



BRAZILIAN EXPORTS OF HIDES AND SKINS

MAY 2021

SUMMARY

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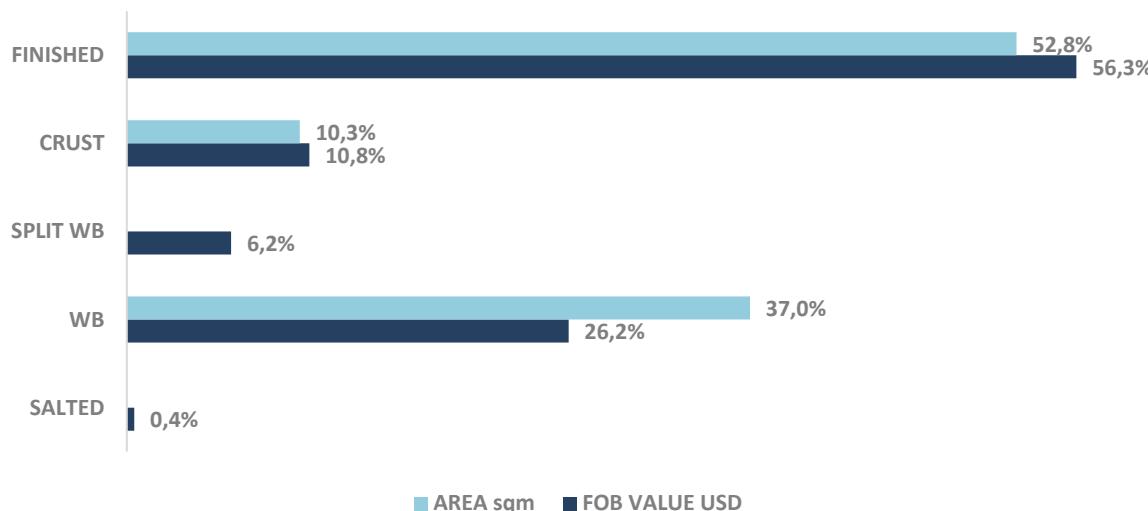
1 - ANALYSIS OF BRAZILIAN EXPORTS OF HIDES AND SKINS

MAY 2021

The Hides and Skins Exports released by SECEX (Foreign Trade Secretariat) of the Ministry of Economy, for the month of May 2021, amounted to US\$ 119.3 million, an expressive increase of 116.2% year-on-year, when US\$ 55.2 million worth was exported. Compared to the previous month, reflects a drop of 2.2%, when total was US\$ 122.0 million.

Considering exports in square meters, during May were shipped 15.2 million, 50.7% higher year-on-year, however down 7.1% compared to the previous month, when total was 16.3 million.

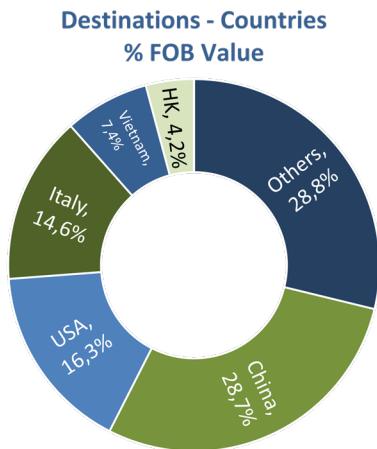
Below is the profile of 2021's bovine exports:



These are the variations of the Brazilian exports of bovine leather during the first five months of 2021, year-on-year:

- Salted hides higher 82.0% (previous +94.7%) in value, but now a drop of 15.1% (previous +5.0%) in weight;
- Wet Blue growing 57.0% (+53.1%) in value, but still -12.6% (-12.6%) in area;
- Split WB higher 33.3% (+22.5%) in value and 28.5% (+18.5%) in area;
- Crust growing 41.2% (+30.0%) in value and also 21.5% (+15.6%) in area;
- Finished leather up 32.8% (+17.4%) in value, and also +21.1% (+9.6%) in area.

Below are the 2021 destinations:



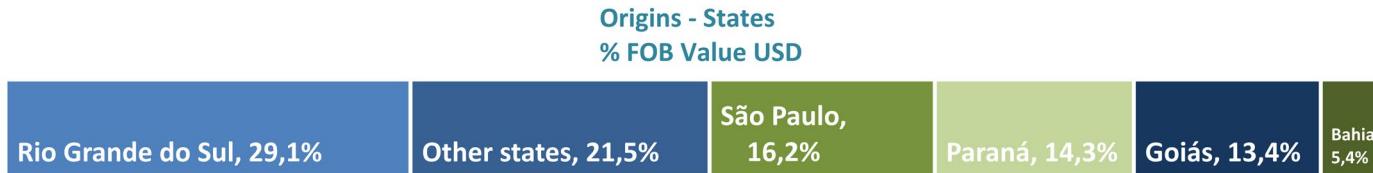
Some highlights of results for 2021 of the three main destinations for Brazilian leather:

- China (without HK) has now share of 28.7% (previous 28.1%) in value and 33.7% (previous 32.5%) in area, with a monetary increase of 61.4% (+53.3%), and also up 19.4% (+11.9%) in area;
- Italy, with share of 16.3% (17.5%) in value and 16.3% (17.6%) in area, with an increase of 50.3% (+46.8%) in value, but still down 2.5% (-1.9%) in area;
- United States, with a share of 14.6% (14.4%) in value and 9.0% (8.7%) in area, shows a monetary grow of 11.1% (-10.4%) and also up 3.5% (-16.8%) in area.

While China and the United States move forward in the market share of Brazilian exports, Italy is heading in the opposite direction, although it continues with strong growth in value compared to the same period in 2020, but still falling in volumes (-2.5% in area and -13.2% by weight). The positive movement in the North American market, which last month showed improvement, is now strengthening and moving towards positive indexes, both in value and in volume.

It is important to highlight that among the 30 destinations presented in the report (page 7), only India presents a decrease in values this year, compared to the same period in 2020. The other 29 destinations present monetary growth, with the following highlights: South Korea, in 8th place in the ranking, has an increase of 158.2% in value and also 68.3% in area; Spain, with an increase of 230.0% in value, and also 532.8% in area; Malaysia (18th in the ranking and +101.4% in value); Poland (19th in the ranking and +144.3% in value); and Argentina (20th in the ranking and +106.5% in value).

Below share of the states with relevant exports to the sector during 2021:



Some highlights considering exporting states:

- The TOP10 states continue to show growth in exported values, and they now strengthen the indexes even more: Ceará, with +64.3% (before +43.9%); Minas Gerais, with +59.7% (+54.0%); Paraná, with +54.7% (+32.9%); São Paulo, +51.8% (+34.9%); and Rio Grande do Sul, +49.8% (+36.0%);
- Considering volume, two states still show decreases in area and weight: Mato Grosso do Sul, with -31.5% in area and -38.6% in weight; and Pará, with -34.3% in area and -30.0% in weight. Bahia presents a small drop in area, of -4.9%, and stability in weight, with 0.4%;
- The state of Rio Grande do Sul strengthens its leadership, now with a 29.1% share (previously 28.8%), followed by São Paulo (16.2%), Paraná (14.3%) and Goiás (13.4%). Paraná remains second in the ranking of traded area, with a 15.3% share, but now only a tenth ahead of São Paulo, with 15.2%, with Goiás in fourth place, with 13.2%. Considering weight, São Paulo drops to fourth place, with a 13.0% share, with Paraná in second (17.0%) and Goiás in third (15.5%).

Analyzing the last two months of exports, the monetary recovery is present even if we compare with the year 2019, with positive indexes of +15.1% in April and +10.6% in May, over the same months of that year. If we compare the months of April and May 2020, when the pandemic had already caused strong drops in exports, the monetary growth of +74.5% in April and +116.2% in May, added to the strong growth in volumes (+30.4% and +50.7%, respectively), show that even with reduced margins from exporters, devaluing exchange rates, record price levels for raw materials, chemical inputs and transport, markets and segments show significant reactions.

Regarding the participation of types of leather in exported volumes, Finished Leather, which fell to 44.0% in 2020, now shows recovery and reaches 52.8%. As a result, the volume of Wet Blue (without Split), drops to 37.0%, after reaching 47.4% in 2020. Semi-finished Leather is also growing again, now with a share of 10.3% in volume (8.6% in 2020).

The expectations now turn to next month, when in 2020 export levels reached negative historical records, with the worst impact of the pandemic on the sector, also representing the closing of the first half of the year, which has so far been favorable for the exports of hides and skins. -

2 - BRAZILIAN EXPORTS OF HIDES AND SKINS

MONTH	FOB VALUE (US\$)			Δ (%)			AREA* (sqm)			Δ (%)			WEIGHT (Kg)			Δ (%)		
	2021	2020	2019	MONTH 2021	2021/2020	2021/2019	2021	2020	2019	MONTH 2021	2021/2020	2021/2019	2021	2020	2019	MONTH 2021	2021/2020	2021/2019
JAN	97.842.657	81.668.858	98.084.401	-5,3%	19,8%	-0,2%	14.794.446	14.641.337	14.761.867	-11,8%	1,0%	0,2%	38.010.157	39.515.855	42.115.810	-6,2%	-3,8%	-9,7%
FEB	109.528.720	98.050.502	110.865.991	11,9%	11,7%	-1,2%	15.698.373	16.093.955	16.450.509	6,1%	-2,5%	-4,6%	38.218.258	41.069.707	43.323.061	0,5%	-6,9%	-11,8%
MAR	111.928.656	96.997.936	118.876.743	2,2%	15,4%	-5,8%	15.133.632	15.827.958	18.232.727	-3,6%	-4,4%	-17,0%	34.265.446	37.463.401	47.893.325	-10,3%	-8,5%	-28,5%
APR	121.958.774	69.882.283	105.935.889	9,0%	74,5%	15,1%	16.318.524	12.510.483	15.685.708	7,8%	30,4%	4,0%	36.417.387	30.043.895	38.156.914	6,3%	21,2%	-4,6%
MAY	119.288.199	55.183.982	107.847.365	-2,2%	116,2%	10,6%	15.163.922	10.065.078	15.914.490	-7,1%	50,7%	-4,7%	33.656.700	28.624.906	39.358.233	-7,6%	17,6%	-14,5%
JUN		48.359.626	91.317.998					8.673.398	13.741.104					26.925.237	32.751.640			
JUL		66.205.213	86.133.361					12.498.924	13.605.791					38.114.991	31.570.583			
AUG		79.465.110	92.351.954					14.965.252	15.124.597					42.425.488	39.179.743			
SEP		83.687.412	90.587.503					15.976.269	15.293.740					45.844.633	41.030.891			
OCT		91.164.639	92.618.756					16.060.994	16.274.932					43.793.546	44.412.697			
NOV		102.004.642	83.767.691					17.398.468	15.092.702					47.350.592	42.464.629			
DEC		103.329.787	82.617.360					16.769.721	13.371.975					40.510.343	35.899.985			
Total	560.547.006	975.999.990	1.161.005.012		39,5%	3,5%	77.108.897	171.481.837	183.550.142		11,5%	-4,9%	180.567.948	461.682.594	478.157.511		2,2%	-14,4%

Source: SECEX - Prepared by: CICB

*Area including Full grain and Split

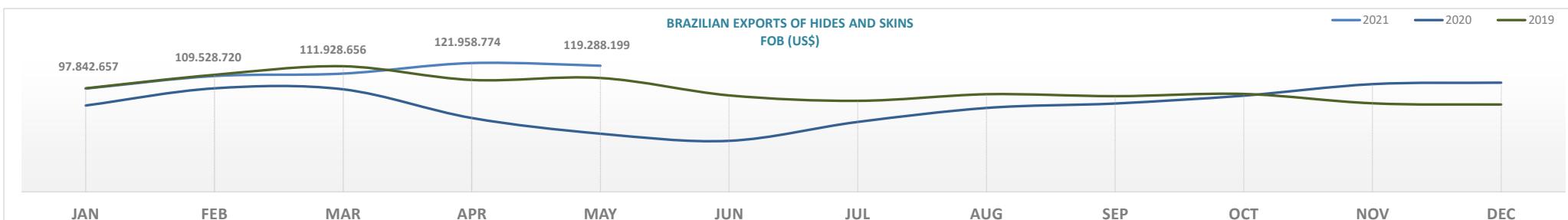
BRAZILIAN EXPORTS OF HIDES AND SKINS
FOB Value (US\$)

■ 2021 ■ 2020 ■ 2019



BRAZILIAN EXPORTS OF HIDES AND SKINS
FOB (US\$)

— 2021 — 2020 — 2019



BRAZILIAN EXPORTS OF HIDES AND SKINS
Area (sqm) * (Full grain and Split)

■ 2021 ■ 2020 ■ 2019



3 - DESTINATION OF BRAZILIAN EXPORTS OF HIDES AND SKINS

COUNTRIES	FOB VALUE (US\$)			Δ		AREA* (sqm)			Δ		WEIGHT (KG)			Δ	
	Jan-May 2021	Jan-May 2020	Jan-May 2019	Share 21	2021/2020	Jan-May 2021	Jan-May 2020	Jan-May 2019	Share 21	2021/2020	Jan-May 2021	Jan-May 2020	Jan-May 2019	Share 21	2021/2020
1 China + Hong Kong	184.304.559	118.940.353	163.284.693	32,9%	55,0%	28.913.204	26.107.396	30.400.346	37,5%	10,7%	75.193.611	70.368.765	92.245.489	41,6%	6,9%
China	160.912.152	99.721.754	132.593.938	28,71%	61,4%	25.961.243	21.737.775	26.838.594	33,7%	19,4%	67.265.260	57.347.423	83.490.288	37,3%	17,3%
2 Italy	91.546.157	60.914.624	97.394.037	16,33%	50,3%	12.548.149	12.875.299	16.964.666	16,3%	-2,5%	42.268.619	48.714.750	56.257.745	23,4%	-13,2%
3 United States	81.983.842	73.820.187	87.322.577	14,63%	11,1%	6.967.070	6.734.469	7.212.232	9,0%	3,5%	6.003.858	5.641.569	6.153.565	3,3%	6,4%
4 Vietnam	41.329.595	27.645.997	33.261.983	7,4%	49,5%	9.276.143	7.362.015	6.140.081	12,0%	26,0%	20.635.635	16.815.768	12.545.985	11,4%	22,7%
5 Germany	23.678.796	17.425.245	26.783.742	4,2%	35,9%	2.139.255	1.708.205	2.286.170	2,8%	25,2%	1.887.025	1.570.958	2.179.015	1,0%	20,1%
Hong Kong	23.392.407	19.218.599	30.690.755	4,2%	21,7%	2.951.961	4.369.621	3.561.752	3,8%	-32,4%	7.928.351	13.021.342	8.755.201	4,4%	-39,1%
6 Mexico	17.831.720	16.422.796	15.513.147	3,2%	8,6%	1.153.840	1.411.819	1.248.569	1,5%	-18,3%	1.083.004	1.582.973	1.430.793	0,6%	-31,6%
7 Thailand	14.976.447	12.239.652	16.645.492	2,7%	22,4%	1.460.396	1.337.360	1.662.654	1,9%	9,2%	2.884.395	3.229.380	2.374.026	1,6%	-10,7%
8 South Korea	13.768.443	5.332.263	6.699.512	2,5%	158,2%	1.297.722	771.056	1.003.927	1,7%	68,3%	1.612.409	1.439.881	2.095.374	0,9%	12,0%
9 Hungary	12.702.209	9.133.433	9.535.112	2,3%	39,1%	1.045.894	794.255	745.926	1,4%	31,7%	949.704	704.623	704.454	0,5%	34,8%
10 Taiwan	10.408.942	8.025.875	11.352.420	1,9%	29,7%	3.411.628	2.738.888	3.965.594	4,4%	24,6%	8.633.983	7.284.113	11.171.990	4,8%	18,5%
11 Indonesia	7.118.703	6.426.853	7.140.963	1,3%	10,8%	786.687	744.902	675.753	1,0%	5,6%	640.215	685.448	581.372	0,4%	-6,6%
12 Norway	5.537.640	3.632.573	3.857.479	1,0%	52,4%	385.802	264.976	247.949	0,5%	45,6%	288.577	198.695	185.858	0,2%	45,2%
13 India	5.377.912	6.015.623	9.519.913	1,0%	-10,6%	718.120	1.971.324	2.735.605	0,9%	-63,6%	1.905.120	7.012.329	9.309.622	1,1%	-72,8%
14 Netherlands	4.492.341	3.937.924	5.404.749	0,8%	14,1%	430.641	441.382	604.118	0,6%	-2,4%	400.578	472.334	849.504	0,2%	-15,2%
15 Tunisia	4.399.540	3.219.567	3.003.350	0,8%	36,7%	306.104	226.007	179.547	0,4%	35,4%	475.239	371.788	305.450	0,3%	27,8%
16 Spain	4.248.931	1.287.371	2.635.849	0,8%	230,0%	1.810.687	286.126	690.647	2,3%	532,8%	4.938.876	714.298	1.709.133	2,7%	591,4%
17 Uruguay	3.972.048	2.407.300	6.066.567	0,7%	65,0%	637.314	256.511	597.933	0,8%	148,5%	2.076.124	1.894.020	2.565.343	1,1%	9,6%
18 Malaysia	3.491.743	1.733.617	4.125.080	0,6%	101,4%	285.434	127.546	331.455	0,4%	123,8%	219.353	107.064	296.805	0,1%	104,9%
19 Poland	2.841.307	1.162.827	629.801	0,5%	144,3%	282.168	125.282	46.615	0,4%	125,2%	218.555	112.541	38.845	0,1%	94,2%
20 Argentina	2.492.639	1.206.804	1.321.489	0,4%	106,5%	287.196	204.273	106.647	0,4%	40,6%	250.846	195.863	134.559	0,1%	28,1%
21 Portugal	2.467.619	1.966.207	4.017.928	0,4%	25,5%	287.743	300.688	533.310	0,4%	-4,3%	454.094	599.311	1.447.739	0,3%	-24,2%
22 Macau	2.342.584	1.970.665	0	0,4%	18,9%	314.299	396.050	0	0,4%	-20,6%	1.537.659	1.850.384	0	0,9%	-16,9%
23 Canada	2.040.876	1.695.497	2.408.071	0,4%	20,4%	137.209	117.242	137.731	0,2%	17,0%	121.731	92.338	122.041	0,1%	31,8%
24 Chile	1.993.085	832.269	1.051.101	0,4%	139,5%	248.221	117.130	116.288	0,3%	111,9%	279.977	173.941	148.218	0,2%	61,0%
25 South Africa	1.851.985	1.318.033	1.719.571	0,3%	40,5%	233.643	257.603	228.177	0,3%	-9,3%	466.625	476.361	287.406	0,3%	-2,0%
26 Switzerland	1.673.444	375	370.522	0,3%	446151,7%	534.457	12	78.240	0,7%	4453708,3%	1.475.410	22	121.303	0,8%	6706309,1%
27 Australia	1.453.582	626.471	1.173.058	0,3%	132,0%	101.890	43.547	85.586	0,1%	134,0%	92.614	43.381	68.460	0,1%	113,5%
28 Paraguai	922.070	649.943	1.088.075	0,2%	41,9%	200.275	120.375	193.635	0,3%	66,4%	286.025	171.880	331.107	0,2%	66,4%
29 Dominican Republic	910.927	880.027	1.572.873	0,2%	3,5%	110.526	145.644	237.305	0,1%	-24,1%	353.744	490.141	831.480	0,2%	-27,8%
30 Denmark	883.457	650.666	1.066.661	0,2%	35,8%	65.099	51.689	76.825	0,1%	25,9%	52.106	41.295	63.366	0,0%	26,2%
Others (2021: +34 countries)	7.503.863	10.262.524	15.644.574	1,3%	-26,9%	732.081	1.099.740	1.511.770	0,9%	-33,4%	2.882.237	3.661.550	4.291.296	1,6%	-21,3%
Total	560.547.006	401.783.561	541.610.389		39,5%	77.108.897	69.138.811	81.045.301		11,5%	180.567.948	176.717.764	210.847.343		2,2%

*Area including Full grain and Split

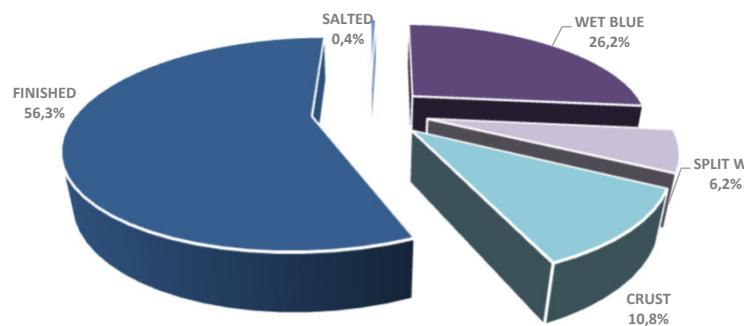
4 - BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE

TYPE OF LEATHER	FOB VALUE (US\$)			Δ		AREA (sqm)*			Δ		WEIGHT (KG)			Δ	
	Jan-May 2021	Jan-May 2020	Jan-May 2019	2021/2020	2021/2019	Jan-May 2021	Jan-May 2020	Jan-May 2019	2021/2020	2021/2019	Jan-May 2021	Jan-May 2020	Jan-May 2019	2021/2020	2021/2019
SALTED	2.482.560	1.363.778	1.472.539	82,0%	68,6%	-	-	-	-	-	3.369.632	3.968.300	2.369.143	-15,1%	42,2%
WET BLUE	145.759.291	92.845.143	150.446.047	57,0%	-3,1%	20.537.115	23.509.694	31.630.746	-12,6%	-35,1%	85.763.710	98.278.819	131.010.244	-12,7%	-34,5%
SPLIT WB	34.390.984	25.797.599	24.977.247	33,3%	37,7%	-	-	-	-	-	60.020.444	48.504.092	46.522.586	23,7%	29,0%
CRUST	60.254.091	42.681.572	44.843.197	41,2%	34,4%	5.697.959	4.689.231	4.460.624	21,5%	27,7%	5.379.214	4.539.069	4.369.346	18,5%	23,1%
FINISHED	313.308.431	235.958.683	316.006.708	32,8%	-0,9%	29.321.137	24.207.051	28.538.893	21,1%	2,7%	25.715.655	21.119.057	26.059.750	21,8%	-1,3%
Total	556.195.357	398.646.775	537.745.738	39,5%	3,4%	55.556.211	52.405.976	64.630.263	6,0%	-14,0%	180.248.655	176.409.337	210.331.069	2,2%	-14,3%

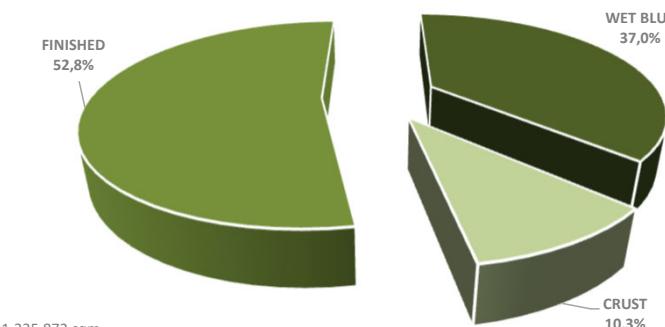
Source: MDIC/SECEX - Prepared by: CICB

*Only full grain

BRAZILIAN EXPORTS OF BOVINE LEATHER
% FOB Value US\$



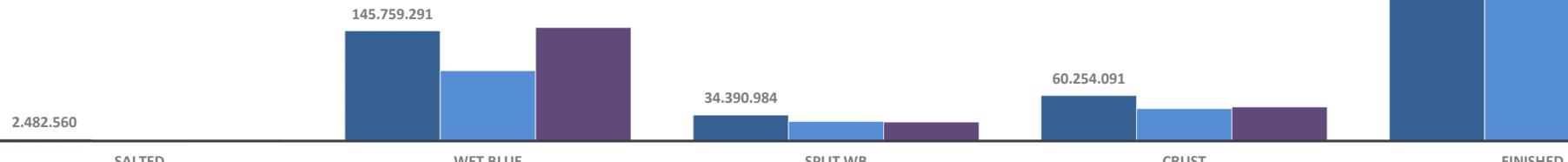
BRAZILIAN EXPORTS OF BOVINE LEATHER
% Area (sqm)*



BRAZILIAN EXPORTS OF BOVINE LEATHER
FOB Value US\$

■ Jan-May 2021 ■ Jan-May 2020 ■ Jan-May 2019

313.308.431



5 - BRAZILIAN EXPORTS OF HIDES AND SKINS BY STATE

	FOB VALUE (US\$)				AREA* (sqm)				WEIGHT (KG)				Δ					
	Jan-May 2021	Jan-May 2020	Jan-May 2019	Share 21	2021/2020	2021/2019	Jan-May 2021	Jan-May 2020	Jan-May 2019	Share 21	2021/2020	2021/2019	Jan-May 2021	Jan-May 2020	Jan-May 2019	Share 21	2021/2020	2021/2019
1 Rio Grande do Sul	163.218.591	108.925.624	141.847.233	29,1%	49,8%	15,1%	21.833.720	15.284.156	17.354.893	28,3%	42,9%	25,8%	40.545.406	28.901.399	33.850.559	22,5%	40,3%	19,8%
2 São Paulo	90.779.883	59.807.669	85.206.430	16,2%	51,8%	6,5%	11.690.622	8.613.617	10.953.650	15,2%	35,7%	6,7%	23.470.530	18.231.003	24.335.440	13,0%	28,7%	-3,6%
3 Paraná	80.213.609	51.846.634	69.375.382	14,3%	54,7%	15,6%	11.782.891	10.609.173	12.992.714	15,3%	11,1%	-9,3%	30.736.973	25.031.997	31.338.240	17,0%	22,8%	-1,9%
4 Goiás	75.332.489	55.362.983	79.183.796	13,4%	36,1%	-4,9%	10.161.388	9.571.470	13.354.387	13,2%	6,2%	-23,9%	28.061.993	26.810.672	41.629.181	15,5%	4,7%	-32,6%
5 Bahia	30.468.846	26.804.389	32.711.959	5,4%	13,7%	-6,9%	4.439.387	4.667.869	4.331.450	5,8%	-4,9%	2,5%	8.932.724	8.898.350	7.583.431	4,9%	0,4%	17,8%
6 Mato Grosso do Sul	29.381.267	26.649.433	30.076.582	5,2%	10,3%	-2,3%	4.543.380	6.635.584	6.231.134	5,9%	-31,5%	-27,1%	16.446.791	26.766.602	22.913.813	9,1%	-38,6%	-28,2%
7 Santa Catarina	26.344.119	21.459.255	28.798.402	4,7%	22,8%	-8,5%	3.923.910	3.568.917	3.962.128	5,1%	9,9%	-1,0%	10.281.375	10.245.665	13.471.825	5,7%	0,3%	-23,7%
8 Minas Gerais	23.886.355	14.959.165	16.234.545	4,3%	59,7%	47,1%	4.249.159	3.035.233	2.815.840	5,5%	40,0%	50,9%	7.180.649	4.740.631	4.032.006	4,0%	51,5%	78,1%
9 Ceará	21.088.266	12.839.057	25.010.356	3,8%	64,3%	-15,7%	2.074.862	1.589.447	2.855.038	2,7%	30,5%	-27,3%	2.658.370	2.577.923	4.724.313	1,5%	3,1%	-43,7%
10 Pará	11.681.566	9.682.459	15.019.607	2,1%	20,6%	-22,2%	1.533.495	2.332.889	2.854.379	2,0%	-34,3%	-46,3%	7.182.930	10.262.568	12.663.634	4,0%	-30,0%	-43,3%
11 Mato Grosso	3.424.266	5.576.385	9.769.118	0,6%	-38,6%	-64,9%	530.532	1.389.370	1.887.601	0,7%	-61,8%	-71,9%	2.090.413	5.631.110	8.343.454	1,2%	-62,9%	-74,9%
12 Rio de Janeiro	1.256.026	1.477.467	1.266.927	0,2%	-15,0%	-0,9%	17.076	14.316	54.589	0,02%	19,3%	-68,7%	29.603	98.528	240.215	0,02%	-70,0%	-87,7%
13 Piauí	1.245.644	471.699	1.708.633	0,2%	164,1%	-27,1%	113.740	25.922	154.691	0,1%	338,8%	-26,5%	66.231	15.185	163.966	0,04%	336,2%	-59,6%
14 Distrito Federal	910.740	71.556	0	0,2%	1172,8%	-	123.604	11.362	0	0,2%	987,9%	-	582.642	64.595	0	0,3%	802,0%	-
15 Amazonas	464.474	623.651	1.537.081	0,1%	-25,5%	-69,8%	64.140	440.827	453.095	0,1%	-85,5%	-85,8%	504.083	949.266	1.816.389	0,3%	-46,9%	-72,2%
16 Pernambuco	464.147	409.847	357.380	0,1%	13,2%	29,9%	18.030	24.760	24.239	0,02%	-27,2%	-25,6%	1.222.261	486.457	80.374	0,7%	151,3%	1420,7%
17 Amapá	200.588	337.428	206.391	0,04%	-40,6%	-2,8%	0	0	0	0,0%	-	-	413.840	880.670	501.805	0,2%	-53,0%	-17,5%
18 Rio Grande do Norte	95.398	36.903	0	0,02%	158,5%	-	0	0	0	0,0%	-	-	115.560	138.000	0	0,1%	-16,3%	-
19 Tocantins	84.532	757.387	1.264.993	0,02%	-88,8%	-93,3%	8.902	208.756	280.789	0,01%	-95,7%	-96,8%	45.550	987.650	1.260.489	0,03%	-95,4%	-96,4%
20 Espírito Santo	6.200	16.304	7.627	0,001%	-62,0%	-18,7%	59	176	80	0,0%	-66,5%	-26,3%	24	80	37	0,0%	-70,0%	-35,1%
21 Acre	0	1.221.291	128.524	0,0%	-100,0%	-100,0%	0	330.976	19.000	0,0%	-100,0%	-100,0%	0	1.565.069	98.410	0,0%	-100,0%	-100,0%
22 Maranhão	0	373.905	604.138	0,0%	-100,0%	-100,0%	0	144.940	153.770	0,0%	-100,0%	-100,0%	0	412.624	486.753	0,0%	-100,0%	-100,0%
23 Rondônia	0	1.740.596	921.502	0,0%	-100,0%	-100,0%	0	531.300	204.181	0,0%	-100,0%	-100,0%	0	2.461.877	983.868	0,0%	-100,0%	-100,0%
24 Sergipe	0	332.474	373.783	0,0%	-100,0%	-100,0%	0	107.751	107.653	0,0%	-100,0%	-100,0%	0	559.843	329.141	0,0%	-100,0%	-100,0%
Total	560.547.006	401.783.561	541.610.389	100,0%	39,5%	3,5%	77.108.897	69.138.811	81.045.301	100,0%	11,5%	-4,9%	180.567.948	176.717.764	210.847.343	100,0%	2,2%	-14,4%

Fonte: SECEX - Elaborado pelo CICB

*Metragem com Flor e Raspa

