



*Brazilian leather*

## BRAZILIAN EXPORTS OF HIDES AND SKINS

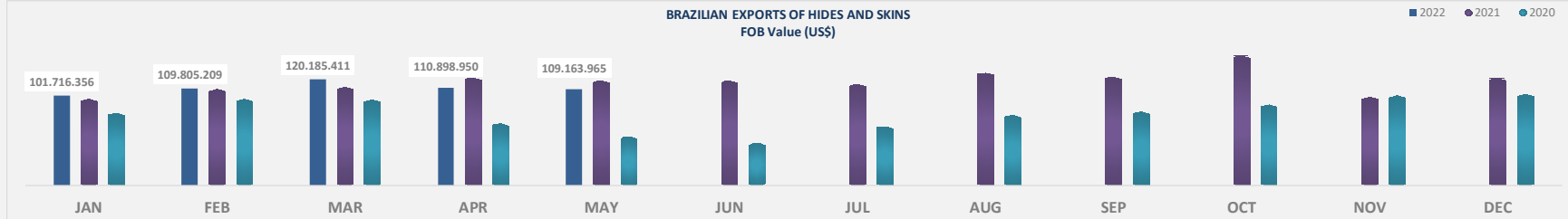
May 2022

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# BRAZILIAN EXPORTS OF HIDES AND SKINS

MONTH	FOB VALUE (US\$)			Δ (%)			AREA (sqm)			Δ (%)			WEIGHT (Kg)			Δ (%)		
	2022	2021	2020	MONTH 2022	2022/2021	2022/2020	2022	2021	2020	MONTH 2022	2022/2021	2022/2020	2022	2021	2020	MONTH 2022	2022/2021	2022/2020
JAN	101.716.356	97.842.657	81.668.858	-16,3%	4,0%	24,5%	12.065.069	14.794.446	14.641.337	-5,2%	-18,4%	-17,6%	30.528.673	38.010.157	39.515.855	2,9%	-19,7%	-22,7%
FEB	109.805.209	109.528.720	98.050.502	8,0%	0,3%	12,0%	11.518.390	15.698.373	16.093.955	-4,5%	-26,6%	-28,4%	25.501.719	38.218.258	41.069.707	-16,5%	-33,3%	-37,9%
MAR	120.185.411	111.927.496	96.997.936	9,5%	7,4%	23,9%	13.625.301	15.133.632	15.827.958	18,3%	-10,0%	-13,9%	31.859.620	34.265.446	37.463.401	24,9%	-7,0%	-15,0%
APR	110.898.950	121.951.096	69.882.283	-7,7%	-9,1%	58,7%	11.774.823	16.318.524	12.510.483	-13,6%	-27,8%	-5,9%	28.030.830	36.417.387	30.043.895	-12,0%	-23,0%	-6,7%
MAY	109.163.965	119.279.811	55.183.982	-1,6%	-8,5%	97,8%	11.200.054	15.163.923	10.065.078	-4,9%	-26,1%	11,3%	24.982.905	33.656.700	28.624.906	-10,9%	-25,8%	-12,7%
JUN		119.014.618	48.359.626					14.251.467	8.673.424					31.809.207	26.925.237			
JUL		114.704.199	66.205.213					12.987.305	12.498.957					28.797.843	38.114.991			
AUG		127.753.281	79.465.110					15.456.776	14.965.253					31.412.555	42.425.488			
SEP		122.947.850	83.687.412					13.406.581	15.976.282					32.398.066	45.844.633			
OCT		147.230.475	91.164.639					15.861.118	16.061.025					35.079.112	43.793.546			
NOV		100.737.179	102.004.642					10.511.289	17.398.496					25.844.344	47.350.592			
DEC		121.530.065	103.329.787					12.723.535	16.769.768					29.669.508	40.510.343			
<b>Total</b>	<b>551.769.891</b>	<b>1.414.447.447</b>	<b>975.999.990</b>		<b>-1,6%</b>	<b>37,3%</b>	<b>60.183.637</b>	<b>172.306.969</b>	<b>171.482.016</b>		<b>-21,9%</b>	<b>-13,0%</b>	<b>140.903.747</b>	<b>395.578.583</b>	<b>461.682.594</b>		<b>-22,0%</b>	<b>-20,3%</b>

Source: SECEX - Prepared by: CICB



## ■ ANALYSIS OF TOTAL EXPORTS

The exports of hides and skins presented by SECEX (Secretariat of Foreign Trade) of the Ministry of Economy, referring to the month of May 2022, registered the value of US\$ 109.2 million, which means reductions of 8.5% compared to the same month last year, when exports totaled US\$ 119.3 million, and 1.6% compared the previous month, when exports totaled US\$ 110.9 million.

As for the total exported in square meters, 11.2 million were shipped in May, 26.1% below the same month in 2021, and 4.9% less than in April, when the total was 11.8 million m<sup>2</sup>.

The first five months of the year totaled US\$ 551.8 million, a decrease of 1.6% compared to the same period in 2021, and 21.9% lower in traded area, with 60.2 million square meters.

## BRAZILIAN EXPORTS OF HIDES AND SKINS BY DESTINATION

COUNTRIES	FOB VALUE (US\$)			Share		AREA (sqm)			Share		WEIGHT (KG)			Share	
	Jan-May 2022	Jan-May 2021	Jan-May 2020	2022	2021/2020	Jan-May 2022	Jan-May 2021	Jan-May 2020	2022	2021/2020	Jan-May 2022	Jan-May 2021	Jan-May 2020	2022	2021/2020
1 China + Hong Kong	162.591.733	184.329.089	118.940.353	29,5%	-11,8%	15.417.489	16.518.407	17.093.206	38,3%	-20,4%	41.258.475	43.725.141	47.043.331	43,3%	-18,9%
China	133.247.558	160.936.682	99.721.754	24,15%	-17,2%	13.115.889	14.715.702	14.197.088	32,9%	-23,8%	35.204.283	38.595.028	38.214.641	37,6%	-21,3%
2 United States	102.760.808	81.977.402	73.820.187	18,62%	25,4%	3.919.996	3.927.349	5.310.414	10,9%	-6,2%	3.361.770	3.432.059	4.448.706	4,0%	-6,8%
3 Italy	94.106.922	91.546.157	60.914.624	17,06%	2,8%	6.337.704	8.482.030	8.947.349	18,4%	-12,0%	21.150.266	29.033.249	33.227.952	25,8%	-14,0%
Hong Kong	29.344.175	23.392.407	19.218.599	5,3%	25,4%	2.301.600	1.802.705	2.896.118	5,4%	10,0%	6.054.192	5.130.113	8.828.690	5,7%	1,9%
4 Vietnam	28.567.298	41.307.777	27.645.997	5,18%	-30,8%	2.780.533	5.124.734	4.816.847	8,0%	-48,3%	6.769.359	11.378.328	11.537.210	8,1%	-44,9%
5 Germany	24.825.007	23.672.164	17.425.245	4,5%	4,9%	942.601	1.213.924	1.265.227	2,8%	-21,8%	786.905	1.094.025	1.121.860	1,0%	-26,8%
6 Thailand	20.061.998	14.976.447	12.239.652	3,6%	34,0%	797.272	637.261	1.029.004	2,4%	-3,0%	831.106	641.361	1.193.962	1,5%	-24,9%
7 Mexico	17.125.323	17.831.720	16.422.796	3,1%	-4,0%	776.253	967.709	855.690	1,8%	-7,9%	1.048.456	1.988.628	1.737.379	0,8%	-1,5%
8 South Korea	11.676.718	13.768.443	5.332.263	2,1%	-15,2%	682.769	641.745	515.089	1,9%	-12,3%	1.385.928	769.220	1.086.974	1,7%	51,4%
9 Hungary	9.746.052	12.702.209	9.133.433	1,8%	-23,3%	445.652	739.121	559.183	1,1%	-36,2%	411.549	667.249	492.679	0,4%	-34,8%
10 Indonesia	9.220.869	7.118.703	6.426.853	1,7%	29,5%	1.234.432	2.110.969	1.551.400	1,3%	-4,2%	2.945.428	5.696.518	4.288.345	0,4%	-8,4%
11 Taiwan	8.478.162	10.407.828	8.025.875	1,5%	-18,5%	336.082	443.783	384.076	3,3%	-41,6%	258.447	334.917	348.129	3,2%	-47,2%
12 Netherlands	5.738.828	4.492.341	3.937.924	1,0%	27,7%	275.520	279.866	286.255	0,8%	8,5%	247.883	259.335	330.212	0,3%	6,8%
13 India	5.671.899	5.370.234	6.015.623	1,0%	5,6%	269.141	460.727	1.267.147	0,9%	-25,2%	965.502	1.287.214	4.436.515	1,4%	1,8%
14 Argentina	4.219.856	2.492.639	1.206.804	0,8%	69,3%	255.530	142.937	111.756	0,6%	18,5%	210.894	110.290	98.667	0,2%	30,9%
15 Poland	4.203.547	2.843.234	1.162.827	0,8%	47,8%	217.634	142.227	86.791	0,6%	29,9%	190.612	133.559	74.442	0,2%	39,9%
16 Norway	3.773.250	5.537.640	3.632.573	0,7%	-31,9%	149.691	183.103	148.209	0,3%	-45,8%	229.691	286.187	249.737	0,1%	-47,5%
17 Chile	3.331.779	1.993.085	832.269	0,6%	67,2%	214.148	157.712	85.190	0,6%	47,3%	289.102	166.913	145.204	0,3%	64,4%
18 Tunisia	2.953.126	4.399.540	3.219.567	0,5%	-32,9%	113.831	158.496	103.549	0,3%	-35,3%	95.462	120.598	86.526	0,2%	-35,9%
19 Uruguay	2.704.655	3.972.047	2.407.300	0,5%	-31,9%	231.705	437.990	205.725	0,7%	-33,9%	900.893	1.309.905	1.128.584	1,1%	-24,8%
20 Malaysia	2.651.642	3.491.743	1.733.617	0,5%	-24,1%	104.756	39.069	75.416	0,3%	-36,5%	104.298	74.833	91.416	0,1%	-31,4%
21 France	2.409.742	433.006	805.437	0,4%	456,5%	459.625	1.068.774	141.914	0,2%	353,5%	1.254.537	2.895.171	385.225	0,1%	358,6%
22 Spain	2.144.339	4.248.931	1.287.371	0,4%	-49,5%	47.576	12.276	27.530	1,2%	-61,2%	76.790	19.491	37.300	1,3%	-61,8%
23 Canada	1.999.986	2.040.876	1.695.497	0,4%	-2,0%	63.263	208.223	141.404	0,2%	-13,2%	45.859	157.422	108.421	0,1%	-9,7%
24 Portugal	1.910.667	2.467.619	1.966.207	0,3%	-22,6%	108.531	168.740	214.547	0,3%	-45,9%	270.837	296.212	473.246	0,2%	-22,7%
25 United Kingdom	1.798.724	751.290	1.579.296	0,3%	139,4%	335.321	255.278	0	0,2%	101,2%	1.286.340	663.070	0	0,1%	43,1%
26 Macau	1.687.371	2.342.584	1.970.665	0,3%	-28,0%	109.722	144.925	192.979	0,4%	-29,0%	108.904	282.339	361.559	0,8%	-28,4%
27 South Africa	1.490.975	1.851.985	1.318.033	0,3%	-19,5%	87.999	89.896	139.674	0,3%	-22,7%	259.667	290.159	484.243	0,1%	-61,7%
28 Dominican Republic	1.462.512	910.927	880.027	0,3%	60,6%	46.469	71.385	84.087	0,3%	45,2%	43.334	60.177	67.100	0,3%	25,4%
29 Switzerland	1.366.964	1.673.444	375	0,2%	-18,3%	83.658	44.230	32.522	0,7%	-18,8%	253.230	116.320	81.088	1,2%	12,0%
30 Philippines	1.200.014	840.850	738.271	0,2%	42,7%	43.886	44.065	34.700	0,1%	82,4%	39.795	38.394	33.912	0,04%	118,9%
Others (2022: +34 countries)	9.889.125	8.737.826	9.066.600	1,8%	13,2%	754.754	991.510	1.089.486	1,3%	-23,9%	2.073.832	3.158.356	3.670.391	1,5%	-34,3%
<b>Total</b>	<b>551.769.891</b>	<b>560.529.780</b>	<b>401.783.561</b>		<b>-1,6%</b>	<b>60.183.637</b>	<b>77.108.898</b>	<b>69.138.811</b>		<b>-21,9%</b>	<b>140.903.747</b>	<b>180.567.948</b>	<b>176.717.764</b>		<b>-22,0%</b>

Source: MDIC/SECEX - Prepared by: CIBC

## ■ ANALYSIS OF DESTINATIONS

The first five months of the year for the three main destinations for Brazilian leather shows that:

- China (without HK) has a share of 24.1% (from 25.3%) in terms of value and 32.9% (from 34.5%) in terms of area, with a monetary fall of 17.2% (-9.6%), and -23.8% (-16.0%) in area.

- United States now with a share of 18.6% (18.3%) in value and 10.9% (10.5%) in area, with an increase of 25.4% (+27.3%) in value, however, a drop of 6.2% (-4.9%) in area.

- Italy with 17.1% (16.7%) of share in value, and 18.4% (17.8%) in area, now with an increase of 2.8% (-4.5%) in value, however, there was still a drop of 12.0% (-19.8%) in area.

This month's data are like what happened in April, with Italy recovering its share of Brazilian leather purchases, while the United States and China worsened the indicators. It is worth mentioning that the drops in China are more abrupt, where the United States is very close to stability, but still to the negative side.

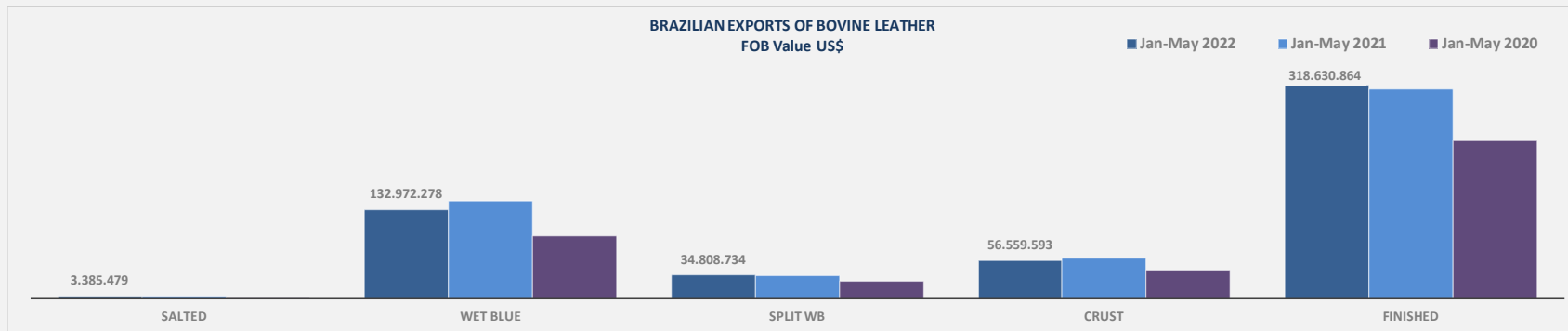
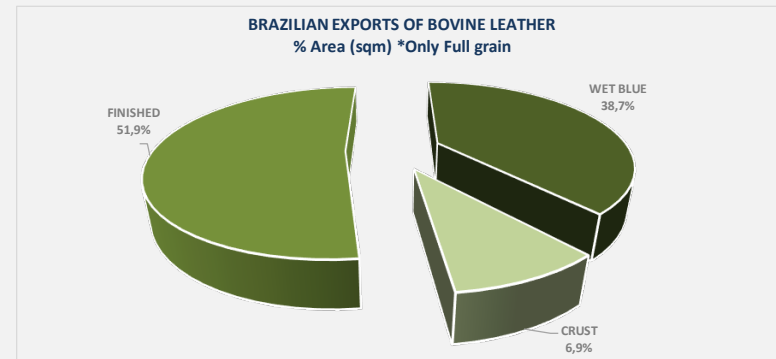
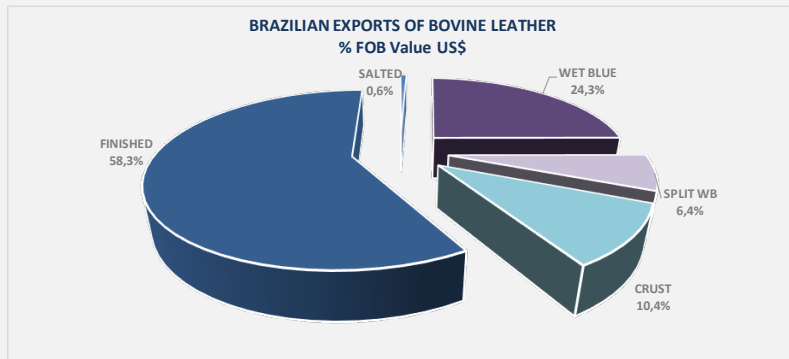
In addition to the TOP3 and maintaining the analysis of the ten largest importers, the positive monetary records go to Thailand (+34.0%), Indonesia (+29.5%) and Hong Kong (+25.4%). However, only Hong Kong shows improvements in volume, with +10.0% in area and +1.9% in weight.

3

# BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE

TYPE OF LEATHER	FOB VALUE (US\$)			Δ		AREA (sqm)			Δ		WEIGHT (KG)			Δ	
	Jan-May 2022	Jan-May 2021	Jan-May 2020	2022/2021	2022/2020	Jan-May 2022	Jan-May 2021	Jan-May 2020	2022/2021	2022/2020	Jan-May 2022	Jan-May 2021	Jan-May 2020	2022/2021	2022/2020
SALTED	3.385.479	2.482.560	1.363.778	36,4%	148,2%	-	-	-	-	-	2.435.091	3.369.632	3.968.300	-27,7%	-38,6%
WET BLUE	132.972.278	145.759.291	92.845.143	-8,8%	43,2%	16.968.020	20.537.115	23.509.694	-17,4%	-27,8%	69.792.827	85.763.710	98.278.819	-18,6%	-29,0%
SPLIT WB	34.808.734	34.389.036	25.797.599	1,2%	34,9%	16.115.199	21.335.872	16.601.619	-24,5%	-2,9%	44.386.934	60.020.444	48.504.092	-26,0%	-8,5%
CRUST	56.559.593	60.254.091	42.681.572	-6,1%	32,5%	4.140.586	5.697.959	4.689.231	-27,3%	-11,7%	4.193.442	5.379.214	4.539.069	-22,0%	-7,6%
FINISHED	318.630.864	313.293.154	235.958.683	1,7%	35,0%	22.776.693	29.321.138	24.207.051	-22,3%	-5,9%	19.871.061	25.715.655	21.119.057	-22,7%	-5,9%
<b>Total</b>	<b>546.356.948</b>	<b>556.178.132</b>	<b>398.646.775</b>	<b>-1,8%</b>	<b>37,1%</b>	<b>60.000.498</b>	<b>76.892.084</b>	<b>69.007.595</b>	<b>-22,0%</b>	<b>-13,1%</b>	<b>140.679.355</b>	<b>180.248.655</b>	<b>176.409.337</b>	<b>-22,0%</b>	<b>-20,3%</b>

Source: MDIC/SECEX - Prepared by: CICB



## ■ ANALYSIS OF EXPORTS BY TYPE OF LEATHER

The following variations were recorded in Brazilian exports of bovine leather by stage, in the first five months, compared to the same period of the previous year:

- Wet Blue with a reduction in value of 8.8% (-5.8%), and area of 17.4% (-17.0%).
- WB Split with an increase of 1.2% (+8.3%) in value, but a drop of 24.5% (-20.3%) in area.
- Crust with a drop of 6.1% (-1.3%) in value, and of 27.3% (-25.3%) in area.
- Finished still with a positive index of 1.7% (+2.4%), but a drop of 22.3% (-23.4%) in area.

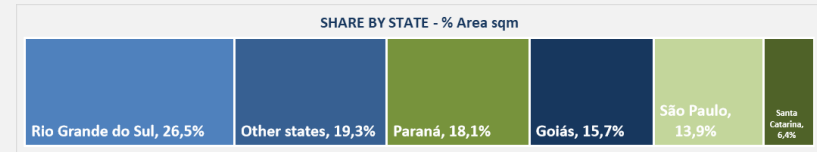
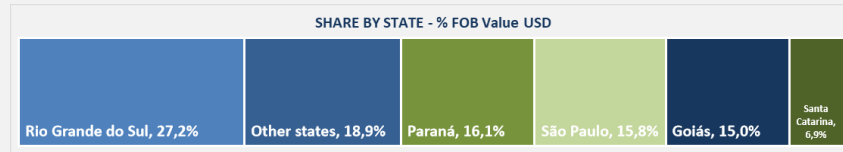
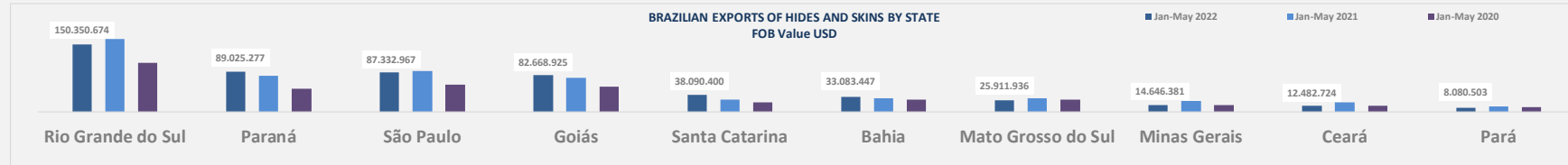
With no exceptions in the types of leathers, the indicators worsened in all stages exported with the result of May. The exception was salted hides, which closed the month with exports of US\$ 1.1 million, a value 110.0% higher than the same month in 2021.



# EXPORTS OF HIDES AND SKINS BY STATE

	FOB VALUE (US\$)			Δ			AREA (sqm)			Δ			WEIGHT (KG)			Δ		
	Jan-May 2022	Jan-May 2021	Jan-May 2020	2022	2021/2020	2022/2020	Jan-May 2022	Jan-May 2021	Jan-May 2020	2022	2021/2020	2022/2020	Jan-May 2022	Jan-May 2021	Jan-May 2020	2022	2021/2020	2022/2020
1 Rio Grande do Sul	150.350.674	163.198.350	108.925.624	27,2%	-7,9%	38,0%	15.976.067	21.833.720	15.284.156	26,5%	-26,8%	4,5%	30.448.306	40.545.406	28.901.399	21,6%	-24,9%	5,4%
2 Paraná	89.025.277	80.219.731	51.846.634	16,1%	11,0%	71,7%	10.881.283	11.782.892	10.609.173	18,1%	-7,7%	2,6%	27.297.940	30.736.973	25.031.997	19,4%	-11,2%	9,1%
3 São Paulo	87.332.967	90.782.595	59.807.669	15,8%	-3,8%	46,0%	8.377.045	11.690.622	8.613.617	13,9%	-28,3%	-2,7%	14.903.698	23.470.530	18.231.003	10,6%	-36,5%	-18,3%
4 Goiás	82.668.925	75.332.489	55.362.983	15,0%	9,7%	49,3%	9.464.921	10.161.388	9.571.470	15,7%	-6,9%	-1,1%	26.561.662	28.061.993	26.810.672	18,9%	-5,3%	-0,9%
5 Santa Catarina	38.090.400	26.344.119	21.459.255	6,9%	44,6%	77,5%	3.850.426	3.923.910	3.568.917	6,4%	-1,9%	7,9%	10.323.670	10.281.375	10.245.665	7,3%	0,4%	0,8%
6 Bahia	33.083.447	30.463.027	26.804.389	6,0%	8,6%	23,4%	3.521.354	4.439.387	4.667.869	5,9%	-20,7%	-24,6%	5.612.260	8.932.724	8.898.350	4,0%	-37,2%	-36,9%
7 Mato Grosso do Sul	25.911.936	29.381.267	26.649.433	4,7%	-11,8%	-2,8%	3.534.713	4.543.380	6.635.584	5,9%	-22,2%	-46,7%	12.680.911	16.446.791	26.766.602	9,0%	-22,9%	-52,6%
8 Minas Gerais	14.646.381	23.886.355	14.959.165	2,7%	-38,7%	-2,1%	1.872.599	4.249.159	3.035.233	3,1%	-55,9%	-38,3%	2.901.432	7.180.649	4.740.631	2,1%	-59,6%	-38,8%
9 Ceará	12.482.724	21.088.266	12.839.057	2,3%	-40,8%	-2,8%	863.109	2.074.862	1.589.447	1,4%	-58,4%	-45,7%	1.165.576	2.658.370	2.577.923	0,8%	-56,2%	-54,8%
10 Pará	8.080.503	11.681.566	9.682.459	1,5%	-30,8%	-16,5%	1.046.993	1.533.495	2.332.889	1,7%	-31,7%	-55,1%	5.021.160	7.182.930	10.262.568	3,6%	-30,1%	-51,1%
11 Mato Grosso	4.205.575	3.424.266	5.576.385	0,8%	22,8%	-24,6%	530.783	530.532	1.389.370	0,9%	0,0%	-61,8%	2.130.798	2.090.413	5.631.110	1,5%	1,9%	-62,2%
12 Rio de Janeiro	2.314.778	1.256.026	1.477.467	0,4%	84,3%	56,7%	47.263	17.076	14.316	0,1%	176,8%	230,1%	30.990	29.603	98.528	0,02%	4,7%	-68,5%
13 Piauí	1.419.703	1.245.644	471.699	0,3%	14,0%	201,0%	81.060	113.740	25.922	0,1%	-28,7%	212,7%	45.005	66.231	15.185	0,03%	-32,0%	196,4%
14 Amazonas	747.152	464.474	623.651	0,1%	60,9%	19,8%	82.011	64.140	440.827	0,1%	27,9%	-81,4%	418.995	504.083	949.266	0,3%	-16,9%	-55,9%
15 Pernambuco	458.031	464.147	409.847	0,1%	-1,3%	11,8%	17.487	18.030	24.760	0,03%	-3,0%	-29,4%	215.592	1.222.261	486.457	0,2%	-82,4%	-55,7%
16 Amapá	412.492	200.588	337.428	0,1%	105,6%	22,2%	0	0	0	0,0%	-	-	479.013	413.840	880.670	0,3%	15,7%	-45,6%
17 Rio Grande do Norte	289.371	95.398	36.903	0,1%	203,3%	684,1%	0	0	0	0,0%	-	-	529.500	115.560	138.000	0,4%	358,2%	283,7%
18 Distrito Federal	159.228	910.740	71.556	0,03%	-82,5%	122,5%	25.363	123.604	11.362	0,04%	-79,5%	123,2%	127.690	582.642	64.595	0,1%	-78,1%	97,7%
19 Maranhão	76.418	0	373.905	0,01%	-	-79,6%	10.981	0	144.940	0,02%	-	-92,4%	9.453	0	412.624	0,01%	-	-97,7%
20 Espírito Santo	12.544	6.200	16.304	0,002%	102,3%	-23,1%	113	59	176	0,000%	91,5%	-35,8%	62	24	80	0,000%	158,3%	-22,5%
21 Not Declared*	1.365	0	0	0,000%	-	-	66	0	0	0,000%	-	-	34	0	0	0,000%	-	-
22 Acre	0	0	1.221.291	0,0%	-	-100,0%	0	0	330.976	0,0%	-	-100,0%	0	0	1.565.069	0,0%	-	-100,0%
23 Rondônia	0	0	1.740.596	0,0%	-	-100,0%	0	0	531.300	0,0%	-	-100,0%	0	0	2.461.877	0,0%	-	-100,0%
24 Sergipe	0	0	332.474	0,0%	-	-100,0%	0	0	107.751	0,0%	-	-100,0%	0	0	559.843	0,0%	-	-100,0%
25 Tocantins	0	84.532	757.387	0,0%	-100,0%	-100,0%	0	8.902	208.756	0,0%	-100,0%	-100,0%	0	45.550	987.650	0,0%	-	-100,0%
<b>Total</b>	<b>551.769.891</b>	<b>560.529.780</b>	<b>401.783.561</b>	<b>100,0%</b>	<b>-1,6%</b>	<b>37,3%</b>	<b>60.183.637</b>	<b>77.108.898</b>	<b>69.138.811</b>	<b>100,0%</b>	<b>-21,9%</b>	<b>-13,0%</b>	<b>140.903.747</b>	<b>180.567.948</b>	<b>176.717.764</b>	<b>100,0%</b>	<b>-22,0%</b>	<b>-20,3%</b>

exporter



## ■ ANALYSIS OF STATES

Exports from Brazilian states, from January to May of this year, have the following highlights:

- Among the ten largest exporters, we have the following states with positive rates: Santa Catarina, with +44.6%; Paraná, with +11.0%; Goiás, with +9.7%; and Bahia, with +8.6%. The other states show reductions, where the negative highlight continues to be Ceará, with -40.8%.

- Considering the volume sold, all the TOP10 states show drops in area, with Santa Catarina stable in weight (+0.4%);

- In 12th place, Rio de Janeiro shows improvements in exported values (previously +60.4% and now +84.3%) but worsening in the area indicator (previously +241.8% and now +176.8%).

- There have been no changes in recent months in the ranking of exporting states, with the leadership in value being maintained by Rio Grande do Sul (27.2%) and area (26.5%). Then appear Paraná, São Paulo and Goiás, while in the area Goiás is third, leaving fourth place for São Paulo.

## ■ CLOSING REMARKS

The loosening of restrictive measures in China has not yet had an impact on the national sector's exports. The biggest market for Brazilian and world leather still presents uncertainties, generating fear and influencing the purchasing decisions of local importers.

The month of May showed further declines in values (-8.5%) and volumes (-26.1%), compared to the same month of 2021. This movement started in April, as until March the values were still in growth. Analyzing the volumes exported monthly, from January to May of this year, compared to the same months of 2020, this was the only month that showed growth in area. However, it is important to remember that the most critical period of the pandemic for the sector began that year, with the negative height in June, recording the lowest value exported in more than 20 years. -