

APRIL 2024

Brazilian exports of Hides and Skins



Brazilian leather



apexBrasil

MINISTÉRIO DO
DESENVOLVIMENTO,
INDÚSTRIA, COMÉRCIO
E SERVIÇOS

GOVERNO FEDERAL
BRASIL
UNIÃO E RECONSTRUÇÃO

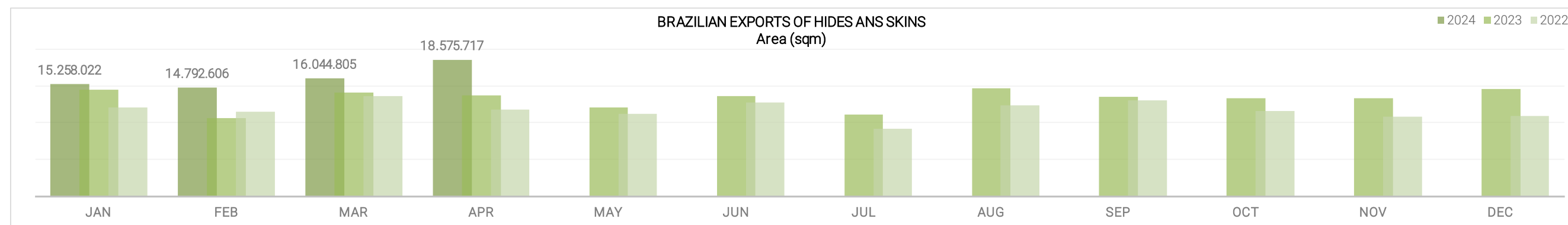
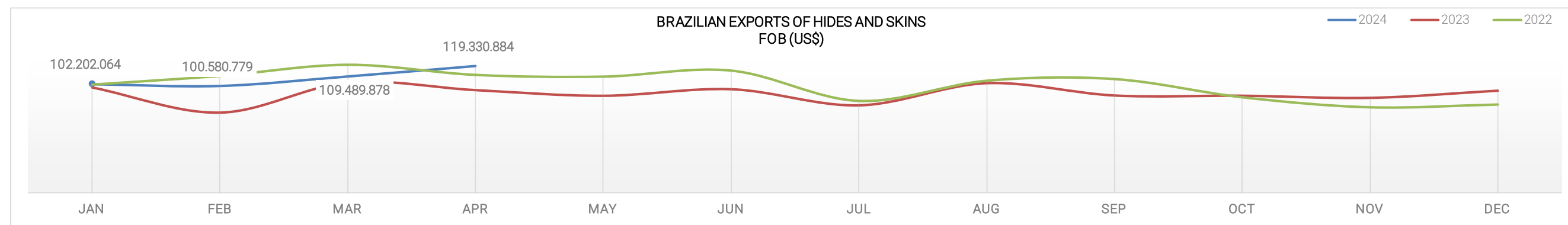
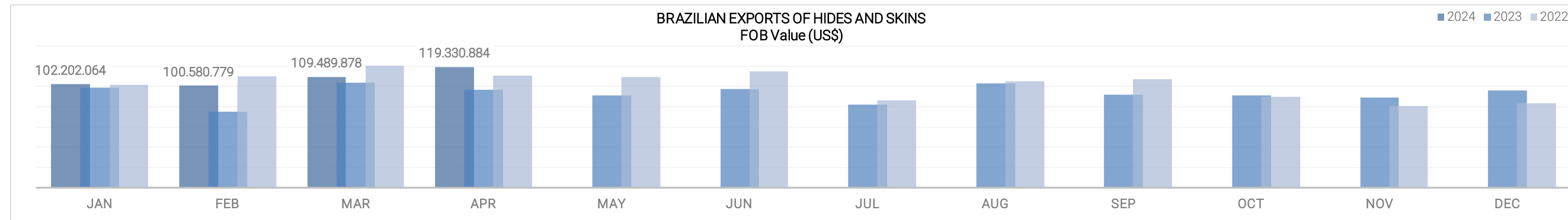
SUMMARY

PAGE

1	BRAZILIAN EXPORTS OF HIDES AND SKINS - CHAPTER CODE 41.....	3
	ANALYSIS OF TOTAL EXPORTS.....	4
2	BRAZILIAN EXPORTS OF HIDES AND SKINS BY DESTINATION.....	5
	ANALYSIS OF MAIN DESTINATIONS.....	6
3	BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE.....	7
	ANALYSIS OF TYPES OF LEATHER.....	8
4	BRAZILIAN EXPORTS OF HIDES AND SKINS BY STATE.....	9
	ANALYSIS OF STATES.....	10
	CLOSING REMARKS	11

MONTH	FOB VALUE (US\$)			Δ (%)			AREA (sqm)			Δ (%)			WEIGHT (Kg)			Δ (%)		
	2024	2023	2022	MONTH 2024	2024/2023	2024/2022	2024	2023	2022	MONTH 2024	2024/2023	2024/2022	2024	2023	2022	MONTH 2024	2024/2023	2024/2022
JAN	102.202.064	99.097.256	101.697.054	6,4%	3,1%	0,5%	15.258.022	14.458.015	12.063.997	5,0%	5,5%	26,5%	42.748.785	40.842.514	30.527.897	2,9%	4,7%	40,0%
FEB	100.580.779	75.269.723	109.794.363	-1,6%	33,6%	-8,4%	14.792.606	10.666.731	11.518.363	-3,1%	38,7%	28,4%	46.819.941	29.776.931	25.501.700	9,5%	57,2%	83,6%
MAR	109.489.878	103.785.252	120.139.328	8,9%	5,5%	-8,9%	16.044.805	14.083.877	13.625.210	8,5%	13,9%	17,8%	48.629.159	36.974.204	31.859.528	3,9%	31,5%	52,6%
APR	119.330.884	96.588.085	110.738.209	9,0%	23,5%	7,8%	18.575.717	13.705.693	11.773.200	15,8%	35,5%	57,8%	57.623.403	35.449.787	28.030.076	18,5%	62,5%	105,6%
MAY		91.214.382	109.124.938					12.063.660	11.199.958					31.339.687	24.982.739			
JUN		97.427.722	114.733.220					13.607.331	12.737.959					34.008.351	32.538.087			
JUL		82.168.631	86.582.958					11.107.588	9.168.223					29.554.021	21.825.224			
AUG		103.150.225	105.318.890					14.634.581	12.398.155					40.916.844	32.250.962			
SEP		91.485.697	106.870.559					13.493.620	12.998.266					36.476.373	35.798.746			
OCT		91.260.275	89.944.558					13.310.650	11.595.103					36.910.273	30.269.139			
NOV		89.258.600	80.665.640					13.305.461	10.767.130					36.828.021	30.454.895			
DEC		96.045.932	83.228.588					14.526.060	10.904.167					41.534.604	30.498.876			
Total	431.603.605	1.116.751.780	1.218.838.305		15,2%	-2,4%	64.671.150	158.963.267	140.749.731		22,2%	32,0%	195.821.288	430.611.610	354.537.869		36,9%	68,9%

Source: SECEX - Prepared by: CICB



■ ANALYSIS OF TOTAL EXPORTS

- *This document was prepared by CICB (copyrighted).*
- *Any reproduction must mention the rights*

Exports of hides and skins presented by SECEX (Secretariat of Foreign Trade) of the Ministry of Development, Industry, Commerce and Services and evidenced by CICB, referring to the month of April 2024, registered a value of US\$ 119.3 million, representing increases of 9.0% over the previous month, and 23.5% over the same month last year, when US\$ 96.6 million were exported.

As for volume, 18.6 million square meters and 57.6 thousand tons were exported, which meant, respectively, increases of 35.5% and 62.5% over the same month in 2023.

Compared to March, there was also advances of 15.8% in area and 18.5% in weight.

The first four months of the year totaled US\$ 431.6 million, 15.2% above the same period in 2023, with increases also of 22.2% in area and 36.9% in weight.

COUNTRIES	FOB VALUE (US\$)			Share	Δ	AREA (sqm)			Share	Δ	WEIGHT (KG)			Share	Δ
	Jan-Apr 2024	Jan-Apr 2023	Jan-Apr 2022	2024	2024/2023	Jan-Apr 2024	Jan-Apr 2023	Jan-Apr 2022	2024	2024/2023	Jan-Apr 2024	Jan-Apr 2023	Jan-Apr 2022	2024	2024/2023
1 China + Hong Kong	139.188.818	121.695.903	136.715.374	32,2%	14,4%	27.899.042	23.388.589	19.746.052	43,1%	19,3%	89.932.538	72.256.699	52.836.254	45,9%	24,5%
China	129.461.415	111.943.576	112.135.202	30,0%	15,6%	26.142.424	21.313.448	16.911.017	40,4%	22,7%	84.851.454	66.748.708	45.845.918	43,3%	27,1%
2 United States	59.537.542	62.030.855	81.007.591	13,8%	-4,0%	4.536.729	4.728.953	5.152.753	7,0%	-4,1%	3.903.834	4.200.810	4.403.980	2,0%	-7,1%
3 Italy	49.802.760	47.724.181	73.728.582	11,5%	4,4%	8.494.707	8.472.188	8.724.913	13,1%	0,3%	27.242.862	28.656.017	29.494.412	13,9%	-4,9%
4 Vietnam	44.372.684	17.899.321	23.718.327	10,3%	147,9%	8.943.954	3.633.630	3.741.599	13,8%	146,1%	22.087.741	8.824.628	8.830.636	11,3%	150,3%
5 Mexico	25.628.216	16.544.038	14.145.854	5,9%	54,9%	2.591.230	1.529.476	889.665	4,0%	69,4%	3.866.122	2.042.351	915.313	2,0%	89,3%
6 Thailand	14.068.510	14.948.572	15.833.112	3,3%	-5,9%	1.643.780	1.570.133	1.114.980	2,5%	4,7%	3.719.924	2.994.937	1.520.308	1,9%	24,2%
7 Germany	13.278.134	11.518.550	18.411.139	3,1%	15,3%	1.090.783	854.934	1.229.962	1,7%	27,6%	907.477	731.456	1.018.027	0,5%	24,1%
Hong Kong	9.727.403	9.752.327	24.580.172	2,3%	-0,3%	1.756.618	2.075.141	2.835.035	2,7%	-15,3%	5.081.084	5.507.991	6.990.336	2,6%	-7,8%
8 Hungary	7.138.253	6.606.062	8.655.004	1,7%	8,1%	607.685	518.517	595.511	0,9%	17,2%	507.152	451.287	551.721	0,3%	12,4%
9 South Korea	6.391.083	16.341.713	9.417.481	1,5%	-60,9%	620.115	1.578.526	921.858	1,0%	-60,7%	731.728	1.959.327	1.941.968	0,4%	-62,7%
10 Slovakia	5.040.833	2.967.487	950.632	1,2%	69,9%	331.897	182.712	47.316	0,5%	81,7%	316.947	185.375	64.106	0,2%	71,0%
11 Taiwan	4.932.529	4.961.651	6.504.004	1,1%	-0,6%	950.766	1.170.692	1.611.722	1,5%	-18,8%	2.820.300	3.492.122	3.780.499	1,4%	-19,2%
12 Switzerland	4.333.359	1.025.859	1.265.533	1,0%	322,4%	899.029	249.786	394.158	1,4%	259,9%	2.127.007	1.046.350	1.501.544	1,1%	103,3%
13 Tunisia	4.293.546	3.539.324	2.940.719	1,0%	21,3%	279.028	230.218	196.916	0,4%	21,2%	406.929	345.287	303.171	0,2%	17,9%
14 Norway	4.262.776	3.003.421	2.629.323	1,0%	41,9%	294.006	204.175	143.853	0,5%	44,0%	207.624	145.250	105.030	0,1%	42,9%
15 Uruguay	4.189.233	3.368.181	2.129.902	1,0%	24,4%	514.073	387.067	340.860	0,8%	32,8%	1.847.489	1.420.096	1.170.764	0,9%	30,1%
16 Indonesia	3.693.859	2.278.377	5.590.119	0,9%	62,1%	558.347	286.161	439.189	0,9%	95,1%	724.352	214.450	340.514	0,4%	237,8%
17 Netherlands	3.079.035	3.566.781	4.656.986	0,7%	-13,7%	309.250	368.381	375.029	0,5%	-16,1%	304.435	359.318	341.266	0,2%	-15,3%
18 Spain	3.077.090	2.964.474	1.763.676	0,7%	3,8%	813.578	819.824	602.555	1,3%	-0,8%	2.103.174	2.386.755	1.625.385	1,1%	-11,9%
19 India	2.979.780	2.198.563	4.277.644	0,7%	35,5%	870.350	401.300	387.415	1,3%	116,9%	2.403.565	1.243.421	1.448.457	1,2%	93,3%
20 Turkey	2.943.252	1.753.387	87.116	0,7%	67,9%	10.951	62.106	11.778	0,02%	-82,4%	9.572.365	3.582.070	9.904	4,9%	167,2%
21 Bangladesh	2.711.223	885.143	0	0,6%	206,3%	188.681	66.889	0	0,3%	182,1%	250.046	110.062	0	0,1%	127,2%
22 Cambodia	2.704.447	1.060.520	757.800	0,6%	155,0%	72.512	104.078	33.795	0,1%	-30,3%	5.003.984	452.483	35.222	2,6%	1005,9%
23 Poland	2.159.001	2.281.844	3.472.708	0,5%	-5,4%	193.604	210.502	300.680	0,3%	-8,0%	164.877	171.003	250.429	0,1%	-3,6%
24 Portugal	2.000.698	1.568.161	1.423.262	0,5%	27,6%	169.555	153.891	125.016	0,3%	10,2%	284.512	413.636	300.980	0,1%	-31,2%
25 Argentina	1.967.060	4.523.844	3.226.886	0,5%	-56,5%	117.106	295.124	259.204	0,2%	-60,3%	156.519	350.561	247.710	0,1%	-55,4%
26 Nigeria	1.740.293	468.794	131.766	0,4%	271,2%	0	0	7.699	0,0%	-	6.110.150	1.528.750	285.097	3,1%	299,7%
27 Colombia	1.551.932	217.906	326.726	0,4%	612,2%	260.945	9.679	31.475	0,4%	2596,0%	794.562	30.803	103.112	0,4%	2479,5%
28 Canada	1.516.756	1.285.498	1.296.454	0,4%	18,0%	96.835	78.829	76.505	0,1%	22,8%	129.340	70.662	72.137	0,1%	83,0%
29 Malaysia	1.369.194	1.903.986	1.947.443	0,3%	-28,1%	132.317	151.117	134.057	0,2%	-12,4%	112.441	120.899	111.896	0,1%	-7,0%
30 France	1.088.354	1.415.228	1.561.328	0,3%	-23,1%	49.948	65.038	60.289	0,1%	-23,2%	71.559	91.732	97.749	0,04%	-22,0%
Others (2024: +32 countries)	10.563.355	12.192.692	13.796.463	2,4%	-13,4%	1.130.347	1.141.801	1.283.966	1,7%	-1,0%	7.009.733	3.164.839	2.211.610	3,6%	121,5%
Total	431.603.605	374.740.316	442.368.954		15,2%	64.671.150	52.914.316	48.980.770		22,2%	195.821.288	143.043.436	115.919.201		36,9%

■ ANALYSIS OF DESTINATIONS

The three main destinations for Brazilian leather show the following information in the first four months of the year:

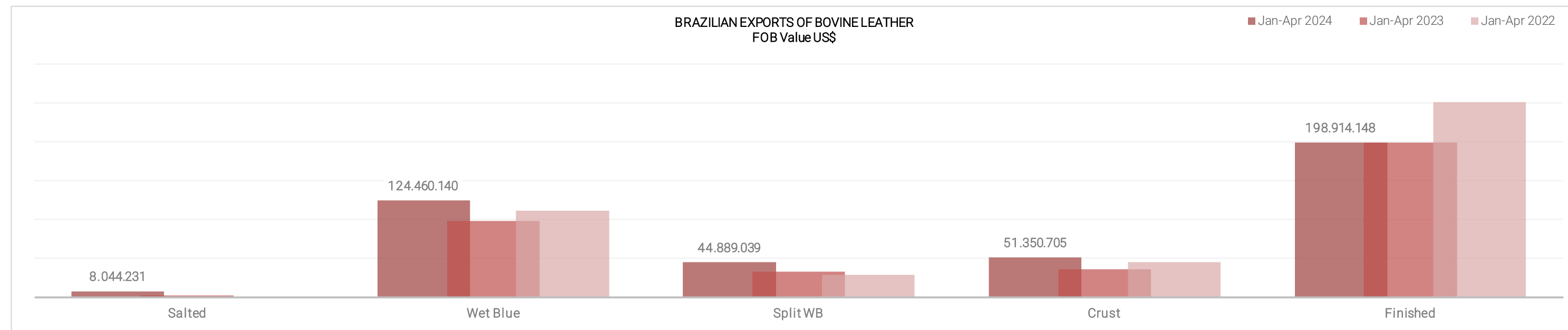
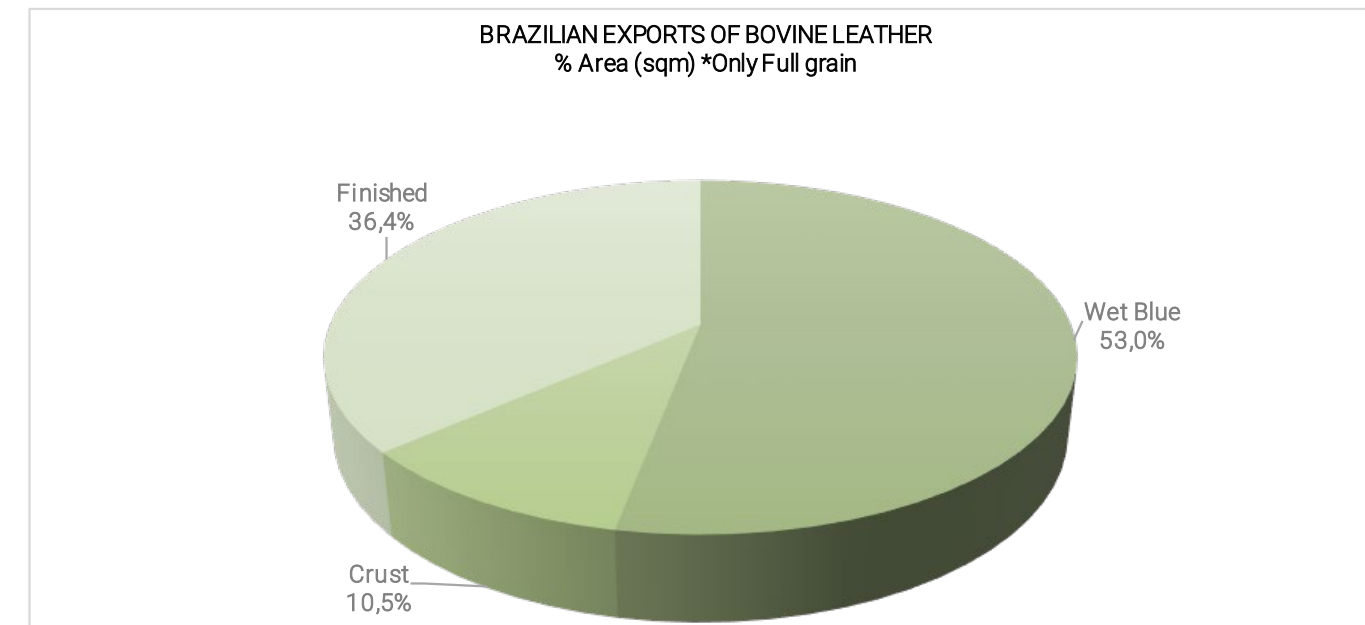
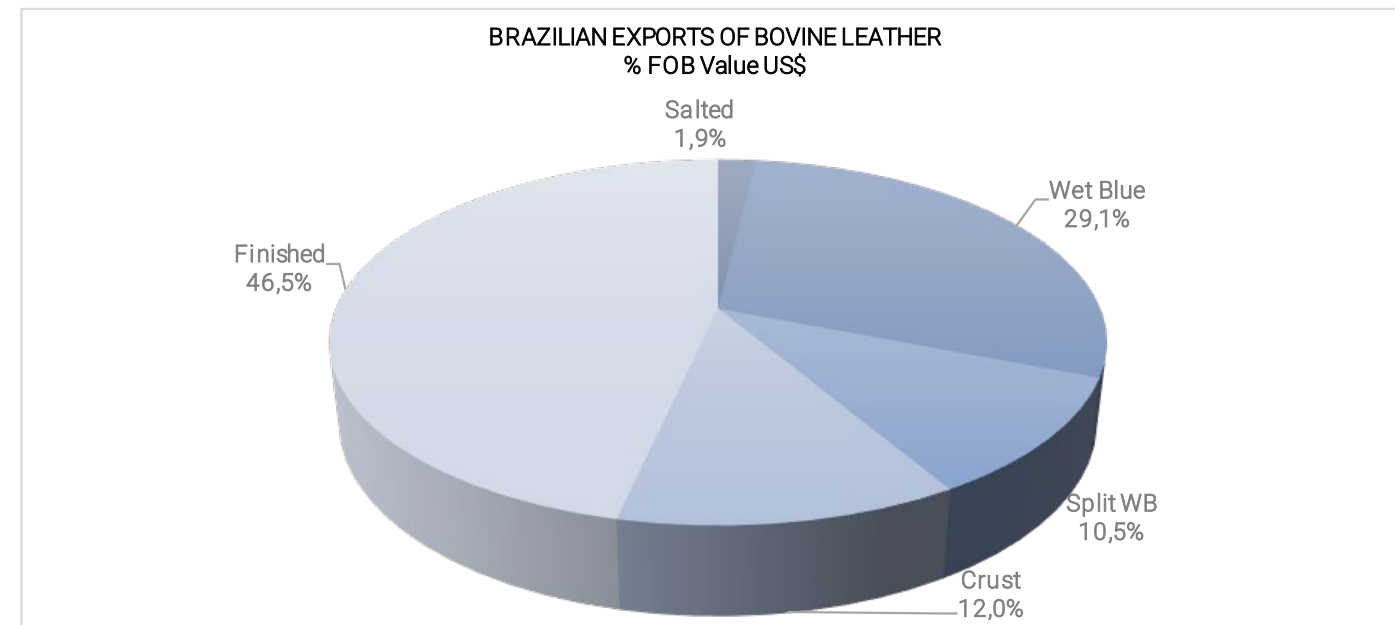
- China (without HK) has a share in value of 30.0% (previously 29.4%) and 40.4% (39.4%) in area, with increases of 15.6% (+12.8%) in value and 22.7% (+17.1%) in área.
- United States with a share of 13.8% (14.9%) in value and 7.0% (7.6%) in area, with drops of 4.0% (-4.5%) in value and 4.1% (-5.9%) in área.
- Italy with a share of 11.5% (11.7%) in value, and 13.1% (13.8%) in area, now with an improvement of 4.4% (-3.5%) in value and 0.3% (-6.2%).

At the end of the four-month period, we highlight Italy, which saw increases in imports from Brazil, despite the weak base for 2023, when it closed the year with drops of 33.6% in value and 12.3% in area. China and the United States continue to improve their indexes, despite the North Americans still accumulating unfavorable data.

Among the TOP15, the highlights are still Switzerland and Vietnam, with significant growth in values and volumes. However, we also have important advances in other destinations, such as Slovakia (+69.9% in value and +81.7% in area) and Mexico (+54.9% in value and +69.4% in area).

TYPE OF LEATHER	FOB VALUE (US\$)			Δ		AREA (sqm)			Δ		WEIGHT (KG)			Δ	
	Jan-Apr 2024	Jan-Apr 2023	Jan-Apr 2022	2024/2023	2024/2022	Jan-Apr 2024	Jan-Apr 2023	Jan-Apr 2022	2024/2023	2024/2022	Jan-Apr 2024	Jan-Apr 2023	Jan-Apr 2022	2024/2023	2024/2022
Salted	8.044.231	3.101.462	863.624	159,4%	831,5%	-	-	-	-	-	25.637.049	6.683.233	1.306.381	283,6%	1862,4%
Wet Blue	124.460.140	98.417.245	111.358.820	26,5%	11,8%	25.505.557	20.276.966	14.229.633	25,8%	79,2%	104.248.803	81.763.007	58.453.308	27,5%	78,3%
Split WB	44.889.039	32.878.738	28.665.631	36,5%	56,6%	16.384.396	12.763.966	13.371.741	28,4%	22,5%	45.176.847	36.502.828	36.829.486	23,8%	22,7%
Crust	51.350.705	36.652.170	45.159.859	40,1%	13,7%	5.071.264	3.121.124	3.336.308	62,5%	52,0%	4.908.330	3.184.647	3.310.181	54,1%	48,3%
Finished	198.914.148	199.240.539	250.729.497	-0,2%	-20,7%	17.523.713	16.634.048	17.894.163	5,3%	-2,1%	15.330.152	14.574.059	15.628.788	5,2%	-1,9%
Total	427.658.263	370.290.154	436.777.431	15,5%	-2,1%	64.484.930	52.796.104	48.831.845	22,1%	32,1%	195.301.181	142.707.774	115.528.144	36,9%	69,1%

Source: MDIC/SECEX - Prepared by: CICB



■ ANALYSIS OF TYPES OF LEATHER

The following variations in Brazilian exports of bovine leather by type were registered in the first four months, compared to the same period of the previous year:

- Wet blue shows a share of 29.1% (28.8%) in value and 53.0% (52.6%) in area, with increases of 26.5% (+21.2%) in value, and 25.8% (+18.5%) in area.

- Split WB with a share of 10.5% (9.7%) in value, with a monetary increase of 36.5% (+27.7%) and 28.4% (+20.5%) in area.

- Crust with a share of 12.0% (12.1%) in value and 10.5% (10.6%) in area, with an increase of 40.1% (+39.6%) and 62, 5% (+64.9%), respectively.

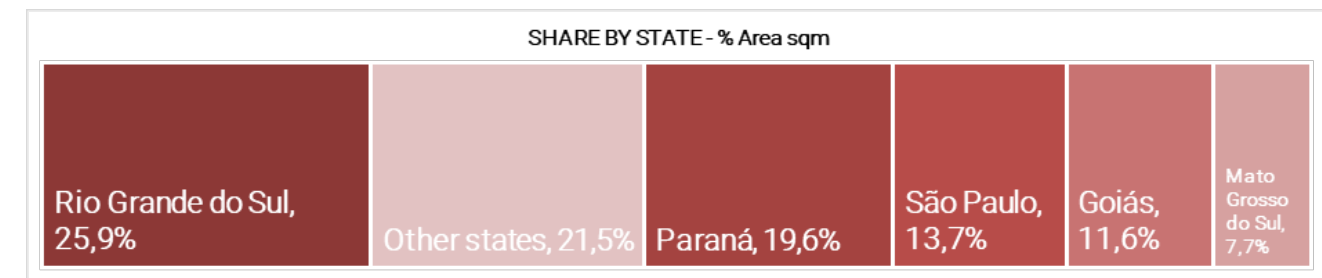
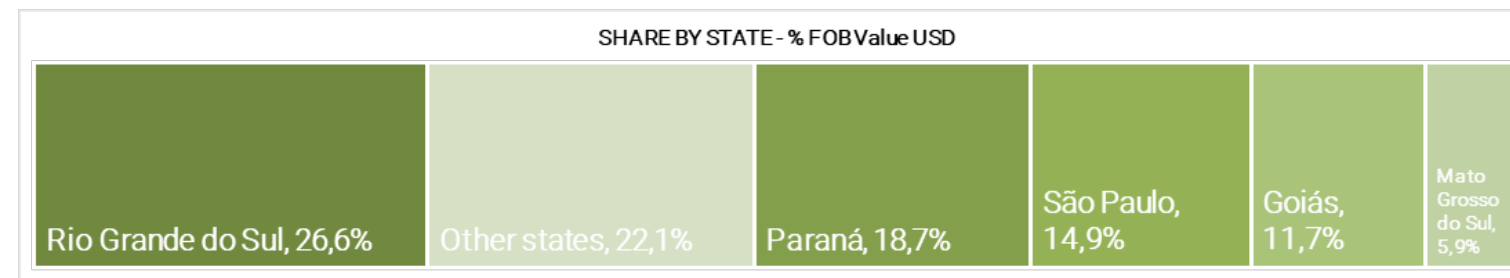
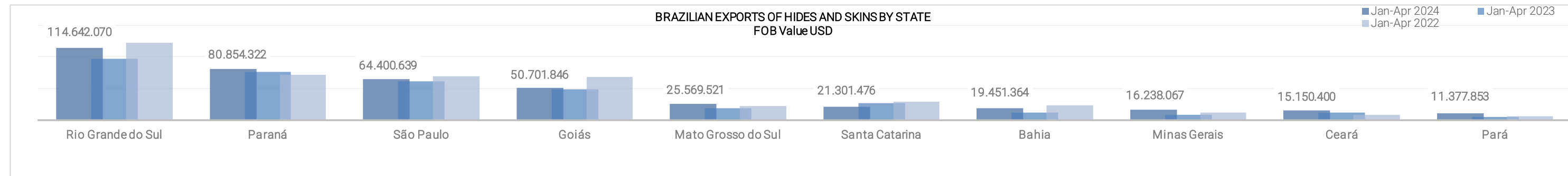
- Finished, with a 46.5% (47.7%) share in value and 36.4% (36.7%) in area, with a drop of 0.2% (-0.8%) in value, but increase of 5.3% (+5.0%) in area.

The only drop (practically stable) is in the value of finished leather exports, compared to the same period last year. The biggest increase in leather, in value and volume, is in crust.

Salted hides continued to show strong monthly increases, accumulating +159.4% in value and +283.6% in weight during the year.

	FOB VALUE (US\$)					Δ	AREA (sqm)					Δ	WEIGHT (KG)					Δ
	Jan-Apr 2024	Jan-Apr 2023	Jan-Apr 2022	2024	2024/2023		Jan-Apr 2024	Jan-Apr 2023	Jan-Apr 2022	2024	2024/2023		Jan-Apr 2024	Jan-Apr 2023	Jan-Apr 2022	2024	2024/2023	
1 Rio Grande do Sul	114.642.070	96.507.357	122.336.906	26,6%	18,8%	16.758.486	12.223.207	13.244.803	25,9%	37,1%	37.879.576	27.977.917	25.621.529	19,3%	35,4%			
2 Paraná	80.854.322	75.833.802	71.420.220	18,7%	6,6%	12.701.024	11.821.883	8.914.124	19,6%	7,4%	40.076.194	33.939.569	23.182.051	20,5%	18,1%			
3 São Paulo	64.400.639	61.379.235	69.999.900	14,9%	4,9%	8.837.836	7.947.660	6.802.784	13,7%	11,2%	27.266.926	17.294.976	11.762.605	13,9%	57,7%			
4 Goiás	50.701.846	49.334.081	68.355.627	11,7%	2,8%	7.487.545	7.120.153	7.960.713	11,6%	5,2%	23.745.773	22.578.591	22.716.655	12,1%	5,2%			
5 Mato Grosso do Sul	25.569.521	19.378.962	22.229.397	5,9%	31,9%	4.993.578	4.299.521	3.078.609	7,7%	16,1%	16.110.912	15.547.264	11.110.244	8,2%	3,6%			
6 Santa Catarina	21.301.476	26.888.503	29.293.980	4,9%	-20,8%	2.888.123	3.059.496	3.020.491	4,5%	-5,6%	7.273.216	6.081.401	7.794.935	3,7%	19,6%			
7 Bahia	19.451.364	11.748.426	23.095.906	4,5%	65,6%	2.567.904	1.804.684	2.286.658	4,0%	42,3%	7.019.979	3.356.144	3.651.383	3,6%	109,2%			
8 Minas Gerais	16.238.067	8.895.181	12.207.261	3,8%	82,5%	3.049.721	1.666.122	1.515.909	4,7%	83,0%	7.610.942	3.777.261	2.249.587	3,9%	101,5%			
9 Ceará	15.150.400	12.324.676	9.052.397	3,5%	22,9%	1.526.324	1.057.133	642.507	2,4%	44,4%	2.321.595	1.498.897	895.523	1,2%	54,9%			
10 Pará	11.377.853	5.729.892	6.105.209	2,6%	98,6%	2.333.799	1.183.340	808.125	3,6%	97,2%	12.123.779	5.760.773	3.836.288	6,2%	110,5%			
11 Mato Grosso	4.890.086	2.096.922	3.783.758	1,1%	133,2%	902.862	438.319	470.976	1,4%	106,0%	3.636.566	1.508.480	1.887.342	1,9%	141,1%			
12 Amazonas	1.693.083	0	687.552	0,4%	-	337.182	0	81.507	0,5%	-	1.737.670	0	418.552	0,9%	-			
13 Rio Grande do Norte	1.278.711	684.391	40.239	0,3%	86,8%	0	0	0	0,0%	-	4.469.890	1.641.100	81.500	2,3%	172,4%			
14 Rio de Janeiro	1.251.414	1.899.376	1.809.094	0,3%	-34,1%	21.742	40.541	41.463	0,03%	-46,4%	129.423	71.150	28.408	0,1%	81,9%			
15 Pernambuco	1.206.585	690.588	336.031	0,3%	74,7%	49.777	24.811	17.487	0,1%	100,6%	3.482.534	1.062.306	199.862	1,8%	227,8%			
16 Piauí	712.119	473.907	1.135.680	0,2%	50,3%	37.716	24.429	65.854	0,1%	54,4%	21.342	14.786	37.110	0,01%	44,3%			
17 Rondônia	538.875	0	0	0,1%	-	146.938	0	0	0,2%	-	538.333	0	0	0,3%	-			
18 Maranhão	294.158	89.742	76.418	0,1%	227,8%	22.164	26.696	10.981	0,03%	-17,0%	282.744	61.097	9.453	0,1%	362,8%			
19 Distrito Federal	35.859	277.691	98.473	0,01%	-87,1%	8.376	56.881	17.600	0,01%	-85,3%	40.760	299.155	85.570	0,02%	-86,4%			
20 Espírito Santo	13.969	7.744	12.544	0,003%	80,4%	44	80	113	0,0%	-45,0%	53.125	49	62	0,03%	108318,4%			
21 Not declared*	1.188	0	1.365	0,0%	-	9	0	66	0,0%	-	9	0	34	0,0%	-			
22 Amapá	0	0	290.997	0,0%	-	0	0	0	0,0%	-	0	0	350.508	0,0%	-			
23 Tocantins	0	499.840	0	0,0%	-100,0%	0	119.360	0	0,0%	-100,0%	0	572.520	0	0,0%	-100,0%			
Total	431.603.605	374.740.316	442.368.954	100,0%	15,2%	64.671.150	52.914.316	48.980.770	100,0%	22,2%	195.821.288	143.043.436	115.919.201	100,0%	36,9%			

Source: SECEX - Prepared by CICB - *Advanced shipping, without prior information on the state of origin by the exporter



■ ANALYSIS OF STATES

Exports from Brazilian states, from January to April, presented the following highlights:

- The month of April was one of recovery for many states among the TOP10, where now only Santa Catarina maintains negative values and area indexes (-20.8% and -5.6%).
- States of Paraná (+6.6% in value and +7.4% in area) and Goiás (+2.8% and +5.2%) are now also showing progress. The biggest growths are in Pará (+98.6% and +97.2%) and Minas Gerais (+82.5% and +83.0%).
- Among the other states, we have important improvements in the value exported by Maranhão (+227.8%), Mato Grosso (+133.2%) and Rio Grande do Norte (+86.8%).
- In terms of exported area, we have Mato Grosso (+106.0%) and Pernambuco (+100.6%).
- The ranking remains with the same positions in values and volumes.

■ CLOSING REMARKS

In April, we registered the highest monthly weight historically exported by the sector, with 57.6 thousand tons. In addition to this record, it was the largest area shipped since May 2017, with 18.6 million square meters, and also the highest value in 24 months, with US\$119.3 million.

Undoubtedly, the growth of 15.6% in value and 22.7% in area in shipments to China represents the biggest contribution to this evolution in the month of April and in the four months. Separately, China represents 30% of the total in value and more than 40% in volume of the sector's exports.

However, we can see that other important destinations for Brazilian leather, which are among the TOP10, also improved during the period.

Adding the share of shipments to Vietnam, Mexico and Slovakia, we have 17.4% of total exports in value, and 18.3% in area. These three markets showed important increases during this period, in contrast to the stability or declines in shipments to two of the sector's traditional destinations: Italy and the United States.

Despite the satisfactory results for the period, the international situation remains very difficult for Brazilian exporters, with the dollar less valued and the impact of the increase in raw material that occurred in week 17, resulting in a loss of competitiveness in the global market.