



## BRAZILIAN EXPORTS OF HIDES AND SKINS

APRIL 2021



## SUMMARY

## PAGE

1	ANALYSIS OF BRAZILIAN EXPORTS OF HIDES AND SKINS.....	3
2	BRAZILIAN EXPORTS OF HIDES AND SKINS - CHAPTER CODE 41.....	6
3	DESTINATION OF BRAZILIAN EXPORTS HIDES AND SKINS.....	7
4	BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE.....	8
5	BRAZILIAN EXPORTS OF HIDES AND SKINS BY STATE.....	9

ANY PART OF THIS REPORT MAY BE REPRODUCED, SINCE ITS SOURCE IS MENTIONED AS: SECEX - PREPARED BY CICB

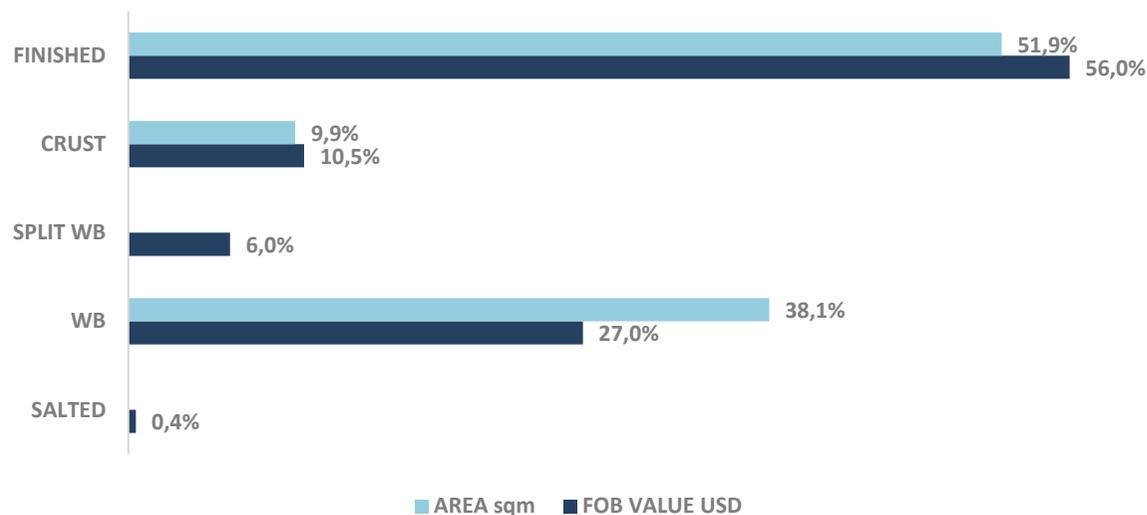
## 1 - ANALYSIS OF BRAZILIAN EXPORTS OF HIDES AND SKINS

APRIL 2021

The Hides and Skins Exports released by SECEX (Foreign Trade Secretariat) of the Ministry of Economy, for the month of April 2021, amounted to US\$ 122.0 million, an expressive increase of 74.5% year-on-year, when US\$ 69.9 million worth was exported. Also, reflects a figure 9.0% higher than March, when total was US\$ 111.9 million.

Considering exports in square meters, during April were shipped 16.3 million, 30.4% higher year-on-year, and also up 7.8% compared to the previous month, when total was 15.1 million.

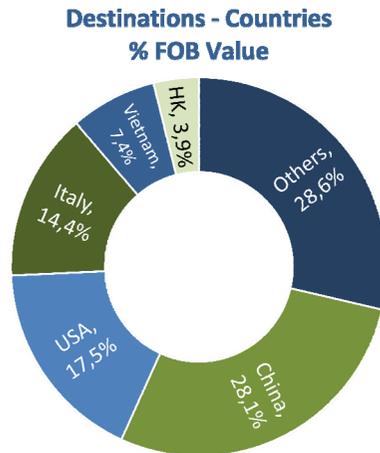
Below is the profile of 2021's bovine exports:



These are the variations of the Brazilian exports of bovine leather during the first four months of 2021, year-on-year:

- Salted hides higher 94.7% (previous +76.8%) in value, and also +5.0% (previous +24.5%) in weight;
- Wet Blue increasing 53.1% (+44.5%) in value, but still -12.6% (-15.2%) in area;
- Split WB higher 22.5% (+10.9%) in value and 18.5% (+10.5%) in area;
- Crust increasing 30.0% (+12.1%) in value and also 15.6% (+3.9%) in area;
- Finished leather up 17.4% (+5.5%) in value, and also +9.6% (+1.3%) in area.

Below are the 2021 destinations:



Some highlights of results for 2021 of the three main destinations for Brazilian leather:

- China (without HK) has now share of 28.1% (previous 27.8%) in value and 32.5% (previous 32.3%) in area, with a monetary increase of 53.3% (+36.1%), and also up 11.9% (+3.7%) in volume;
- Italy, with share of 17.5% (18.2%) in value and 17.6% (18.6%) in area, with an increase of 46.8% (+36.5%) in value, but still down 1.9% (-5.2%) in volume;
- United States, with a share of 14.4% (14.0%) in value and 8.7% (8.6%) in area, shows a monetary drop of 10.4% (-22.7%) and also a decrease of 16.8% (-26.0%) in volume.

The trend gathered with the April result was similar in the three markets, because despite the improvements in the value and volume indexes, it showed a stability in the share of Brazilian exports. The concern about the North American market, which until last month still showed high negative rates, now allows us to believe that the improvement in April may mean a resumption, in the face of a country that presents positive news and effects for the economy and for control of the pandemic.

As an analysis of other countries considered important players for the Brazilian leather, we highlight the following: Vietnam, in 4<sup>th</sup> place in the ranking (share of 7.4% in value), had an increase of 42.5% (+32.5%) in value, and also 20.2% (+6.4%) in volume; Germany, improving share in value from 4.1% to 4.2%, shows now an increase of 23.4% (+2.9%) in value, and also 14.0% (-4.0%) in area; and Mexico, resuming 6<sup>th</sup> place, despite still showing decrease in value of 4.5%, and -25.7% in area. Among the TOP30 destinations, the highlights go to Switzerland, which has practically no record of purchases in the first four months of 2020, and now shows a very positive evolution, and to South Korea, with +136.1% in value and +52.1% in area.

Below share of the states with relevant exports to the sector during 2021:

**Origins - States**  
**% FOB value**



Some highlights considering exporting states:

- Among the TOP10, all now show growth in value, with highlights for: Minas Gerais, with +54.0%; Ceará, with +43.9%; Rio Grande do Sul, +36.0%; São Paulo, +34.9%; and Paraná, with +32.9%;
- However, some still show declines in volumes, being the most critical: Pará, with -38.8%, and Mato Grosso do Sul, with -27.9%. In 11<sup>th</sup>, Mato Grosso also shows a worrying negative index, of 62.1%;
- Still among the ten largest and comparatively to the same period of 2020, Minas Gerais continues to present the largest and best combination of growth in value and volume, with +54.0% and +35.7%, respectively;
- Among all states, highest performances in value were in Piauí, (+192.1%), and Rio Grande do Norte (+158.5%). Considering volume, was Piauí, with +412.7%. Rio Grande do Norte does not present values in area because it is about exports of salted hides or parings. The same occurs in Amapá;
- Among the top four, there were no changes in the ranking's positioning, with Rio Grande do Sul in the leadership considering values (28.8% share), followed by São Paulo, Paraná and Goiás. In terms of volumes, Paraná remains in second place, with 15.3%, but now São Paulo improves and is only two tenths behind, going from 14.6% to 15.1% share. Goiás follows in fourth place in value (13.7%) and also in area (13.4%).

Even with a low comparative base, which already reflected the contraction of the pandemic in April 2020, the results of April of this year are quite positive, even when compared to the same month of 2019. The growth of April 2021, compared to April 2019, was 15.1% in value, and 4.0% in traded area. In comparison with the same month of 2020, the growth was even more expressive, with + 74.5% in value, + 30.4% in area and + 21.2% in weight.

With this growth in April, we now have positive indexes also in terms of accumulated volumes, with +4.9% of traded area. In terms of value, the period from January to April shows an increase of 27.3%. Another positive information is the growth of the daily average in value and volume compared to the previous month, March 2021, where April presented US \$ 6.1 million and 1.82 thousand tons, on US \$ 4.9 million and 1.49 thousand tons of March, + 24.5% in value and +22.1 in weight, respectively. It is important to remember that April / 21 had 20 working days, against 23 days in March / 21.

In the last few weeks, the results of the first quarter of the year for the leather goods sector were released, with positive reactions and very satisfactory results, after the disastrous first year of the Covid-19 crisis. Forecasts show that improvements are likely to intensify in the second part of the year, when GDP in the most important markets will show strong growth rates.

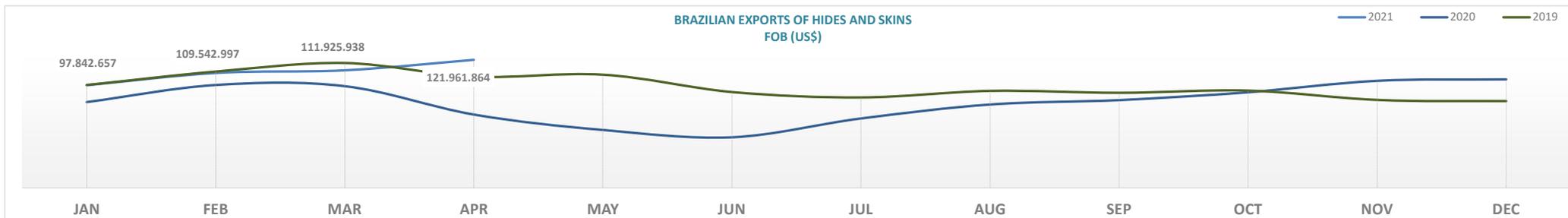
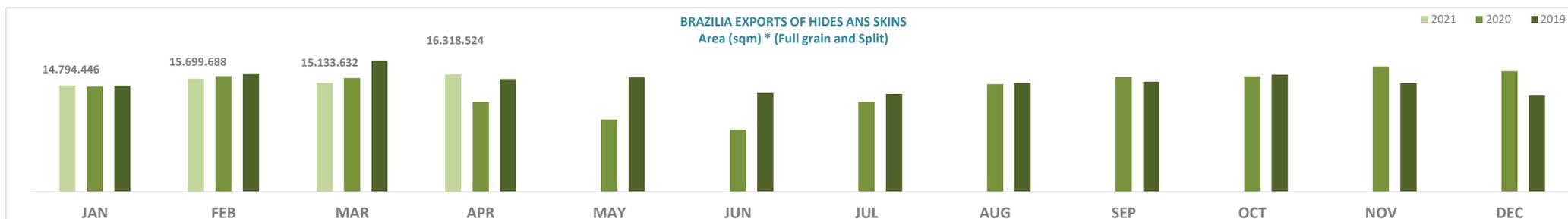
Concerns still lie about the price levels of hides, which despite some stability in week 18, remain at high levels and close to the historical highs recorded in these same weeks of the year 2015. -

## 2 - BRAZILIAN EXPORTS OF HIDES AND SKINS

MONTH	FOB VALUE (US\$)			Δ (%)			AREA* (sqm)			Δ (%)			WEIGHT (Kg)			Δ (%)		
	2021	2020	2019	MONTH 2020	2021/2020	2021/2019	2021	2020	2019	MONTH 2020	2021/2020	2021/2019	2021	2020	2019	MONTH 2020	2021/2020	2021/2019
JAN	97.842.657	81.668.858	98.084.401	-5,3%	19,8%	-0,2%	14.794.446	14.641.337	14.761.867	-11,8%	1,0%	0,2%	38.010.157	39.515.855	42.115.810	-6,2%	-3,8%	-9,7%
FEB	109.542.997	98.050.502	110.865.991	12,0%	11,7%	-1,2%	15.699.688	16.093.955	16.450.509	6,1%	-2,4%	-4,6%	38.219.332	41.069.707	43.323.061	0,6%	-6,9%	-11,8%
MAR	111.925.938	96.997.936	118.876.743	2,2%	15,4%	-5,8%	15.133.632	15.827.958	18.232.727	-3,6%	-4,4%	-17,0%	34.265.446	37.463.401	47.893.325	-10,3%	-8,5%	-28,5%
APR	121.961.864	69.882.283	105.935.889	9,0%	74,5%	15,1%	16.318.524	12.510.483	15.685.708	7,8%	30,4%	4,0%	36.417.387	30.043.895	38.156.914	6,3%	21,2%	-4,6%
MAY		55.183.982	107.847.365					10.065.058	15.914.498					28.624.906	39.358.233			
JUN		48.359.626	91.317.998					8.673.398	13.741.104					26.925.237	32.751.640			
JUL		66.205.213	86.133.361					12.498.924	13.605.791					38.114.991	31.570.583			
AUG		79.465.110	92.351.954					14.965.252	15.124.597					42.425.488	39.179.743			
SEP		83.687.412	90.587.503					15.976.269	15.293.740					45.844.633	41.030.891			
OCT		91.164.639	92.618.756					16.060.994	16.274.932					43.793.546	44.412.697			
NOV		102.004.642	83.767.691					17.398.468	15.092.702					47.350.592	42.464.629			
DEC		103.329.787	82.617.360					16.769.721	13.371.975					40.510.343	35.899.985			
<b>Total</b>	<b>441.273.456</b>	<b>975.999.990</b>	<b>1.161.005.012</b>		<b>27,3%</b>	<b>1,7%</b>	<b>61.946.290</b>	<b>171.481.817</b>	<b>183.550.150</b>		<b>4,9%</b>	<b>-4,9%</b>	<b>146.912.322</b>	<b>461.682.594</b>	<b>478.157.511</b>		<b>-0,8%</b>	<b>-14,3%</b>

Source: SECEX - Prepared by: CICB

\*Area including Full grain and Split



### 3 - DESTINATION OF BRAZILIAN EXPORTS OF HIDES AND SKINS

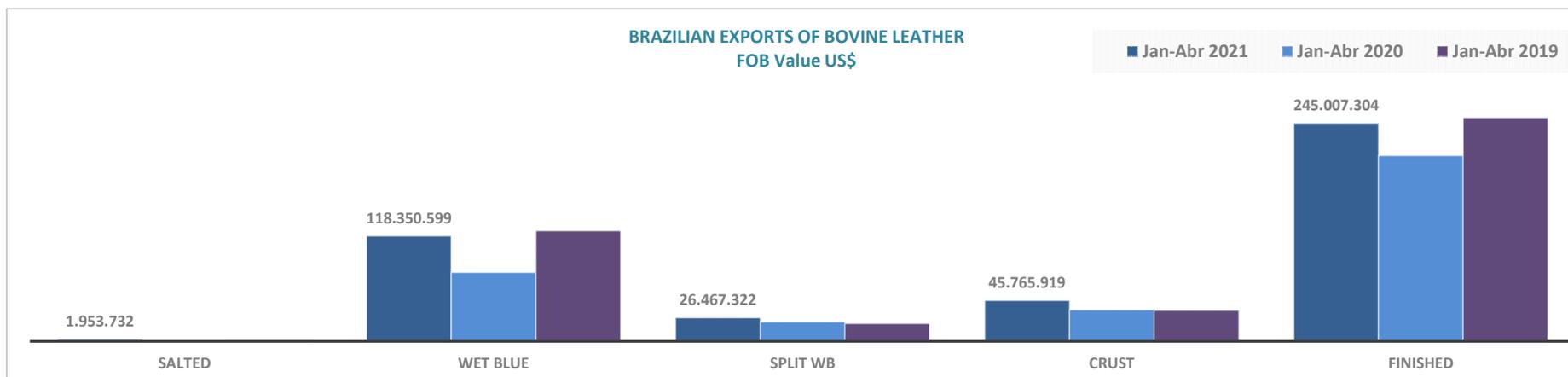
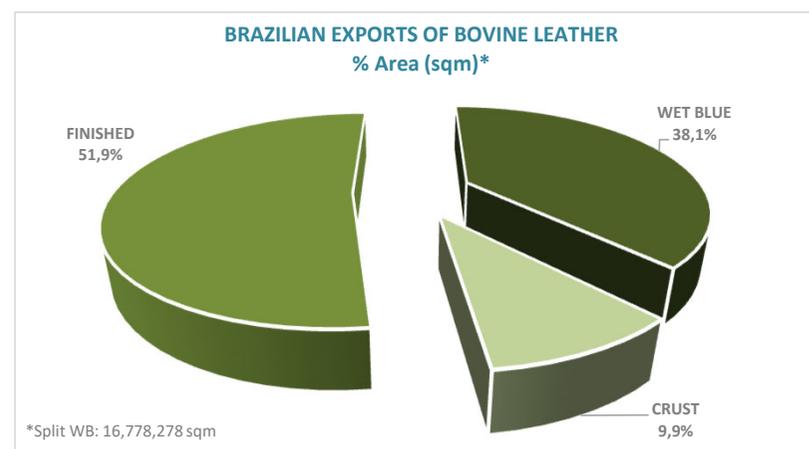
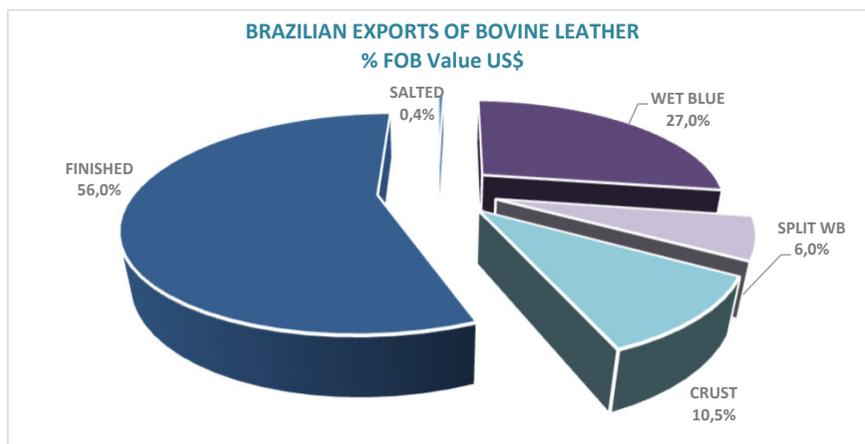
COUNTRIES	FOB VALUE (US\$)			Δ		AREA* (sqm)			Δ	
	Jan-Abr 2021	Jan-Abr 2020	Jan-Abr 2019	Share 21	2021/2020	Jan-Abr 2021	Jan-Abr 2020	Jan-Abr 2019	Share 21	2021/2020
1 China + Hong Kong	141.257.999	96.805.544	129.886.927	32,0%	45,9%	22.436.738	21.698.711	24.369.161	36,2%	3,4%
China	124.098.989	80.972.854	106.250.229	28,12%	53,3%	20.122.741	17.978.565	21.740.163	32,5%	11,9%
2 Italy	77.324.087	52.686.562	80.492.583	17,52%	46,8%	10.877.205	11.091.507	13.953.719	17,6%	-1,9%
3 United States	63.667.204	71.056.750	68.698.777	14,43%	-10,4%	5.417.706	6.513.516	5.659.082	8,7%	-16,8%
4 Vietnam	32.685.012	22.933.549	26.602.446	7,4%	42,5%	7.526.862	6.263.301	4.925.145	12,2%	20,2%
5 Germany	18.746.169	15.195.770	21.900.898	4,2%	23,4%	1.719.794	1.508.956	1.867.619	2,8%	14,0%
Hong Kong	17.159.010	15.832.690	23.636.698	3,9%	8,4%	2.313.997	3.720.146	2.628.998	3,7%	-37,8%
6 Mexico	13.970.080	14.631.130	11.668.110	3,2%	-4,5%	908.517	1.223.557	913.111	1,5%	-25,7%
7 Thailand	12.124.558	11.027.390	14.089.575	2,7%	9,9%	1.200.073	1.184.894	1.404.352	1,9%	1,3%
8 Hungary	10.556.961	8.145.177	7.024.587	2,4%	29,6%	870.888	704.926	539.956	1,4%	23,5%
9 South Korea	10.297.275	4.362.200	5.001.543	2,3%	136,1%	970.070	638.085	762.924	1,6%	52,0%
10 Taiwan	7.814.801	6.666.119	8.739.986	1,8%	17,2%	2.825.419	2.285.208	3.209.916	4,6%	23,6%
11 Indonesia	4.836.310	5.401.509	5.069.728	1,1%	-10,5%	589.729	637.084	466.606	1,0%	-7,4%
12 Norway	4.452.012	3.161.020	3.200.099	1,0%	40,8%	318.735	233.110	206.397	0,5%	36,7%
13 India	4.142.443	5.081.995	7.277.779	0,9%	-18,5%	580.037	1.566.399	2.169.714	0,9%	-63,0%
14 Tunisia	3.637.344	2.857.889	1.989.838	0,8%	27,3%	248.998	197.296	114.853	0,4%	26,2%
15 Spain	3.588.473	885.782	2.186.495	0,8%	305,1%	1.575.434	198.570	485.518	2,5%	693,4%
16 Netherlands	3.505.903	3.223.005	4.138.858	0,8%	8,8%	348.510	370.303	462.127	0,6%	-5,9%
17 Uruguay	3.222.339	2.043.877	5.720.159	0,7%	57,7%	530.034	217.936	565.591	0,9%	143,2%
18 Malaysia	2.661.909	1.630.045	3.789.066	0,6%	63,3%	220.418	120.208	301.720	0,4%	83,4%
19 Poland	2.117.981	1.162.827	361.538	0,5%	82,1%	213.191	125.282	24.216	0,3%	70,2%
20 Portugal	1.900.197	1.637.859	3.161.261	0,4%	16,0%	234.125	265.305	448.927	0,4%	-11,8%
21 Argentina	1.843.421	998.484	1.042.174	0,4%	84,6%	190.123	146.462	78.963	0,3%	29,8%
22 Macau	1.688.850	1.490.716	0	0,4%	13,3%	238.100	307.247	0	0,4%	-22,5%
23 Chile	1.662.317	760.263	766.524	0,4%	118,7%	206.637	109.562	91.056	0,3%	88,6%
24 Canada	1.640.681	1.419.649	1.875.643	0,4%	15,6%	112.076	96.863	106.702	0,2%	15,7%
25 South Africa	1.445.401	1.238.038	1.287.951	0,3%	16,7%	193.725	232.260	171.452	0,3%	-16,6%
26 Switzerland	1.227.225	375	196.458	0,3%	327160,0%	384.472	12	41.463	0,6%	3203833,3%
27 Australia	1.027.485	552.863	957.817	0,2%	85,8%	70.878	37.452	69.174	0,1%	89,3%
28 Dominican Republic	839.162	838.112	1.248.866	0,2%	0,1%	105.523	142.331	177.120	0,2%	-25,9%
29 Lithuania	771.917	1.183.815	495.431	0,2%	-34,8%	48.934	74.935	34.396	0,1%	-34,7%
30 United Kingdom	708.832	1.342.955	1.924.969	0,2%	-47,2%	60.289	137.628	237.548	0,1%	-56,2%
Others (2021: +31 countries)	5.909.108	6.178.310	12.966.938	1,3%	-4,4%	723.050	744.827	1.272.283	1,2%	-2,9%
<b>Total</b>	<b>441.273.456</b>	<b>346.599.579</b>	<b>433.763.024</b>		<b>27,3%</b>	<b>61.946.290</b>	<b>59.073.733</b>	<b>65.130.811</b>		<b>4,9%</b>

## 4 - BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE

TYPE OF LEATHER	FOB VALUE (US\$)			Δ		AREA (sqm)*			Δ		WEIGHT (KG)			Δ	
	Jan-Abr 2021	Jan-Abr 2020	Jan-Abr 2019	2021/2020	2021/2019	Jan-Abr 2021	Jan-Abr 2020	Jan-Abr 2019	2021/2020	2021/2019	Jan-Abr 2021	Jan-Abr 2020	Jan-Abr 2019	2021/2020	2021/2019
SALTED	1.953.732	1.003.644	1.237.893	94,7%	57,8%	-	-	-	-	-	2.908.313	2.769.915	1.848.091	5,0%	57,4%
WET BLUE	118.350.599	77.323.911	124.257.187	53,1%	-4,8%	17.149.045	19.621.777	25.987.166	-12,6%	-34,0%	71.695.596	81.625.949	107.939.047	-12,2%	-33,6%
SPLIT WB	26.467.322	21.613.688	19.740.661	22,5%	34,1%	-	-	-	-	-	47.254.450	41.191.598	37.112.664	14,7%	27,3%
CRUST	45.765.919	35.199.550	34.644.407	30,0%	32,1%	4.464.862	3.862.868	3.536.658	15,6%	26,2%	4.233.724	3.763.138	3.441.264	12,5%	23,0%
FINISHED	245.007.304	208.724.883	251.051.075	17,4%	-2,4%	23.366.766	21.316.227	22.589.393	9,6%	3,4%	20.531.025	18.450.421	20.704.439	11,3%	-0,8%
<b>Total</b>	<b>437.544.876</b>	<b>343.865.676</b>	<b>430.931.223</b>	<b>27,2%</b>	<b>1,5%</b>	<b>44.980.673</b>	<b>44.800.872</b>	<b>52.113.217</b>	<b>0,4%</b>	<b>-13,7%</b>	<b>146.623.108</b>	<b>147.801.021</b>	<b>171.045.505</b>	<b>-0,8%</b>	<b>-14,3%</b>

Source: MDIC/SECEX - Prepared by: CICB

\*Only full grain



### 5 - BRAZILIAN EXPORTS OF HIDES AND SKINS BY STATE

	FOB VALUE (US\$)			Share 2021	Δ		AREA* (sqm)			Share 2021	Δ	
	Jan-Abr 2021	Jan-Abr 2020	Jan-Abr 2019		2021/2020	2021/2019	Jan-Abr 2021	Jan-Abr 2020	Jan-Abr 2019		2021/2020	2021/2019
1 Rio Grande do Sul	127.068.789	93.404.114	113.021.177	28,8%	36,0%	12,4%	17.175.404	12.944.644	13.863.586	27,7%	32,7%	23,9%
2 São Paulo	69.873.481	51.800.973	66.885.968	15,8%	34,9%	4,5%	9.338.622	7.379.347	8.679.258	15,1%	26,6%	7,6%
3 Paraná	63.429.656	47.716.398	58.054.374	14,4%	32,9%	9,3%	9.463.728	9.578.092	10.843.899	15,3%	-1,2%	-12,7%
4 Goiás	60.557.867	46.912.989	63.690.634	13,7%	29,1%	-4,9%	8.331.478	7.876.935	10.755.266	13,4%	5,8%	-22,5%
5 Mato Grosso do Sul	25.637.350	22.068.677	25.508.008	5,8%	16,2%	0,5%	3.981.901	5.523.066	5.246.424	6,4%	-27,9%	-24,1%
6 Bahia	22.780.993	22.447.564	25.669.785	5,2%	1,5%	-11,3%	3.482.912	4.013.333	3.420.998	5,6%	-13,2%	1,8%
7 Santa Catarina	19.890.984	17.942.301	23.297.192	4,5%	10,9%	-14,6%	3.026.669	2.912.299	3.197.097	4,9%	3,9%	-5,3%
8 Minas Gerais	18.958.029	12.310.776	12.432.104	4,3%	54,0%	52,5%	3.428.488	2.526.037	2.188.925	5,5%	35,7%	56,6%
9 Ceará	16.997.930	11.816.255	20.073.739	3,9%	43,9%	-15,3%	1.731.712	1.408.471	2.201.178	2,8%	22,9%	-21,3%
10 Pará	8.978.437	8.319.814	11.168.753	2,0%	7,9%	-19,6%	1.217.307	1.989.364	2.105.974	2,0%	-38,8%	-42,2%
11 Mato Grosso	2.985.034	5.089.660	7.510.057	0,7%	-41,4%	-60,3%	472.816	1.248.419	1.465.842	0,8%	-62,1%	-67,7%
12 Rio de Janeiro	1.210.843	1.299.306	1.065.946	0,3%	-6,8%	13,6%	12.598	12.820	52.593	0,0%	-1,7%	-76,0%
13 Piauí	983.195	336.648	1.116.184	0,2%	192,1%	-11,9%	91.499	17.847	102.089	0,15%	412,7%	-10,4%
14 Distrito Federal	891.040	0	0	0,2%	-	-	121.248	0	0	0,2%	-	-
15 Amazonas	415.269	606.449	1.395.606	0,1%	-31,5%	-70,2%	58.971	436.635	416.883	0,1%	-86,5%	-85,9%
16 Pernambuco	374.485	226.224	222.450	0,1%	65,5%	68,3%	10.908	15.195	16.817	0,02%	-28,2%	-35,1%
17 Amapá	141.510	259.501	142.057	0,03%	-45,5%	-0,4%	0	0	0	0,0%	-	-
18 Rio Grande do Norte	95.398	36.903	0	0,02%	158,5%	-	0	0	0	0,0%	-	-
19 Espírito Santo	3.166	5.972	3.207	0,001%	-47,0%	-1,3%	29	63	30	0,0%	-54,0%	-3,3%
20 Acre	0	1.048.249	128.524	0,0%	-100,0%	-100,0%	0	289.067	19.000	0,0%	-100,0%	-100,0%
21 Maranhão	0	353.720	527.071	0,0%	-100,0%	-100,0%	0	137.334	140.261	0,0%	-100,0%	-100,0%
22 Rondônia	0	1.714.626	580.256	0,0%	-100,0%	-100,0%	0	521.035	119.304	0,0%	-100,0%	-100,0%
23 Sergipe	0	332.474	280.009	0,0%	-100,0%	-100,0%	0	107.751	80.182	0,0%	-100,0%	-100,0%
24 Tocantins	0	549.986	989.923	0,0%	-100,0%	-100,0%	0	135.979	215.205	0,0%	-100,0%	-100,0%
<b>Total</b>	<b>441.273.456</b>	<b>346.599.579</b>	<b>433.763.024</b>	<b>100,0%</b>	<b>27,3%</b>	<b>1,7%</b>	<b>61.946.290</b>	<b>59.073.733</b>	<b>65.130.811</b>	<b>100,0%</b>	<b>4,9%</b>	<b>-4,9%</b>

Source: MDIC/SECEX - Prepared by: CICB

