



BRAZILIAN EXPORTS OF HIDES AND SKINS

MARCH 2018



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1 - ANALYSIS OF BRAZILIAN EXPORTS OF HIDES AND SKINS

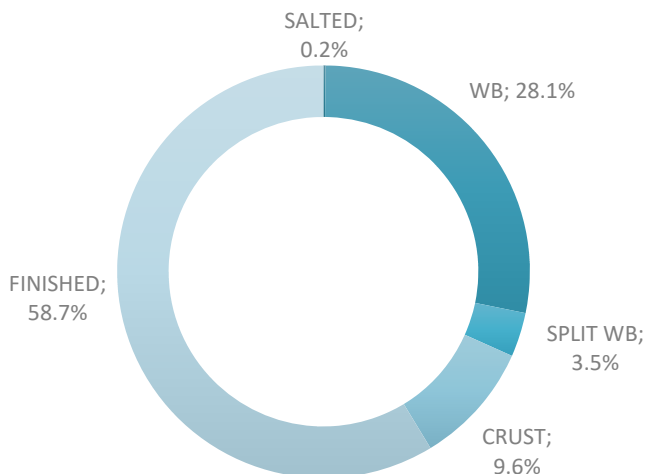
MARCH 2018

The Hides and Skins Exports released by SECEX (Foreign Trade Secretariat), for the month of March 2018, registered the amount of US\$ 144.8 million, down 24.8% compared to the same month last year, when total exports were US\$ 192.6 million, however higher 1.2% when compared to February, when amount was US\$ 143.1 million.

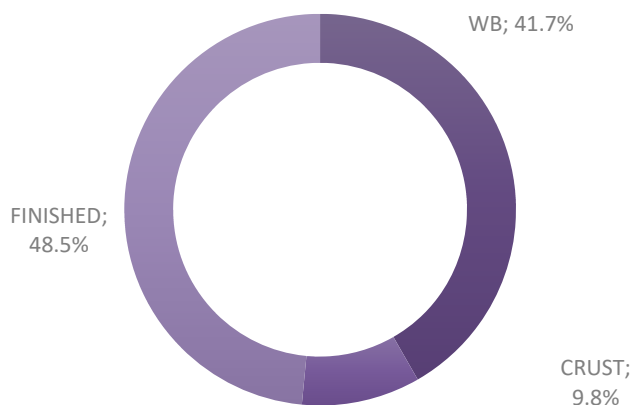
Considering exports in square meters, in March were shipped 16.7 million, 17.5% lower than March last year, when total was 20.2 million.

Profile of March 2018 exports is the following:

FOB VALUE US\$



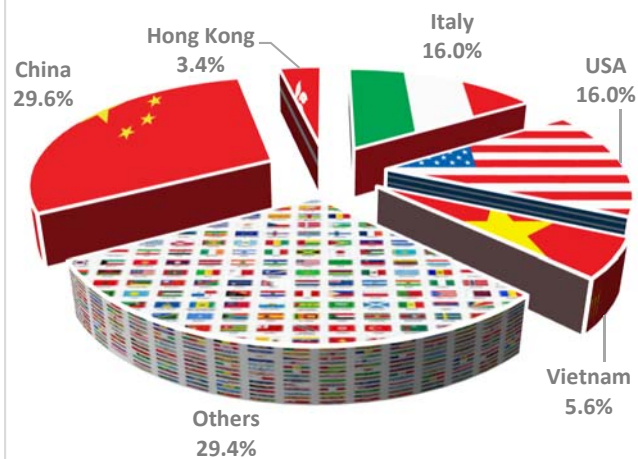
AREA sqm



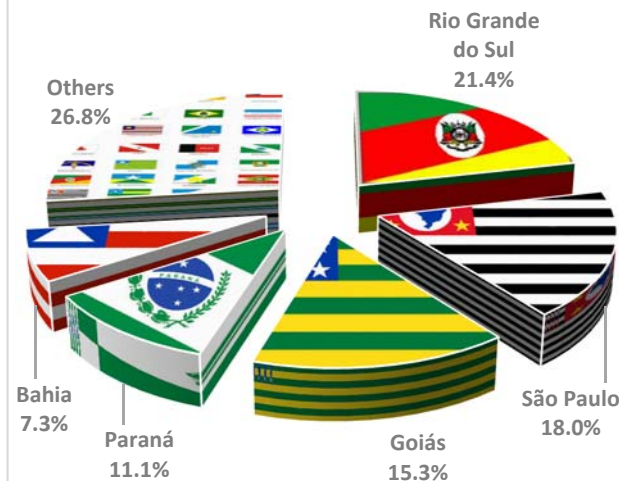
*Split WB: 3,436,016 sqm

Below destinations and origins of 1Q 2018:

Destinations - Countries % FOB Value FOB



Origins - States % FOB Value US\$

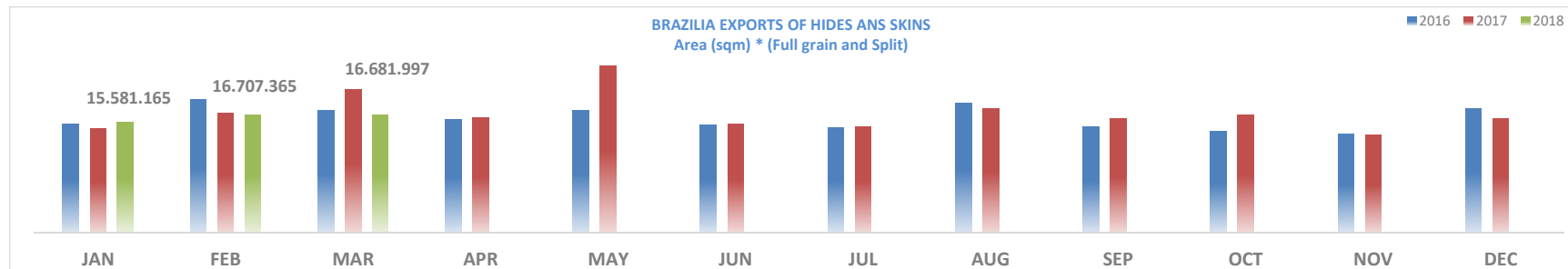
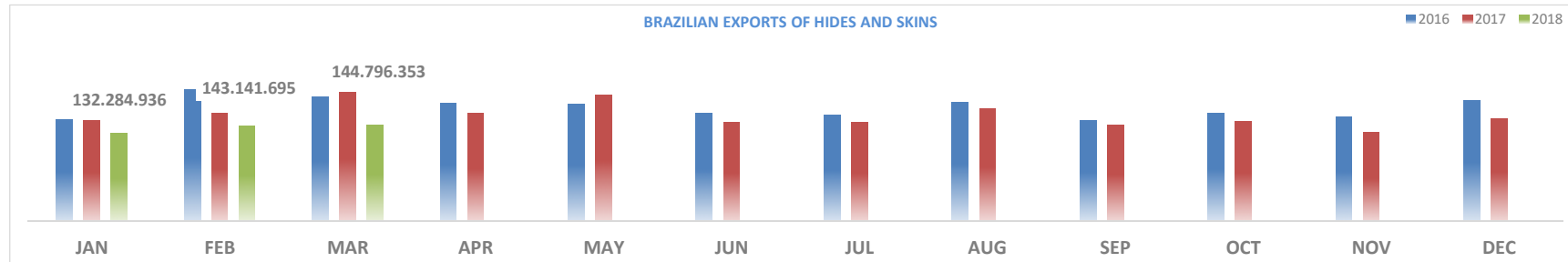


2 - BRAZILIAN EXPORTS OF HIDES AND SKINS

MONTH	FOB VALUE (US\$)			Δ (%)			AREA (sqm)			Δ (%)		
	2016	2017	2018	MONTH	2018/2017	2018/2016	2016	2017	2018	MONTH	2018/2017	2018/2016
JAN	152.457.576	150.594.324	132.284.936	-13,6%	-12,2%	-13,2%	15.373.904	14.722.853	15.581.165	-3,7%	5,8%	1,3%
FEB	196.164.757	161.129.516	143.141.695	8,2%	-11,2%	-27,0%	18.864.153	16.873.366	16.707.365	7,2%	-1,0%	-11,4%
MAR	185.618.974	192.569.383	144.796.353	1,2%	-24,8%	-22,0%	17.249.649	20.216.317	16.681.997	-0,2%	-17,5%	-3,3%
APR	175.733.288	161.555.809					16.000.691	16.246.553				
MAY	174.671.852	189.315.708					17.259.084	23.543.748				
JUN	160.948.755	148.251.810					15.244.256	15.371.877				
JUL	159.222.548	148.621.427					14.864.642	14.941.320				
AUG	178.477.074	168.323.037					18.260.919	17.618.501				
SEP	150.781.284	144.028.838					14.961.275	16.067.573				
OCT	161.869.979	149.290.571					14.287.484	16.695.816				
NOV	155.721.169	132.740.080					13.994.408	13.813.063				
DEC	180.873.621	153.081.832					17.559.225	16.183.078				
Total	2.032.540.877	1.899.502.335	420.222.984				193.919.690	202.294.065	48.970.527		-5,5%	-4,9%

Source: MDIC/SECEX - Prepared by: CICB

*Area including Full grain and Split



3 - DESTINATION OF BRAZILIAN EXPORTS OF HIDES AND SKINS

COUNTRIES	FOB VALUE (US\$)			Δ		AREA (sqm)*			Δ	
	Jan-Mar 2016	Jan-Mar 2017	Jan-Mar 2018	Share 18	2018/2017	Jan-Mar 2016	Jan-Mar 2017	Jan-Mar 2018	Share 18	2018/2017
1 China + Hong Kong	182.733.247	157.292.135	138.902.565	33,1%	-11,7%	18.308.109	15.753.693	17.681.795	36,1%	12,2%
China	154.936.956	134.650.176	124.440.476	29,6%	-7,6%	16.504.043	14.315.891	16.560.007	33,8%	15,7%
2 Italy	83.066.423	82.584.275	67.223.717	16,0%	-18,6%	8.734.972	9.278.519	10.231.533	20,9%	10,3%
3 United States	49.828.470	77.346.743	67.039.184	16,0%	-13,3%	3.215.483	4.907.516	4.850.112	9,9%	-1,2%
4 Vietnam	35.351.578	43.616.053	23.504.045	5,6%	-46,1%	5.982.940	9.697.549	3.879.382	7,9%	-60,0%
5 Hungary	32.571.413	31.748.553	21.178.685	5,0%	-33,3%	2.089.209	1.964.390	1.488.001	3,0%	-24,3%
4 Thailand	21.196.118	18.062.481	16.724.289	4,0%	-7,4%	1.709.121	1.355.978	1.408.000	2,9%	3,8%
Hong Kong	27.796.291	22.641.959	14.462.089	3,4%	-36,1%	1.804.066	1.437.802	1.121.788	2,3%	-22,0%
7 Germany	11.487.285	16.835.298	11.985.132	2,9%	-28,8%	714.187	1.125.153	820.287	1,7%	-27,1%
8 Mexico	24.497.780	8.213.053	10.130.376	2,4%	23,3%	1.635.816	486.258	726.774	1,5%	49,5%
9 Indonesia	6.896.793	9.451.339	8.804.296	2,1%	-6,8%	587.335	732.039	658.986	1,3%	-10,0%
10 Taiwan	8.100.722	6.628.755	8.670.551	2,1%	30,8%	1.436.329	1.618.289	2.432.110	5,0%	50,3%
11 Uruguay	7.137.137	4.062.448	5.044.094	1,2%	24,2%	522.422	272.083	366.073	0,7%	34,5%
12 Norway	5.761.228	5.219.327	4.451.424	1,1%	-14,7%	307.029	274.969	260.142	0,5%	-5,4%
13 India	6.786.983	3.997.831	4.117.744	1,0%	3,0%	1.021.563	555.261	844.878	1,7%	52,2%
14 Netherlands	5.495.543	3.734.068	3.445.242	0,8%	-7,7%	430.901	281.705	301.518	0,6%	7,0%
15 Portugal	4.130.187	2.500.722	2.898.785	0,7%	15,9%	429.719	276.501	338.669	0,7%	22,5%
16 South Korea	15.968.934	9.292.388	2.896.013	0,7%	-68,8%	1.212.824	779.114	290.372	0,6%	-62,7%
17 Malaysia	2.735.815	1.686.815	2.646.362	0,6%	56,9%	163.237	103.905	180.409	0,4%	73,6%
18 Tunisia	157.054	1.354.881	1.758.705	0,4%	29,8%	8.417	81.072	87.922	0,2%	8,4%
19 South Africa	2.028.589	5.076.108	1.709.214	0,4%	-66,3%	172.927	441.026	152.265	0,3%	-65,5%
20 Dominican Republic	2.427.894	1.551.348	1.642.289	0,4%	5,9%	186.368	97.512	146.221	0,3%	50,0%
21 Spain	3.019.002	1.657.097	1.401.749	0,3%	-15,4%	578.139	675.863	506.340	1,0%	-25,1%
22 Japan	4.568.634	1.000.397	1.172.112	0,3%	17,2%	437.492	93.748	111.797	0,2%	19,3%
23 Australia	2.042.936	1.099.457	1.134.725	0,3%	3,2%	116.980	65.704	62.399	0,1%	-5,0%
24 Canada	2.188.140	1.590.377	1.118.732	0,3%	-29,7%	167.283	80.436	64.183	0,1%	-20,2%
25 Poland	1.005.869	57.563	1.036.573	0,2%	1700,8%	78.008	22.530	89.613	0,2%	297,7%
26 United Kingdom	3.137.581	1.360.644	990.413	0,2%	-27,2%	216.524	194.782	96.910	0,2%	-50,2%
27 Slovenia	222.778	486.682	965.778	0,2%	98,4%	18.019	48.636	51.903	0,1%	6,7%
28 Turkey	282.049	635.506	964.721	0,2%	51,8%	36.671	86.482	143.399	0,3%	65,8%
29 Denmark	701.083	220.677	910.453	0,2%	312,6%	45.511	12.300	55.981	0,1%	355,1%
30 Paraguay	1.701.767	1.058.141	772.836	0,2%	-27,0%	179.408	133.820	103.289	0,2%	-22,8%
31 Chile	671.494	670.914	739.415	0,2%	10,2%	73.383	57.056	52.840	0,1%	-7,4%
32 Argentina	1.512.544	717.914	693.164	0,2%	-3,4%	134.658	43.986	54.532	0,1%	24,0%
33 Lithuania	402.680	382.460	524.829	0,1%	37,2%	22.833	24.104	28.742	0,1%	19,2%
34 Philippines	302.853	225.115	486.836	0,1%	116,3%	10.853	8.025	21.217	0,0%	164,4%
35 Cambodia	361.179	150.212	419.660	0,1%	179,4%	95.566	30.820	229.950	0,5%	646,1%
36 Slovakia	0	540.759	364.990	0,1%	-32,5%	0	26.414	18.114	0,0%	-31,4%
37 Peru	173.278	266.692	253.652	0,1%	-4,9%	6.869	10.786	8.165	0,0%	-24,3%
38 France	738.429	326.288	223.671	0,1%	-31,4%	35.728	23.647	8.988	0,0%	-62,0%
39 Russia	125.185	0	164.154	0,0%	-	7.108	0	9.640	0,0%	-
40 Sri Lanka	189.536	156.904	158.297	0,0%	0,9%	20.247	7.891	9.046	0,0%	14,6%
41 Dominica	0	0	137.106	0,0%	-	0	0	18.282	0,0%	-
42 Belgium	0	212.756	123.086	0,0%	-42,1%	0	11.934	7.345	0,0%	-38,5%
43 Colombia	692.115	153.031	122.790	0,0%	-19,8%	113.178	12.179	6.630	0,0%	-45,6%
44 Nicaragua	967.908	112.599	96.678	0,0%	-14,1%	42.343	6.197	3.201	0,0%	-48,3%
45 Bangladesh	36.090	0	92.442	0,0%	-	28.564	0	18.162	0,0%	-
46 Guatemala	0	19.757	86.784	0,0%	339,3%	0	1.039	7.885	0,0%	658,9%
47 Croatia	83.012	0	77.438	0,0%	-	9.360	0	10.936	0,0%	-
48 Ecuador	9.662	15.088	68.238	0,0%	352,3%	519	895	7.828	0,0%	774,6%
49 Estonia	0	131.222	58.208	0,0%	-55,6%	0	8.129	13.905	0,0%	71,1%
50 Austria	2.433	6.162	41.870	0,0%	579,5%	107	272	1.790	0,0%	558,1%
51 Israel	49.491	168.061	29.165	0,0%	-82,6%	2.173	5.149	1.247	0,0%	-75,8%
52 New Zealand	1.907	2.748	9.508	0,0%	246,0%	223	154	247	0,0%	60,4%
53 Venezuela	0	11.043	6.245	0,0%	-43,4%	0	561	352	0,0%	-37,3%
54 Barbados	0	1.852	1.770	0,0%	-4,4%	0	84	80	0,0%	-4,8%
55 Finland	42.330	13.630	1.430	0,0%	-89,5%	2.955	517	49	0,0%	-90,5%
56 Czech Republic	84.304	9.172	754	0,0%	-91,8%	7.708	286	91	0,0%	-68,2%
57 North Korea	151.295	0	0	0,0%	-	12.664	0	0	0,0%	-
58 Costa Rica	7.885	22.206	0	0,0%	-100,0%	324	983	0	0,0%	-100,0%
59 United Arab Emirates	0	1.342	0	0,0%	-100,0%	0	24	0	0,0%	-100,0%
60 Ethiopia	0	4.661	0	0,0%	-100,0%	0	178	0	0,0%	-100,0%
61 Iceland	67.380	0	0	0,0%	-	5.700	0	0	0,0%	-
62 Latvia	0	333.246	0	0,0%	-100,0%	0	19.205	0	0,0%	-100,0%
63 Lebanon	77.831	0	0	0,0%	-	17.351	0	0	0,0%	-
64 Morocco	696	0	0	0,0%	-	29	0	0	0,0%	-
65 Nigeria	58.836	0	0	0,0%	-	9.841	0	0	0,0%	-
66 Paquistan	70.693	0	0	0,0%	-	69.599	0	0	0,0%	-
67 Kenya	0	8.481	0	0,0%	-100,0%	0	4.900	0	0,0%	-100,0%
68 Romania	0	132.398	0	0,0%	-100,0%	0	6.255	0	0,0%	-100,0%
69 El Salvador	0	1.418	0	0,0%	-100,0%	0	52	0	0,0%	-100,0%
70 Sinagapure	119.644	23.512	0	0,0%	-100,0%	14.282	582	0	0,0%	-100,0%
71 Sweden	11.585	50.418	0	0,0%	-100,0%	598	3.399	0	0,0%	-100,0%
Total	534.241.307	504.293.223	420.222.984		-16,7%	51.487.706	51.812.536	48.970.527		-5,5%

Source: MDIC/SECEX - Prepared by: CICB

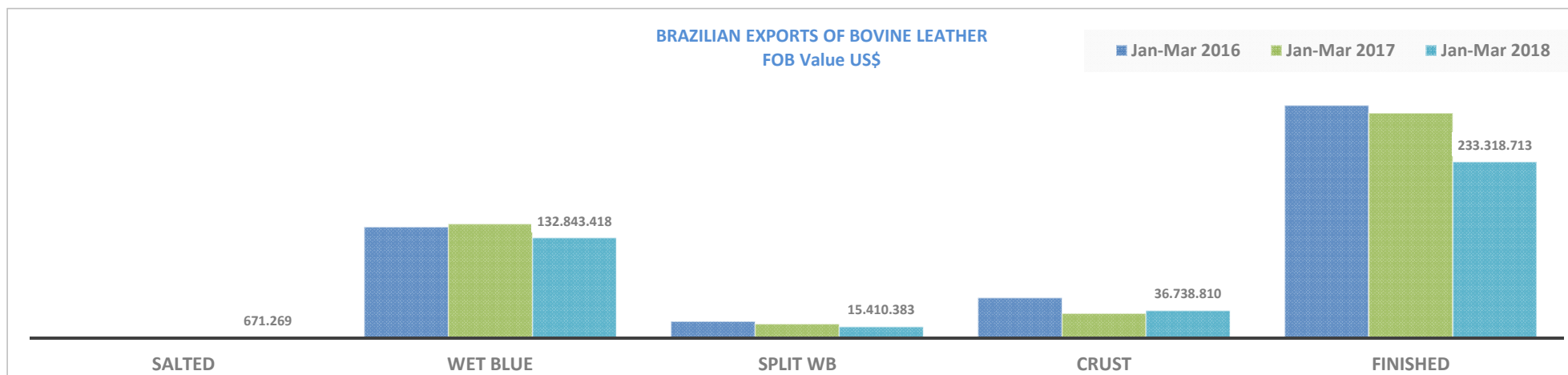
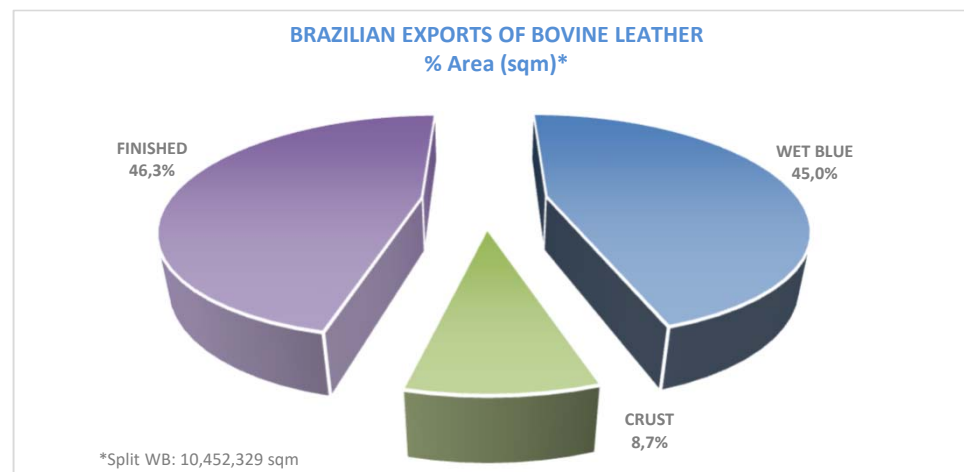
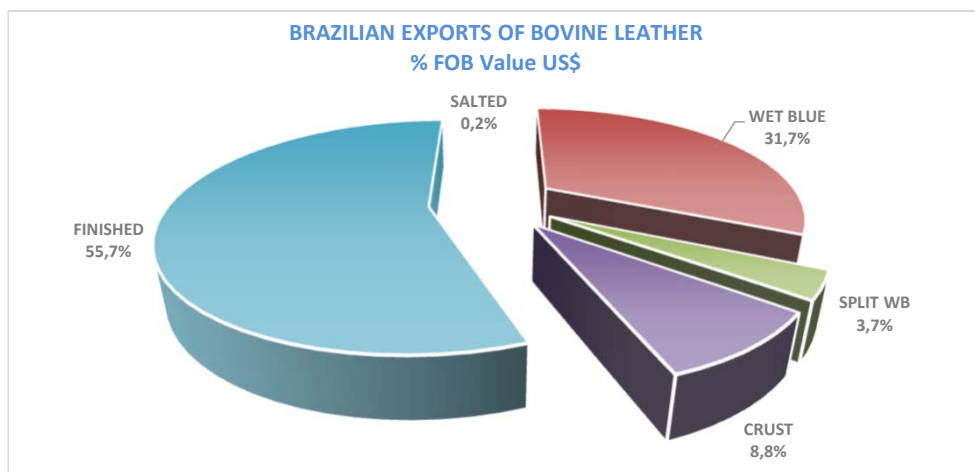
*Area: included Full grain and Split

4 - BRAZILIAN EXPORTS OF BOVINE LEATHER BY TYPE

TYPE OF LEATHER	FOB VALUE (US\$)			Δ		AREA (sqm)*			Δ	
	Jan-Mar 2016	Jan-Mar 2017	Jan-Mar 2018	2018/2017	2018/2016	Jan-Mar 2016	Jan-Mar 2017	Jan-Mar 2018	2018/2017	2018/2016
SALTED	1.170.778	1.552.185	671.269	-56,8%	-42,7%	-	-	-	-	-
WET BLUE	147.139.031	151.343.043	132.843.418	-12,2%	-9,7%	14.625.679	15.884.274	17.325.824	9,1%	18,5%
SPLIT WB	22.340.104	18.916.682	15.410.383	-18,5%	-31,0%	-	-	-	-	-
CRUST	53.677.142	32.837.487	36.738.810	11,9%	-31,6%	4.447.296	2.467.338	3.343.022	35,5%	-24,8%
FINISHED	307.617.210	297.558.326	233.318.713	-21,6%	-24,2%	21.697.824	20.382.332	17.809.377	-12,6%	-17,9%
Total	531.944.265	502.207.723	418.982.593	-16,6%	-21,2%	40.770.799	38.733.944	38.478.223	-0,7%	-5,6%

Source: MDIC/SECEX - Prepared by: CICB

*Only full grain



5 - BRAZILIAN EXPORTS OF HIDES AND SKINS BY STATE

	FOB VALUE (US\$)			Share 2018	Δ	
	Jan-Mar 2016	Jan-Mar 2017	Jan-Mar 2018		2018/2017	2018/2016
1 RIO GRANDE DO SUL	115.410.691	94.968.680	90.135.455	21,4%	-5,1%	-21,9%
2 SÃO PAULO	110.459.915	97.489.240	75.815.064	18,0%	-22,2%	-31,4%
3 GOIAS	81.742.833	79.412.332	64.472.989	15,3%	-18,8%	-21,1%
4 PARANA	37.148.215	58.622.271	46.450.890	11,1%	-20,8%	25,0%
5 BAHIA	25.891.270	35.326.812	30.720.965	7,3%	-13,0%	18,7%
6 MATO GROSSO DO SUL	36.215.753	20.225.143	28.492.916	6,8%	40,9%	-21,3%
7 SANTA CATARINA	19.029.444	24.392.294	25.637.110	6,1%	5,1%	34,7%
8 CEARA	39.869.648	34.996.721	18.553.639	4,4%	-47,0%	-53,5%
9 PARA	16.048.539	14.610.250	15.920.632	3,8%	9,0%	-0,8%
10 MINAS GERAIS	24.559.663	25.555.960	11.750.992	2,8%	-54,0%	-52,2%
11 MATO GROSSO	19.217.712	12.523.320	9.893.860	2,4%	-21,0%	-48,5%
12 RIO DE JANEIRO	424.347	390.400	703.285	0,2%	80,1%	65,7%
13 MARANHAO	1.522.613	267.669	438.777	0,1%	63,9%	-71,2%
14 TOCANTINS	5.716.688	2.847.675	380.187	0,1%	-86,6%	-93,3%
15 PIAUI	213.847	219.357	336.344	0,1%	53,3%	57,3%
16 SERGIPE	53.287	1.087.446	202.789	0,0%	-81,4%	280,6%
17 PERNAMBUCO	613.995	1.034.538	196.516	0,0%	-81,0%	-68,0%
18 AMAPA	98.383	297.040	117.465	0,0%	-60,5%	19,4%
19 BOARD CONSUMPTION	0	21.920	3.109	0,0%	-85,8%	-
20 ESPIRITO SANTO	0	4.155	0	0,0%	-100,0%	-
21 NATIONALIZED MERCHANDISE*	4.464	0	0	0,0%	-	-100,0%
Total	534.241.307	504.293.223	420.222.984	100,0%	-16,7%	-21,3%

Source: MDIC/SECEX - Prepared by: CICB

*Reexport of imported merchandise

