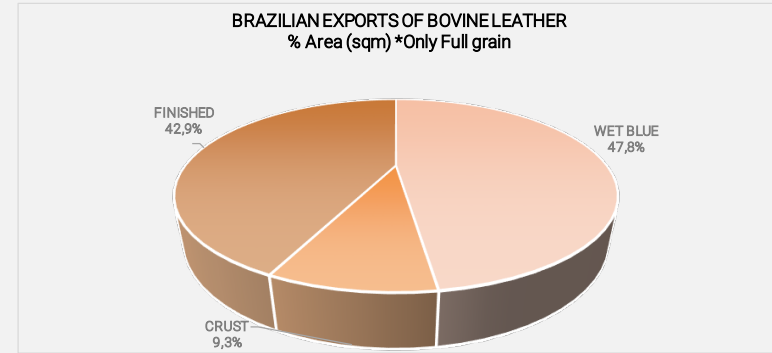
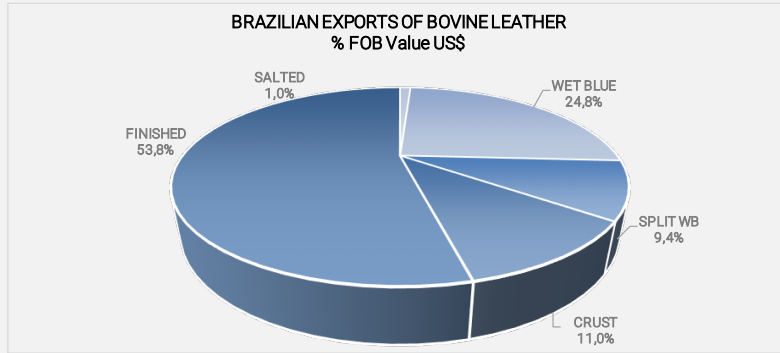
Despite the improvements in shipments to China, now showing positive rates of 2.3% in value (before -0.8%) and 29.2% (before +25.5%) in area, there were reductions in the share of this destination in total Brazilian exports. Among the TOP10, there were improvements in the monetary participation of Vietnam (from 5.1% to 5.7%) and Mexico (from 4.4% to 4.5%), so that these two destinations have been absorbing part of these declines in sales.

While news from Europe indicates that most Italian tanneries will operate in July, on the eve of the summer holidays, at levels higher than in May and June, the country has worsened even more the purchases of Brazilian leather in 2023. Now the accumulated shows -41, 0% in value and -13.6% in area, compared to the first half of last year.

# BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE

| TYPE OF LEATHER | FOB VALUE (US\$)   |                    |                    | Δ             |               | AREA (sqm)        |                   |                   | Δ           |               | WEIGHT (KG)        |                    |                    | Δ            |              |
|-----------------|--------------------|--------------------|--------------------|---------------|---------------|-------------------|-------------------|-------------------|-------------|---------------|--------------------|--------------------|--------------------|--------------|--------------|
|                 | Jan-Jun 2023       | Jan-Jun 2022       | Jan-Jun 2021       | 2023/2022     | 2023/2021     | Jan-Jun 2023      | Jan-Jun 2022      | Jan-Jun 2021      | 2023/2022   | 2023/2021     | Jan-Jun 2023       | Jan-Jun 2022       | Jan-Jun 2021       | 2023/2022    | 2023/2021    |
| SALTED          | 5.654.021          | 2.054.838          | 1.476.719          | 175,2%        | 282,9%        | -                 | -                 | -                 | -           | -             | 12.684.505         | 3.236.827          | 3.678.814          | 291,9%       | 244,8%       |
| WET BLUE        | 138.389.967        | 164.306.860        | 175.938.188        | -15,8%        | -21,3%        | 27.837.655        | 21.091.369        | 23.967.031        | 32,0%       | 16,1%         | 110.814.931        | 87.667.825         | 100.002.713        | 26,4%        | 10,8%        |
| SPLIT WB        | 52.152.140         | 42.233.196         | 41.237.313         | 23,5%         | 26,5%         | 20.138.614        | 19.195.844        | 25.290.844        | 4,9%        | -20,4%        | 57.040.634         | 53.002.905         | 70.893.167         | 7,6%         | -19,5%       |
| CRUST           | 61.438.425         | 65.264.708         | 72.137.489         | -5,9%         | -14,8%        | 5.412.258         | 4.815.627         | 6.741.923         | 12,4%       | -19,7%        | 5.411.681          | 4.922.415          | 6.360.875          | 9,9%         | -14,9%       |
| FINISHED        | 299.486.279        | 384.188.788        | 381.906.356        | -22,0%        | -21,6%        | 25.020.827        | 27.614.655        | 35.095.400        | -9,4%       | -28,7%        | 21.946.660         | 24.073.398         | 30.841.665         | -8,8%        | -28,8%       |
| <b>Total</b>    | <b>557.120.832</b> | <b>658.048.390</b> | <b>672.696.065</b> | <b>-15,3%</b> | <b>-17,2%</b> | <b>78.409.354</b> | <b>72.717.495</b> | <b>91.095.198</b> | <b>7,8%</b> | <b>-13,9%</b> | <b>207.898.411</b> | <b>172.903.370</b> | <b>211.777.234</b> | <b>20,2%</b> | <b>-1,8%</b> |

Source: MDIC/SECEX - Prepared by: CICB



## ■ ANALYSIS OF EXPORTS BY TYPE OF LEATHER

The following variations in Brazilian exports of bovine leather by type were registered in the H1 of the year, compared to the same period in 2022:

- Wet blue with a reduction in value of 15.8% (-10.3%), but an increase of 32.0% (+42.0%) in area.
- Split WB with increases of 23.5% (+18.0%) in value, and 4.9% (-1.8%) in area.
- Crust with a drop of 5.9% (-15.4%) in value, and an increase of 12.4% (+0.9%) in area.
- Finished leather decreasing 22.0% (-22.1%) in value and 9.4% (-9.0%) in area.

Wet blue leather had, for the first time in the year, a drop in the monthly volume exported (-9.1%), compared to the corresponding month of 2022. WB split, with US\$ 11.1 million, had the highest value monthly shipped since May 2015.

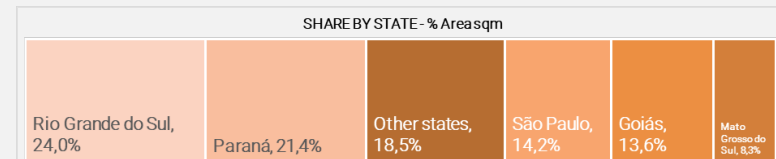
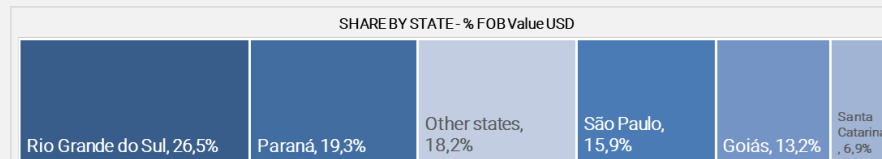
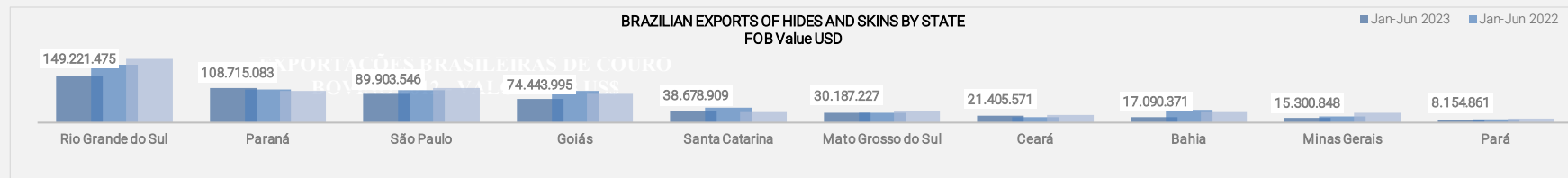
Volumes of crust leather shipped in June surpassed May, registering again the highest monthly volume in the year and in 18 months.

Bovine salted hides continue to register high volumes and values shipped abroad.



|                        | FOB VALUE (US\$)   |                    |                    |               |               | Δ                 | AREA (sqm)        |                   |               |             |                    | Δ                  | WEIGHT (KG)        |               |              |      |           | Δ |
|------------------------|--------------------|--------------------|--------------------|---------------|---------------|-------------------|-------------------|-------------------|---------------|-------------|--------------------|--------------------|--------------------|---------------|--------------|------|-----------|---|
|                        | Jan-Jun 2023       | Jan-Jun 2022       | Jan-Jun 2021       | 2023          | 2023/2022     |                   | Jan-Jun 2023      | Jan-Jun 2022      | Jan-Jun 2021  | 2023        | 2023/2022          |                    | Jan-Jun 2023       | Jan-Jun 2022  | Jan-Jun 2021 | 2023 | 2023/2022 |   |
| 1 Rio Grande do Sul    | 149.221.475        | 183.742.659        | 201.003.998        | 26,5%         | -18,8%        | 18.877.861        | 19.323.056        | 25.823.885        | 24,0%         | -2,3%       | 42.118.897         | 36.900.834         | 47.136.132         | 20,2%         | 14,1%        |      |           |   |
| 2 Paraná               | 108.715.083        | 105.339.312        | 99.548.424         | 19,3%         | 3,2%          | 16.819.080        | 13.173.814        | 14.184.294        | 21,4%         | 27,7%       | 45.754.284         | 33.960.735         | 36.519.118         | 22,0%         | 34,7%        |      |           |   |
| 3 São Paulo            | 89.903.546         | 101.490.786        | 108.469.748        | 15,9%         | -11,4%        | 11.128.216        | 9.797.323         | 13.900.991        | 14,2%         | 13,6%       | 23.780.663         | 17.808.477         | 28.099.754         | 11,4%         | 33,5%        |      |           |   |
| 4 Goiás                | 74.443.995         | 99.624.270         | 90.753.085         | 13,2%         | -25,3%        | 10.699.348        | 11.341.907        | 12.024.792        | 13,6%         | -5,7%       | 32.634.195         | 31.789.157         | 32.997.017         | 15,7%         | 2,7%         |      |           |   |
| 5 Santa Catarina       | 38.678.909         | 47.419.085         | 32.207.397         | 6,9%          | -18,4%        | 4.449.938         | 4.899.332         | 4.708.056         | 5,7%          | -9,2%       | 8.692.335          | 13.894.918         | 12.595.201         | 4,2%          | -37,4%       |      |           |   |
| 6 Mato Grosso do Sul   | 30.187.227         | 31.250.890         | 34.527.754         | 5,4%          | -3,4%         | 6.548.176         | 4.219.997         | 5.215.385         | 8,3%          | 55,2%       | 23.389.644         | 15.140.788         | 18.630.650         | 11,2%         | 54,5%        |      |           |   |
| 7 Ceará                | 21.405.571         | 17.058.962         | 24.531.762         | 3,8%          | 25,5%         | 1.898.652         | 1.136.146         | 2.408.359         | 2,4%          | 67,1%       | 2.712.943          | 1.389.007          | 3.046.576          | 1,3%          | 95,3%        |      |           |   |
| 8 Bahia                | 17.090.371         | 39.924.039         | 34.502.548         | 3,0%          | -57,2%        | 2.617.085         | 4.381.100         | 5.163.322         | 3,3%          | -40,3%      | 4.693.147          | 7.016.081          | 10.473.043         | 2,3%          | -33,1%       |      |           |   |
| 9 Minas Gerais         | 15.300.848         | 18.752.667         | 30.157.244         | 2,7%          | -18,4%        | 2.856.761         | 2.429.158         | 5.141.537         | 3,6%          | 17,6%       | 5.896.636          | 3.949.627          | 8.907.107          | 2,8%          | 49,3%        |      |           |   |
| 10 Pará                | 8.154.861          | 10.619.377         | 13.273.478         | 1,4%          | -23,2%        | 1.658.623         | 1.380.503         | 1.698.374         | 2,1%          | 20,1%       | 8.125.320          | 6.703.724          | 7.922.035          | 3,9%          | 21,2%        |      |           |   |
| 11 Mato Grosso         | 2.816.884          | 4.350.351          | 4.529.054          | 0,5%          | -35,2%        | 599.697           | 551.941           | 655.729           | 0,8%          | 8,7%        | 2.019.330          | 2.205.083          | 2.580.083          | 1,0%          | -8,4%        |      |           |   |
| 12 Rio de Janeiro      | 2.452.903          | 2.435.297          | 1.720.941          | 0,4%          | 0,7%          | 70.766            | 48.945            | 22.279            | 0,1%          | 44,6%       | 195.381            | 31.518             | 31.879             | 0,1%          | 519,9%       |      |           |   |
| 13 Rio Grande do Norte | 1.652.921          | 549.513            | 110.398            | 0,3%          | 200,8%        | 0                 | 0                 | 0                 | 0,0%          | -           | 3.818.990          | 1.005.500          | 140.560            | 1,8%          | 279,8%       |      |           |   |
| 14 Pernambuco          | 1.453.925          | 634.625            | 577.313            | 0,3%          | 129,1%        | 31.779            | 23.817            | 18.030            | 0,04%         | 33,4%       | 3.145.035          | 430.113            | 1.312.741          | 1,5%          | 631,2%       |      |           |   |
| 15 Piauí               | 924.778            | 1.485.376          | 1.372.723          | 0,2%          | -37,7%        | 47.969            | 84.890            | 122.825           | 0,1%          | -43,5%      | 28.543             | 47.100             | 70.999             | 0,01%         | -39,4%       |      |           |   |
| 16 Tocantins           | 499.840            | 0                  | 84.532             | 0,1%          | -             | 119.360           | 0                 | 8.902             | 0,2%          | -           | 572.520            | 0                  | 45.550             | 0,3%          | -            |      |           |   |
| 17 Distrito Federal    | 385.410            | 216.110            | 1.221.334          | 0,1%          | 78,3%         | 79.666            | 33.557            | 154.792           | 0,1%          | 137,4%      | 421.045            | 167.570            | 745.882            | 0,2%          | 151,3%       |      |           |   |
| 18 Maranhão            | 273.655            | 76.418             | 114.039            | 0,05%         | 258,1%        | 60.060            | 10.981            | 29.815            | 0,1%          | 446,9%      | 133.130            | 9.453              | 43.510             | 0,1%          | 1308,3%      |      |           |   |
| 19 Rondônia            | 143.375            | 0                  | 0                  | 0,03%         | -             | 37.068            | 0                 | 0                 | 0,05%         | -           | 131.676            | 0                  | 0                  | 0,1%          | -            |      |           |   |
| 20 Paraíba             | 52.191             | 0                  | 0                  | 0,01%         | -             | 0                 | 0                 | 0                 | 0,0%          | -           | 106.000            | 0                  | 0                  | 0,1%          | -            |      |           |   |
| 21 Amazonas            | 37.238             | 747.152            | 591.485            | 0,01%         | -95,0%        | 8.289             | 82.011            | 78.914            | 0,01%         | -89,9%      | 38.700             | 418.995            | 613.613            | 0,02%         | -90,8%       |      |           |   |
| 22 Espírito Santo      | 10.550             | 15.606             | 9.067              | 0,002%        | -32,4%        | 105               | 143               | 84                | 0,000%        | -26,6%      | 65                 | 78                 | 35                 | 0,000%        | -16,7%       |      |           |   |
| 21 Amapá               | 0                  | 493.252            | 238.074            | 0,0%          | -100,0%       | 0                 | 0                 | 0                 | 0,0%          | -           | 0                  | 571.235            | 465.670            | 0,0%          | -100,0%      |      |           |   |
| 22 Not Declared *      | 0                  | 1.365              | 0                  | 0,0%          | -100,0%       | 0                 | 66                | 0                 | 0,0%          | -100,0%     | 0                  | 34                 | 0                  | 0,0%          | -100,0%      |      |           |   |
| <b>Total</b>           | <b>563.805.556</b> | <b>666.227.112</b> | <b>679.544.398</b> | <b>100,0%</b> | <b>-15,4%</b> | <b>78.608.499</b> | <b>72.918.687</b> | <b>91.360.365</b> | <b>100,0%</b> | <b>7,8%</b> | <b>208.408.479</b> | <b>173.440.027</b> | <b>212.377.155</b> | <b>100,0%</b> | <b>20,2%</b> |      |           |   |

Source: SECEX - Prepared by CICB - \*Advanced shipping, without prior information on the state of origin by the exporter



## ■ ANALYSIS OF STATES

Exports from Brazilian states have, in these six months, the following highlights:

- Considering the TOP10 largest exporters, there are two states with increases in values: Ceará (+25.5%) and Paraná (+3.2%). Strong falls persist in Bahia (-57.2%), Goiás (-25.3%) and Pará (-23.2%).
- Regarding the traded area of the TOP10, Bahia presents a worrying decrease of 40.3%, while two states have significant increases: Ceará (+67.1%) and Mato Grosso do Sul (+55.2%). The biggest increase in weight is also in MS, with +54.5%.
- The ranking of value and volume continues with Rio Grande do Sul in the lead (26.5% in value and 24.0% in area), followed by Paraná. Considering exported weight, Paraná is ahead with a 22.0% share.

## ■ CLOSING REMARKS

After two consecutive months of declines in the monthly values of leather exports, there was a reaction in the month of June, despite still having declines in the annual comparison. Regarding volume, there were increases in area and weight, both considering the previous month and June 2022.

Among the three main destinations for Brazilian leather, China shows stability in values and an important growth in volumes purchased from Brazil. The United States, on the other hand, has been improving the monitoring indicators every month, despite still having a negative value index. The worst situation is shown in the Italian market, which aggravates the fall (which was already sharp) in the indexes of Brazilian exports. Even so, the most worrying information comes from China, which, according to official data released by local entities, show that the leather sector in the country fell by 10.5% in the first five months of the year, over the same period last year.

The concentration of destinations for Brazilian leather, showing a dependence on the three largest markets (China/HK, USA and Italy represent 60.1% of the value of Brazilian exports, and 66.6% of the area) in the first half of 2023, needs to be revised by the national sector, expanding participation in new markets and customers, as a way to prevent future impacts on business. –